



# MB6-897<sup>Q&As</sup>

Microsoft Dynamics 365 for Retail

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#### QUESTION 1

You are performing reporting for stores. You need calculate and post statements. Which workspace should you use?

- A. retail store financials
- B. channel deployment
- C. retail store management
- D. category and product management

Correct Answer: A

Reference: <https://docs.microsoft.com/en-us/dynamics365/unified-operations/retail/tasks/create-calculate-post-statement-retail-store>

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#### QUESTION 2

You configure a loyalty program for a store.

Which two actions can you perform? Each correct answer presents a complete solution.

- A. Use retail price group to enable the feature of loyalty specific pricing and offer.
- B. Link channels to loyalty scheme.
- C. Use multiple-tier qualifying criteria over flexible periods to achieve loyalty status.
- D. Create activities that can accumulate points or status.

Correct Answer: CD

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#### QUESTION 3

You need to define the + character as a shortcut for the Add Product operation on a register. Which two items should you configure? Each correct answer presents a complete solution.

- A. a hardware profile
- B. an operation
- C. a keyboard mapping group
- D. a functionality profile

Correct Answer: BC

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#### QUESTION 4



You need to ensure that items specify a new delivery mode when items are sold.

To which two objects can you assign the delivery mode? Each correct answer presents a complete solution.

- A. customer
- B. vendor
- C. channels
- D. products

Correct Answer: CD

Reference: <https://docs.microsoft.com/en-us/dynamicsax-2012/appuser-itpro/set-up-modes-of-delivery>

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#### QUESTION 5

You need to set up a new employee to allow them to perform duties in a retail store. Which three tasks must you complete? Each correct answer presents part of the solution.

- A. Set up a position.
- B. Set up a worker.
- C. Set up the address books for store-worker assignments.
- D. Create a job and assign point of sale (POS) permissions to the job.
- E. Create a new identity for a worker.

Correct Answer: ABD

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#### QUESTION 6

You need to link a discount promotion to a product category.

Which two hierarchies can you use? Each correct answer presents a complete solution.

- A. sales category hierarchy
- B. retail product hierarchy
- C. retail channel navigation hierarchy
- D. supplemental retail hierarchy

Correct Answer: BD

Reference: <https://docs.microsoft.com/en-us/dynamics365/unified-operations/retail/retail-discounts-overview>

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### QUESTION 7

You configure a new retail channel for a call center. You define the default warehouse and default customer.

Call center employees must be able to take sales orders.

You need to complete the call center configuration with the minimum required settings.

Which three actions should you perform? Each correct answer presents part of the solution.

- A. Assign channel users to the call center.
- B. Enable order completion.
- C. Add affiliation discounts to the call center channel.
- D. Set up payment methods for the call center channel.
- E. Assign the Retail reporting purpose to the organization hierarchy.

Correct Answer: ABD

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### QUESTION 8

Which three options can you configure on the Picking workbench form? Each correct answer presents a complete solution.

- A. price group
- B. line matching criteria
- C. group criteria
- D. item group
- E. order matching criteria

Correct Answer: BCE

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### QUESTION 9

You manage a chain of retail stores and kiosks.

Retail kiosks stores report intermittent network connectivity issues.

You need to ensure that kiosks can perform shift and transaction operations when they are not connected to the company's main office.

What should you configure?

- A. channel database profile
- B. Real-time Service profile



- C. Retail Store Scale Unit
- D. Retail Server URL

Correct Answer: A

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#### QUESTION 10

You are setting up gift cards for a multi-company configuration. On the Retail Parameters form, you select a company in the gift card company field. Which responsibility is assumed by the company that sells the gift cards and processes related transactions?

- A. liability
- B. distributing cards
- C. posting
- D. posting statements

Correct Answer: C

Reference: <https://docs.microsoft.com/en-us/dynamicsax-2012/appuser-itpro/about-gift-cards-in-ax-2012-r3>

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#### QUESTION 11

You are setting up sales price margins for a vendor. The vendor provides retail prices for products that they supply.

You need to convert the vendor's retail price into a sales price.

Which ratio should you choose?

- A. current
- B. quick
- C. suggested contribution
- D. contribution

Correct Answer: D

Reference: <https://docs.microsoft.com/en-us/dynamicsax-2012/appuser-itpro/set-up-vendor-sales-price-margins>

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#### QUESTION 12

A store runs all point of sale (POS) registers in offline mode.

Which three of the following operations can you perform? Each correct answer presents a complete solution.

- A. close shift



- B. safe drop
- C. bank drop
- D. blind close shift
- E. view reports

Correct Answer: BCE

Reference: <https://docs.microsoft.com/en-us/dynamics365/unified-operations/retail/dev-itpro/retail-modern-pos-offline>

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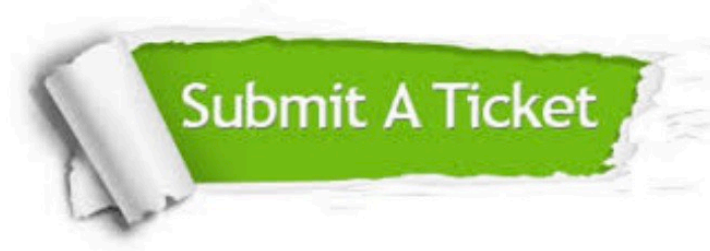
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