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QUESTION 1

An integration currently populates 50 custom fields on the account object. Cloud Kicks requires that these fields be available to Managers for reporting, but Cloud Kicks does not want fields to take up excessive space on the page layouts.

What is an appropriate recommendation for the solution?

A. 1. Add the fields to the Managers\\' Account Page Layout

2. Mark the page layout section as Collapsed

B. 1. Give Managers access to the fields using Field-Level Security

2. Do NOT add them to a page layout

C. 1. Add the fields to a Custom Report

2. Grant the Managers\\' Role access to the report folder

D. 1. Give the Managers access to the fields using a Role-Based Sharing Rule

2. Leave the fields hidden on the page layout

Correct Answer: B

QUESTION 2

Universal Containers has the following requirements:

A custom Loan object requires Org-Wide Defaults set to Private.

The owner of the Loan record will be the Loan Origination Officer.

The Loan record must be shared with a specific Underwriter on a loan-by-loan basis.

The Underwriters should only see the Loan records for which they are assigned.

What should the Architect recommend to meet these requirements?

A. Use criteria-based sharing rules to share the Loan object with the Underwriter based upon the criteria defined in the criteria-based sharing.

B. Create a lookup relationship from the Loan object to the User object. Use a trigger on the Loan object to create the corresponding record in the Loan_share object.

C. Create a master-detail relationship from the Loan to the User object. Loan records will be automatically shared with the Underwriter.

D. Create an Apex Sharing Reason on the Loan object that shares the Loan with the Underwriter based upon the criteria defined in the Sharing Reason.

Correct Answer: A

QUESTION 3

What advanced tool can Salesforce enable for Large-scale role hierarchy realignments?

A. Set external organization-wide default to public read only

B. Skinny Table Indexing

C. Granular locking

D. Partitioning by Divisions

Correct Answer: C

QUESTION 4

A remote user is complaining that they can\\\'t see a certain account when they run a particular Private Account List View that they created for themselves. How might a

System Administrator assist in troubleshooting this issue?

Choose one answer:

A. VPN to the User\\\'s location and establish a remote desktop session.

B. Have the User send the List View link URL via email and investigate.

C. Use the Login As feature to see what the User is seeing in her login.

D. Temporarily make the user a System Administrator so she can fix the issue.

Correct Answer: C

QUESTION 5

An Architect is working with Ursa Major Solar, a company that has the following environment and requirements:

-

 Commercial and Consumer support departments roll up to the same Support Director.

-

 The Commercial and Consumer sales users roll up to the same VP of Sales, but there should be no

collaboration between sales departments.

-

 The Commercial and Consumer sales department should share their customers with each other. However, the Commercial Account and Consumer Account support departments should not collaborate.

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The sales departments will remain the Account Owner for the Accounts that they sell to.

What Organization-Wide Default is recommended for Accounts, and how would the Architect enable proper support
Account Sharing for Commercial and Consumer sales?

A. Private Account Sharing with Sharing Rules from Commercial Sales Role(s) to Consumer Support Role

(s) and Consumer Sales Role(s) to Commercial Support Role(s).

B. Private Account Sharing with Sharing Rules from Commercial Sales Role(s) to Commercial Support Role(s) and
Consumer Sales Role(s) to Consumer Support Role(s).

C. Private Account Sharing with Sharing Rules from Commercial Sales Group(s) to Commercial Support Group(s) and
Consumer Sales Group(s) to Consumer Support Group(s).

D. Read-Only Account Sharing with Sharing Rules from Commercial Sales Role(s) to Consumer Support Group(s) and
Consumer Sales Role(s) to Commercial Support Group(s).

Correct Answer: B

QUESTION 6

A Sales Rep at Universal Containers wants to create a dashboard to see how his sales numbers compare with his
peers. Assuming a Private model, which two permissions would the Sales Rep need to meet this requirement?

A. Manage Custom Report Types

B. Customize Application

C. Manage Dashboards

D. View All Data

Correct Answer: CD

QUESTION 7

Universal Containers has just deployed a change to its role hierarchy. A manager is reporting that their staff can now
see Accounts that they do not own and should not have access to. How should the Architect troubleshoot?

A. While logged in as the System Administrator, use the Field Accessibility Viewer to view a matrix of who has access to
Accounts.

B. While logged in as the one of the Staff members, navigate to a sample account and use the Sharing button to
determine who has access.

C. While logged in as the one of the Staff members, navigate to their user record and inspect their profile and role
membership.

D. While logged in as the System Administrator, use the Field Accessibility Viewer to view a matrix of who has access to
Accounts.

Correct Answer: B

QUESTION 8

Universal Containers is planning to pilot a new application to a small set of Sales Reps. What is the optimal way to grant only those Sales Reps access to the new functionality, while hiding the legacy functionality?

A. Clone the Sales Rep profile, adjust settings, and assign the pilot users the new profile.

B. Revoke access to legacy functions in the Sales Rep profile and create a permission set for the new functionality.

C. Create a permission set to grant access to the new functionality and hide the old functionality.

D. Create new user records for the pilot user that they will use for the pilot.

Correct Answer: A

QUESTION 9

Universal Containers regularly uploads large amounts of parent and child records into Salesforce to maintain integrations with other systems that update their date in scheduled batches or continuously in real time. Which two situations may pose a risk of producing locking errors? Choose 2 answers.

A. Updates to child records that have the same parent records are being processed simultaneously in separate transactions.

B. Updates to parent and child records are being processed in the same batch.

C. Updates to parent records and their child records being processed simultaneously in separate threads.

D. Updates to parent and child records are being processed synchronously in the same threads.

Correct Answer: AC

QUESTION 10

Universal Containers has developed Apex code to manually create AccountShare records to grant specific users access to individual Accounts. What must the Architect do to ensure the AccountShare records are not deleted when the owner of the Account is changed?

A. Create the share records and set the RowCause to a custom Apex Sharing Reason

B. Create the share records in a class with the "Without Sharing" keyword

C. Create the share records with the Delete on Owner Change field set to false

D. Create the share records and set the RowCause to Manual

Correct Answer: A

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QUESTION 11

Cloud Kicks is customizing the security and sharing features of Salesforce Account Teams and has decided to implement a Custom Account Team object. Cloud Kicks wants the new implementation to utilize Apex and Visualforce on the Custom Account Team object, while still including all of the features of the existing account team.

An Architect is considering two different approaches for designing this enhancement.

Which two considerations are valid? (Choose two.)

A. The need to maintain the AccountShare object based upon the Custom Account Team object data

B. The need to dynamically create Criteria-Based Sharing rules with Custom Account Team object data

C. The need to customize Account screens in Visualforce, as the AccountShare object CANNOT be maintained programmatically

D. The need to synchronize the AccountTeamMember object with the Custom Account Team object data

Correct Answer: AD

QUESTION 12

Universal Containers has set Account Sharing to Private with Account Teams enabled. Which two user groups can add team members on the Account? Choose 2 answers

A. The current Account Owner can add team members.

B. The user specified as the Manager on the Owner\\'s User record

C. Someone above the Account Owner in the Role Hierarchy with read access

D. Any Account Team Member with read access on the Account

Correct Answer: C

QUESTION 13

Universal Containers (UC) delivers training and courses to students and companies. UC is implementing a Salesforce Customer Community for its students granting them a Customer Community license. As part of the community requirements, UC asked to give students access to cases that are related to their account in the UC community. What is the optimum sharing technique that can achieve the requirements?

A. Create a sharing rule to share cases with the students.

B. Create a share group to share cases with the students.

C. Create a sharing set to share cases with the students.

D. Use Apex sharing to share cases with the students.

Correct Answer: B

QUESTION 14

Universal Containers (UC) has a private Organization-Wide Defaults (OWD) model for the Account object and needs to control the access of records and fields according to these requirements:

1.

 Sales reps can view/edit only their own records and cannot access the field";segmen"; in account page.

2.

 Service reps need to view all accounts but cannot edit any information.

3.

 Sales managers can modify any account of reps reporting to them.

4.

 Service managers can modify any account.

How can a Salesforce architect provide an optimal solution for this scenario?

A. Use profiles, sharing rules, and change OWD to public read-only.

B. Use profiles, manual sharing, and field-level security.

C. Use profiles, permission sets, and field-level security.

D. Use profiles, permission sets, role hierarchy, and field-level security.

Correct Answer: D

QUESTION 15

DreamHouse Realty uses a List View to show all open Leads that were created in the last quarter. This List View needs to be visible to certain groups of users.

What ae two available options for sharing the List View? (Choose two.)

A. Roles and Subordinates

B. Profiles

C. Manual Sharing

D. Public Groups

Correct Answer: AD

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