



# MB6-896<sup>Q&As</sup>

Distribution and Trade in Microsoft Dynamics 365 for Finance and Operations

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### QUESTION 1

You need to set up a commission calculation.

Which three options can you configure? Each correct answer is a complete solution.

- A. customer relation
- B. commission percentage
- C. item relation
- D. sales rep. relation
- E. period

Correct Answer: ADE

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### QUESTION 2

You are configuring a new legal entity.

You need to map the main accounts for inventory posting.

What should you configure?

- A. item model groups
- B. product dimension groups
- C. tracking dimension groups
- D. item groups

Correct Answer: C

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### QUESTION 3

You use standard costing as the costing methodology for all products.

You need to run a report that shows all inventory that is over 60 days old or over 90 days old.

Which report should you use?

- A. Vendor aging
- B. Inventory aging
- C. Materials in process
- D. Standard cost transactions



Correct Answer: B

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#### QUESTION 4

Which status is required before you can generate a picking list for a sales order?

- A. Open Order
- B. Printed
- C. Charges
- D. Confirmed

Correct Answer: A

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#### QUESTION 5

You are the quality manager for your company.

You need to configure the system to allow quality testing of some items from every purchase order received. What should you configure?

- A. quality test group
- B. quality association
- C. manual quality order
- D. quality test

Correct Answer: D

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#### QUESTION 6

You plan to submit a quotation to a prospect to sell them equipment.

The selling prices that you list on the quotation must generate a contribution ratio of at least 30 percent.

You need to create the sales quotation.

Which sales quotation option should you use?

- A. find prices
- B. total discount
- C. price simulation
- D. multiline discount



Correct Answer: C

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#### QUESTION 7

You are the purchasing administrator.

You want the users who are creating the purchase requisitions to identify why they are requesting each purchase.

What should you configure?

- A. procurement categories
- B. purchasing policies
- C. business justification reason codes
- D. purchase agreement classifications

Correct Answer: A

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#### QUESTION 8

Your company's human resources department has purchased a new computer monitor and the expenses need to be assigned to the IT department.

You need to create an inventory journal to expense an item against a different department.

Which type of inventory journal should you use?

- A. Bill of materials (BOM)
- B. Inventory adjustment
- C. Movement
- D. Transfer

Correct Answer: A

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#### QUESTION 9

You are the purchasing agent for a company.

You need to create a request for quotation for a product that has not been added to Microsoft Dynamics 365 for Finance and Operations.

What should you use?

- A. Item
- B. Open



- C. Category
- D. Solicitation

Correct Answer: BC

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#### QUESTION 10

You are creating a customer record.

You need to add transportation costs to customer orders.

What should you define?

- A. Sales Tax Group
- B. Terms of Payment
- C. Delivery Terms
- D. Mode of Delivery

Correct Answer: D

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#### QUESTION 11

An employee reports concerns about the quality of a specific item.

You need to create a nonconformance record for the item.

Which nonconformance type should you use?

- A. Customer
- B. Service request
- C. Vendor
- D. Internal

Correct Answer: D

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#### QUESTION 12

You add a new product to the system.

You need to assign attributes to the product.

Where should you assign the attributes?

- A. in the Product form



- B. in the category hierarchy
- C. in the category assigned to a product
- D. in the item group

Correct Answer: B

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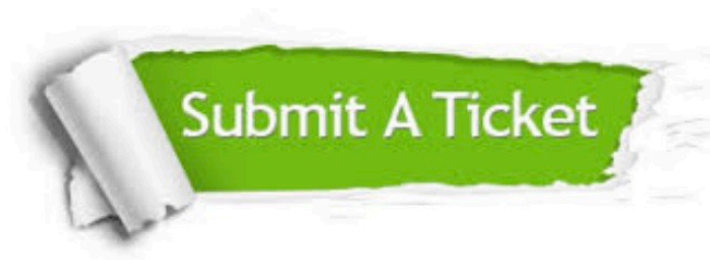
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