



# MB6-892<sup>Q&As</sup>

Microsoft Dynamics AX Distribution and Trade

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### QUESTION 1

You are the purchasing agent for your company. You create a request for quotation (RFQ) and send it to vendors.

You need to categorize the responses you receive from the vendors.

What should you set up?

- A. Purchase agreement classification
- B. Results view
- C. Reason codes
- D. Vendor reply status

Correct Answer: D

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### QUESTION 2

You are the accounts receivable manager for your company.

You want to set up Microsoft Dynamics AX Distribution and Trade so that a group of customers are automatically charged a handling charge on all orders based on their geographic location.

Which charges groups should you set up?

- A. Item charge group
- B. Vendor charge group
- C. Delivery charges groups
- D. Customer charge group

Correct Answer: D

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### QUESTION 3

You are an accounts receivable manager.

Your company wants its top 10 customers in August to receive a best-selling product at a reduced price.

You need to establish a price.

Which two actions should you perform to configure Microsoft Dynamics AX Distribution and Trade for this task? Each correct answer presents part of the solution.

- A. Set up the item sales price in the released product table.
- B. Set up a Customer group for the 10 customers to be assigned to.



- C. Set up a price/discount journal.
- D. Set up a Price/Discount group for the 10 customers.

Correct Answer: CD

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#### QUESTION 4

A matching discrepancy exceeds a tolerance percentage or amount, and match variance icons are displayed in the Vendor invoice form. What are the three types of matching that can be performed in this scenario? Each correct answer presents part of the solution.

- A. two-way matching
- B. three-way matching
- C. cash discount matching
- D. invoice totals matching
- E. terms of payment matching

Correct Answer: ABC

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#### QUESTION 5

You are the payroll manager for your company. You are responsible for paying commission to sales personnel. The company has a rule that commission rates are based on number of years of employment with the company.

You need to configure Microsoft Dynamics AX Distribution and Trade to calculate these amounts.

Which three setups must be completed to configure these calculations? Each correct answer presents part of the solution.

- A. Pay agreements
- B. Sales group
- C. Calculation parameters
- D. Commission calculation
- E. Employee

Correct Answer: BDE

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#### QUESTION 6

You are the payroll manager for your company. You are responsible for paying commission to sales personnel. One rule for the company is to pay a higher commission rate for new customers.



You need to configure Microsoft Dynamics AX Distribution and Trade to calculate these amounts.

What should you set up in Microsoft Dynamics AX to capture the sales from those customers defined as new?

- A. Commission posting
- B. Commission calculation
- C. Customer group for commissions
- D. Sales group

Correct Answer: C

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#### QUESTION 7

You are the controller for an entertainment company.

In a meeting with the customer service manager, you learn that several customers do not realize that they need cables when buying speakers. The customer service representatives want the ability to add the cost of the cables to the sales

order after asking the customer. You decide that the cost of the cables should be added as charges to the sales order and not as a separate Sales order line.

How should you configure Microsoft Dynamics AX Distribution and Trade to automatically add this charge for those customers wanting them based on the sales order line for number of speakers sold?

- A. Set up a charges code for a fixed amount.
- B. Set up a charge for pieces.
- C. Set up an auto charge.
- D. Set up an item charge related to the speakers.

Correct Answer: A

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#### QUESTION 8

A customer wants to return an item.

You need to pick a disposition action where the item is replaced, the original item is destroyed, and the customer is credited.

Which action should you select?

- A. credit
- B. replace and scrap
- C. replace and credit
- D. scrap



Correct Answer: B

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#### QUESTION 9

Which three types of transactions can you configure on the Default order settings form? Each correct answer presents part of the solution.

- A. Quality order
- B. Purchase order
- C. Sales order
- D. Inventory
- E. Quarantine order

Correct Answer: BCD

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#### QUESTION 10

You are the accounts receivable manager for your company.

You need to set up a new customer as soon as possible. You add the customer's name and address, contact information, their bank information, and all delivery information.

What information is required before you can save the customer?

- A. terms of payment
- B. credit limit
- C. customer group
- D. sales tax group

Correct Answer: C

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#### QUESTION 11

You are the accounts payable manager for your company. You and the vendor agree that defective items will be returned with a reference to the original purchase order.

You need to create a vendor credit note.

What are three methods that can be used? Each correct answer presents part of the solution.

- A. Copy the original purchase invoice.
- B. Create a purchase order with the purchase type blanket order.



- C. Create a purchase order with the purchase type journal.
- D. Create a purchase order with the purchase type returned order.
- E. Create a purchase order line for a negative quantity.

Correct Answer: CDE

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#### QUESTION 12

You need to set up a trade agreement for a group of customers. The trade agreement will apply to one item. How should you configure the price discount journal for Account code and Item code?

- A. Set Account code to Table and set Item code to Group.
- B. Set Account code to Group and set Item code to Table
- C. Set Account code to Group and set Item code to All
- D. Set Account code to Table and set Item code to Table

Correct Answer: B

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