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QUESTION 1

An app builder at Ursa Major Solar has been working on a new custom app in a sandbox that has been upgraded to the next major Salesforce version, and their production instance is still on the current Salesforce version. The development is complete and they are ready to deploy a change set.

What should the app builder consider when planning the deployment?

- A. It will fail if there is a feature only available in the next version.
- B. The change set components will be upgraded to the next version in production.
- C. The change set will be automatically deployed when production is upgraded.
- D. The deployment is not possible due to different versions.

Correct Answer: A

QUESTION 2

Which components can be added to a lightning app on custom Object? (Choose three.)

- A. Object specific actions on the custom object
- B. Global actions
- C. Custom lightning component
- D. Standard Lightning component
- E. Visualforce

Correct Answer: BCD

QUESTION 3

When should a system administrator consider using the Salesforce AppExchange? (Choose two.)

- A. When standard Salesforce functionality needs to be extended.
- B. To find answers to Salesforce application questions.
- C. When looking for pre-built custom applications and tools.
- D. To submit ideas for Salesforce application enhancements.

Correct Answer: AC

QUESTION 4



To enable the Publisher Actions area on Page Layouts, navigate to _____.

- A. Setup | Customize | Actions | Settings
- B. Setup | Customize | Chatter | Settings
- C. Setup | Customize | | Settings
- D. Setup | Customize | Feeds | Settings

Correct Answer: B

QUESTION 5

You have Custom Object A and Custom Object B; a record has to be created on B once certain criteria is met A.

How can this be achieved?

- A. APEX Trigger on Object B
- B. Lightning Process on Object B
- C. Workflow Rule
- D. Lightning Process on Object A

Correct Answer: D

QUESTION 6

What Lightning Experience feature allows Salesforce users to modify existing records without opening them?

- A. Inline editing in List Views
- B. Global Actions
- C. Editable Reports
- D. The edit option in the Favorites menu

Correct Answer: A

QUESTION 7

What is a capability of schema builder? (Select 2)

- A. To update descriptions of standard and custom objects
- B. To modify custom field help text on standard objects
- C. To enable field history tracking on standard objects



D. To create new lookup or master-detail object relationships

Correct Answer: BD

QUESTION 8

Universal Containers would like to automatically assign a specific permission set to new users.

Which two actions should be completed in order to meet this requirement? (Choose two.)

- A. Create a workflow rule on the User object to assign a permission set.
- B. Create a Process on the User object to launch a flow.
- C. Create an Approval process on the User object to assign a permission set.
- D. Create a Flow on the User object to assign a permission set.

Correct Answer: BD

QUESTION 9

Universal Containers is importing 1000 records into Salesforce. They want to avoid any duplicate records from being created during the import. How can these requirements be met?

- A. Include a column in the import file that has either record names, Salesforce IDs, or external IDs that can be used to match records.
- B. When importing the file, select the "Prevent Duplicates" option on the last step of the Import Wizard and import the file.
- C. After importing all of the custom objects, run a duplicate check report, export the record to a CSV File, and run a mass delete to purge any duplicates.
- D. After importing all of the custom objects, review all records created and manually merge or delete and duplicate record

Correct Answer: A

QUESTION 10

Universal con has purchased a lighting component on the appExchange. Where can that component be utilized? (Choose 2)

- A. Lightning process builder
- B. Salesforce1 mobile app
- C. Salesforce lighting app
- D. Visual workflow



Correct Answer: BC

QUESTION 11

What can be done after workflow field re-evaluation?

- A. Option 1
- B. Invalid data
- C. Trigger another rule
- D. Out of hour limit (loop)

Correct Answer: D

QUESTION 12

Universal Containers (UC) tracks Account locations in Zip Code, a custom text field with a validation rule to enforce proper formatting of the US ZIP+4 code for UC's orders. What formula should the app builder create on Order to display only the first five digits of Zip Code from the parent Account?

- A. BEGINS(Account.Zip_Code_r, 5)
- B. TEXT(Account.Zip_Code_c, 5)
- C. LEFT(Account.Zip_Code_c, 5)
- D. LPAD(Account.Zip_Code__r, 5)

Correct Answer: C

QUESTION 13

The app builder at UVC has been asked to ensure that the amount field is populated when the stage is set to closed won. What can be used to meet this requirement?

- A. Workflow
- B. Lightning process builder
- C. Approval process
- D. Validation rule

Correct Answer: A

QUESTION 14



Which two of the following are supported actions for the Global Actions Menu? (Choose two.)

- A. Launch a custom Canvas App
- B. Upload a new Chatter File
- C. Post to a Chatter feed
- D. Launch a custom Lighting Component

Correct Answer: AD

QUESTION 15

Universal Containers has two types of applicants, hourly and salary. There are separate record types for each. While all members of the human resource department need to be able to view all applicant records, only the hiring manager and VP of HR should be able to create salary applicant records.

What should the app builder recommend to meet this requirement?

- A. Configure the hourly record type as the default and instruct non-management users to accept the default record type.
- B. Create a permission set containing the salary record type and assign it to the appropriate users.
- C. Remove "create" permission for the salary applicant object for everyone except the manager and VP.
- D. Update the org-wide default to private and create a sharing rule for the role of recruiting manager.

Correct Answer: B

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