

# MB-920<sup>Q&As</sup>

Microsoft Dynamics 365 Fundamentals Finance and Operations Apps (ERP)

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## **QUESTION 1**

A company uses Dynamics 36S Commerce. The company is launching a new product line for select stores.

The company wants to ensure that stores participating in the launch receive the new products. Stores that are not participating in the launch must not be able to order the products.

You need to recommend a method to help the company launch the new product hne.

What should you recommend?

- A. Define products for distribution using product assortment.
- B. Define products for distribution using security roles.
- C. Control product distribution using purchase agreement.
- D. Control product distribution using trade agreement.

Correct Answer: B

#### **QUESTION 2**

## **HOTSPOT**

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

0	0
0	0
0	0

Correct Answer:

Statements	Yes	No
Project lifecycle stages govern the time entry and expense transaction postings.	0	0
Project transaction billing, including single transactions, can be split among different customers.	0	0
Project contracts can specify a do not exceed limit for billing.	0	0

## **QUESTION 3**

**DRAG DROP** 

A company plans to implement enterprise asset management.

You need to recommend solutions for the company.

What should you recommend? To answer, drag the appropriate solutions to the correct requirements. Each solution may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Select and Place:

Options	Answer Area	
Dynamics 365 Finance	Feature	Option
	Track the purchase price and other	Solution
Dynamics 365 Supply Chain Management	acquisition costs for a large machine.	
Dynamics 365 Product	Track the cost of spare parts, maintenance, and labor associated with a	Solution
Visualize	large machine through its lifecycle.	

Correct Answer:

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#### Options Answer Area Feature Option Dynamics 365 Finance Track the purchase price and other Dynamics 365 Supply Chain acquisition costs for a large machine. Management Dynamics 365 Supply Chain Management Track the cost of spare parts, Dynamics 365 Supply Chain Dynamics 365 Product maintenance, and labor associated with a Management Visualize large machine through its lifecycle.

Reference: https://docs.microsoft.com/en-us/dynamics365/supply-chain/asset-management/

## **QUESTION 4**

**HOTSPOT** 

You are evaluating expense management capabilities in Dynamics 365 Finance.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

## **Answer Area**

	Statements	Yes	No
one legal	intercompany expenses allows workers employed by entity to submit expenses for another legal entity in organization.	0	0
	ense management mobile workspace allows workers submit, and approve expense reports.	0	0
Correct Answer	r:		

Correct Ariswer.

## **Answer Area**

Statements	Yes	No
Enabling intercompany expenses allows workers employed by one legal entity to submit expenses for another legal entity in the same organization.	0	0
The Expense management mobile workspace allows workers to create, submit, and approve expense reports.	0	0

Reference: https://docs.microsoft.com/en-us/dynamics365/project-operations/prod-exp/intercompany-expense https://docs.microsoft.com/en-us/dynamics365/project-operations/prod-exp/expense-management-mobile-workspace

## **QUESTION 5**

A company plans to implement Dynamics 365 Supply Chain Management.

Which three actions can vendors perform? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

- A. Change the inventory cost of items.
- B. Submit invoices electronically.
- C. Create transfer orders.
- D. Approve purchase orders.
- E. Respond to a request for quote (RFQ).

Correct Answer: BDE

Reference: https://docs.microsoft.com/en-us/dynamics365/supply-chain/procurement/vendor-collaboration-workcustomers-dynamics-365-operations

## **QUESTION 6**

## **HOTSPOT**

A company implements Dynamics 365 Supply Chain Management. The company plans to use maintenance work

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.



NOTE: Each correct selection is worth one point.

Hot Area:

## **Answer Area**

Select and Place:

Allower Allow		
Statements	Yes	No
Work orders for maintenance of machines can be created automatically.	0	0
Work orders can be created and updated by using a mobile device.	0	0
Correct Answer:		
Answer Area		
Statements	Yes	No
Work orders for maintenance of machines can be created automatically.	0	0
Work orders can be created and updated by using a mobile device.	0	0
Reference: https://docs.microsoft.com/en-us/dynamics365/supply-chain/asset-management/wowwork-orders https://docs.microsoft.com/en-us/dynamics365/supply-chain/asset-management/asworkspace		
QUESTION 7		
DRAG DROP		
A company manufactures and sells chairs. The company uses Dynamics 365 Finance and Dyna Management for finance and manufacturing operations.	amics 365 Supply C	Chain
You need to determine which module to use for each operational need.		
Which module should you use? To answer, drag the appropriate modules to the correct scenarioused once, more than once, or not at all. You may need to drag the split bar between panes or state of the correct scenarious or state		
NOTE: Each correct selection is worth one point.		



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loT Intelligence	
Accounts payable	
Accounts receivable	
Credit and collections	
nswer Area	
cenario	Module
reate orders for the bill of material items to manufacture nairs.	Module

## Correct Answer:

Modules	
loT Intelligence	
Credit and collections	
Answer Area	
Scenario	Module
Create orders for the bill of material items to manufacture chairs.	Accounts payable

## **QUESTION 8**

## **HOTSPOT**

A company plans to implement Dynamics 365 Project Operations.

You need to recommend a capability that meets each requirement.

Which capability should you recommend? To answer, select the appropriate option in the answer area.



NOTE: Each correct selection is worth one point.

Hot Area:

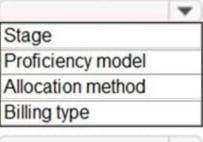
## Answer Area

## Requirement

Indicate where a project is in the process for reporting and enforce required information within that process.

Designate specific knowledge aptitudes or certification when assigning to resource tasks.

## Capability



~ Skill Proficiency model Allocation method Assignment

Correct Answer:

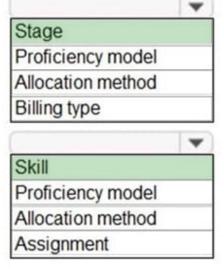
## Answer Area

## Requirement

Indicate where a project is in the process for reporting and enforce required information within that process.

Designate specific knowledge aptitudes or certification when assigning to resource tasks.

## Capability



Reference: https://docs.microsoft.com/en-us/dynamics365/project-operations/psa/project-stages



https://docs.microsoft.com/en-us/dynamics365/project-operations/psa/resource-management-skills-proficiency

## **QUESTION 9**

#### **HOTSPOT**

A company implements Dynamics 365 finance and operations apps. You need to describe the shared features that are available to technical and business users to company stakeholders.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area		
Statements	Yes	No
Report customizations that are made to a specific analytical workspace apply to all users of that workspace.	0	0
The Export to Excel option exports the currently selected data that is visible in a grid on a page.	0	0
Correct Answer:		
Answer Area		
Statements	Yes	No
Report customizations that are made to a specific analytical workspace apply to all users of that workspace.	0	0
The Export to Excel option exports the currently selected data that is visible in a grid on a page.	0	0
Reference: https://docs.microsoft.com/en-us/dynamics365/fin-ops-core/dev-itpro/analytics/customize-analytical- workspace		

## **QUESTION 10**



Which two modules are included in Dynamics 365 Supply Chain Management? Each correct answer presents a complete solution. NOTE: Each correct selection is worth one point.

- A. Product information management
- B. Project management and accounting
- C. Service hub
- D. Dynamics 365 Remote Assist
- E. Master planning

Correct Answer: CE

#### **QUESTION 11**

A company implements the performance management feature in Dynamics 365 Human Resources.

Which performance management component can employees create by using the Employee Self-Service workspace?

- A. Goals
- B. Workflows
- C. Performance reviews
- D. Performance Journal

Correct Answer: D

Reference: https://docs.microsoft.com/en-us/dynamics365/human-resources/hr-develop-performance-management-overview

## **QUESTION 12**

## **DRAG DROP**

A manufacturer uses Dynamics 365 Human Resources and Microsoft HoloLens to augment manufacturing tasks.

The company promotes five employees to a newly created position named quality assurance manager.

You need to use Dynamics 365 functionality to facilitate self-education and apply continuous improvement to the process.

What should you implement? To answer, drag the appropriate features to the correct requirements. Each feature may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Select and Place:	
Features	
LinkedIn Learning	
Dynamics 365 Human Resources	
Requirement	Feature
Take courses about management led by other industry-wide experts.	
Receive feedback from the employees about their experiences.	Feature
Correct Answer:	
Features	
Requirement	Feature
Take courses about management led by other	

# Take courses about management led by other industry-wide experts. LinkedIn Learning Receive feedback from the employees about their experiences. Dynamics 365 Human Resources



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## **QUESTION 13**

A company uses Dynamics 365 Human Resources. The company establishes a new department and hires employees to staff the department The company wants to manage annual employee reviews.

What are two capabilities of Dynamics 365 Human Resources performance management?

Each correct answer presents a part of the solution.

NOTE: Each correct selection is worth one point.

- A. Personnel actions
- B. Goals
- C. Competencies
- D. Performance journals

Correct Answer: CD

#### **QUESTION 14**

A company plans to implement a manufacturing solution that includes integrated rate shipping costs for distribution. You need to recommend a product to the company. What should you recommend?

- A. Dynamics 365 Sales
- B. Dynamics 365 Field Service
- C. Dynamics 365 Commerce
- D. Dynamics 365 Supply Chain Management

Correct Answer: D

## **QUESTION 15**

## **HOTSPOT**

A company uses Dynamics 365 Finance.

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

## **Answer Area**

Statements	Yes	No
Account segments can be defined and used in an organization's chart of accounts.	0	0
You must have Project Operations in order to enter timesheets and expenses against a project.	0	0
Budget entries can be created from a Microsoft Excel workbook.	0	0
Correct Answer:  Answer Area		
Statements	Yes	No
Account segments can be defined and used in an organization's chart of accounts.	0	0
You must have Project Operations in order to enter timesheets and expenses against a project.	0	0
Budget entries can be created from a Microsoft Excel workbook.	0	0
Reference: https://docs.microsoft.com/en-us/learn/modules/budgets-exchange-rates-dynamic central/3-export-import	ics-365-business-	

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