



# MB-920<sup>Q&As</sup>

Microsoft Dynamics 365 Fundamentals Finance and Operations Apps  
(ERP)

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### QUESTION 1

A company uses Dynamics 365 Commerce. The company is launching a new product line for select stores.

The company wants to ensure that stores participating in the launch receive the new products. Stores that are not participating in the launch must not be able to order the products.

You need to recommend a method to help the company launch the new product line.

What should you recommend?

- A. Define products for distribution using product assortment.
- B. Define products for distribution using security roles.
- C. Control product distribution using purchase agreement.
- D. Control product distribution using trade agreement.

Correct Answer: B

### QUESTION 2

#### HOTSPOT

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Statements	Yes	No
Project lifecycle stages govern the time entry and expense transaction postings.	<input type="radio"/>	<input type="radio"/>
Project transaction billing, including single transactions, can be split among different customers.	<input type="radio"/>	<input type="radio"/>
Project contracts can specify a do not exceed limit for billing.	<input type="radio"/>	<input type="radio"/>

Correct Answer:



Statements	Yes	No
Project lifecycle stages govern the time entry and expense transaction postings.	<input checked="" type="radio"/>	<input type="radio"/>
Project transaction billing, including single transactions, can be split among different customers.	<input checked="" type="radio"/>	<input type="radio"/>
Project contracts can specify a do not exceed limit for billing.	<input checked="" type="radio"/>	<input type="radio"/>

### QUESTION 3

#### DRAG DROP

A company plans to implement enterprise asset management.

You need to recommend solutions for the company.

What should you recommend? To answer, drag the appropriate solutions to the correct requirements. Each solution may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Select and Place:

#### Options

Dynamics 365 Finance

Dynamics 365 Supply Chain Management

Dynamics 365 Product Visualize

#### Answer Area

##### Feature

Track the purchase price and other acquisition costs for a large machine.

Track the cost of spare parts, maintenance, and labor associated with a large machine through its lifecycle.

##### Option

Solution

Solution

Correct Answer:



**Options**

- Dynamics 365 Finance
- Dynamics 365 Supply Chain Management
- Dynamics 365 Product Visualize

**Answer Area**

Feature	Option
Track the purchase price and other acquisition costs for a large machine.	Dynamics 365 Supply Chain Management
Track the cost of spare parts, maintenance, and labor associated with a large machine through its lifecycle.	Dynamics 365 Supply Chain Management

Reference: <https://docs.microsoft.com/en-us/dynamics365/supply-chain/asset-management/>

**QUESTION 4**

**HOTSPOT**

You are evaluating expense management capabilities in Dynamics 365 Finance.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

**Answer Area**

Statements	Yes	No
Enabling intercompany expenses allows workers employed by one legal entity to submit expenses for another legal entity in the same organization.	<input type="radio"/>	<input type="radio"/>
The Expense management mobile workspace allows workers to create, submit, and approve expense reports.	<input type="radio"/>	<input type="radio"/>

Correct Answer:



## Answer Area

Statements	Yes	No
Enabling intercompany expenses allows workers employed by one legal entity to submit expenses for another legal entity in the same organization.	<input checked="" type="radio"/>	<input type="radio"/>
The Expense management mobile workspace allows workers to create, submit, and approve expense reports.	<input checked="" type="radio"/>	<input type="radio"/>

Reference: <https://docs.microsoft.com/en-us/dynamics365/project-operations/prod-exp/intercompany-expense>

<https://docs.microsoft.com/en-us/dynamics365/project-operations/prod-exp/expense-management-mobile-workspace>

### QUESTION 5

A company plans to implement Dynamics 365 Supply Chain Management.

Which three actions can vendors perform? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

- A. Change the inventory cost of items.
- B. Submit invoices electronically.
- C. Create transfer orders.
- D. Approve purchase orders.
- E. Respond to a request for quote (RFQ).

Correct Answer: BDE

Reference: <https://docs.microsoft.com/en-us/dynamics365/supply-chain/procurement/vendor-collaboration-work-customer-dynamics-365-operations>

### QUESTION 6

#### HOTSPOT

A company implements Dynamics 365 Supply Chain Management. The company plans to use maintenance work orders.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.





NOTE: Each correct selection is worth one point.

Hot Area:

## Answer Area

Statements	Yes	No
Work orders for maintenance of machines can be created automatically.	<input type="radio"/>	<input type="radio"/>
Work orders can be created and updated by using a mobile device.	<input type="radio"/>	<input type="radio"/>

Correct Answer:

## Answer Area

Statements	Yes	No
Work orders for maintenance of machines can be created automatically.	<input checked="" type="radio"/>	<input type="radio"/>
Work orders can be created and updated by using a mobile device.	<input checked="" type="radio"/>	<input type="radio"/>

Reference: <https://docs.microsoft.com/en-us/dynamics365/supply-chain/asset-management/work-orders/introduction-to-work-orders> <https://docs.microsoft.com/en-us/dynamics365/supply-chain/asset-management/asset-management-mobile-workspace>

## QUESTION 7

DRAG DROP

A company manufactures and sells chairs. The company uses Dynamics 365 Finance and Dynamics 365 Supply Chain Management for finance and manufacturing operations.

You need to determine which module to use for each operational need.

Which module should you use? To answer, drag the appropriate modules to the correct scenarios. Each module may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Select and Place:



**Modules**

- 
- 
- 
- 

**Answer Area**

**Scenario**

Create orders for the bill of material items to manufacture chairs.  
Determine the number of chairs sold last month to predict future demand.

**Module**

  


Correct Answer:

**Modules**

- 
- 
- 
- 

**Answer Area**

**Scenario**

Create orders for the bill of material items to manufacture chairs.  
Determine the number of chairs sold last month to predict future demand.

**Module**

  


**QUESTION 8**

**HOTSPOT**

A company plans to implement Dynamics 365 Project Operations.

You need to recommend a capability that meets each requirement.

Which capability should you recommend? To answer, select the appropriate option in the answer area.



NOTE: Each correct selection is worth one point.

Hot Area:

### Answer Area

#### Requirement

Indicate where a project is in the process for reporting and enforce required information within that process.

Designate specific knowledge aptitudes or certification when assigning to resource tasks.

#### Capability

▼
Stage
Proficiency model
Allocation method
Billing type

▼
Skill
Proficiency model
Allocation method
Assignment

Correct Answer:

### Answer Area

#### Requirement

Indicate where a project is in the process for reporting and enforce required information within that process.

Designate specific knowledge aptitudes or certification when assigning to resource tasks.

#### Capability

▼
Stage
Proficiency model
Allocation method
Billing type

▼
Skill
Proficiency model
Allocation method
Assignment

Reference: <https://docs.microsoft.com/en-us/dynamics365/project-operations/psa/project-stages>





<https://docs.microsoft.com/en-us/dynamics365/project-operations/psa/resource-management-skills-proficiency>

**QUESTION 9**

**HOTSPOT**

A company implements Dynamics 365 finance and operations apps. You need to describe the shared features that are available to technical and business users to company stakeholders.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

**Answer Area**

Statements	Yes	No
Report customizations that are made to a specific analytical workspace apply to all users of that workspace.	<input type="radio"/>	<input type="radio"/>
The Export to Excel option exports the currently selected data that is visible in a grid on a page.	<input type="radio"/>	<input type="radio"/>

Correct Answer:

**Answer Area**

Statements	Yes	No
Report customizations that are made to a specific analytical workspace apply to all users of that workspace.	<input checked="" type="radio"/>	<input type="radio"/>
The Export to Excel option exports the currently selected data that is visible in a grid on a page.	<input type="radio"/>	<input checked="" type="radio"/>

Reference: <https://docs.microsoft.com/en-us/dynamics365/fin-ops-core/dev-itpro/analytics/customize-analytical-workspace>

**QUESTION 10**



Which two modules are included in Dynamics 365 Supply Chain Management? Each correct answer presents a complete solution. NOTE: Each correct selection is worth one point.

- A. Product information management
- B. Project management and accounting
- C. Service hub
- D. Dynamics 365 Remote Assist
- E. Master planning

Correct Answer: CE

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#### QUESTION 11

A company implements the performance management feature in Dynamics 365 Human Resources.

Which performance management component can employees create by using the Employee Self-Service workspace?

- A. Goals
- B. Workflows
- C. Performance reviews
- D. Performance Journal

Correct Answer: D

Reference: <https://docs.microsoft.com/en-us/dynamics365/human-resources/hr-develop-performance-management-overview>

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#### QUESTION 12

DRAG DROP

A manufacturer uses Dynamics 365 Human Resources and Microsoft HoloLens to augment manufacturing tasks.

The company promotes five employees to a newly created position named quality assurance manager.

You need to use Dynamics 365 functionality to facilitate self-education and apply continuous improvement to the process.

What should you implement? To answer, drag the appropriate features to the correct requirements. Each feature may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.



Select and Place:

### Features

LinkedIn Learning

Dynamics 365 Human Resources

### Requirement

Take courses about management led by other industry-wide experts.

Receive feedback from the employees about their experiences.

### Feature

Feature

Feature

Correct Answer:

### Features

Empty text input boxes for the correct answer.

### Requirement

Take courses about management led by other industry-wide experts.

Receive feedback from the employees about their experiences.

### Feature

LinkedIn Learning

Dynamics 365 Human Resources



### QUESTION 13

A company uses Dynamics 365 Human Resources. The company establishes a new department and hires employees to staff the department. The company wants to manage annual employee reviews.

What are two capabilities of Dynamics 365 Human Resources performance management?

Each correct answer presents a part of the solution.

NOTE: Each correct selection is worth one point.

- A. Personnel actions
- B. Goals
- C. Competencies
- D. Performance journals

Correct Answer: CD

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### QUESTION 14

A company plans to implement a manufacturing solution that includes integrated rate shipping costs for distribution. You need to recommend a product to the company. What should you recommend?

- A. Dynamics 365 Sales
- B. Dynamics 365 Field Service
- C. Dynamics 365 Commerce
- D. Dynamics 365 Supply Chain Management

Correct Answer: D

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### QUESTION 15

HOTSPOT

A company uses Dynamics 365 Finance.

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:



### Answer Area

Statements	Yes	No
Account segments can be defined and used in an organization's chart of accounts.	<input type="radio"/>	<input type="radio"/>
You must have Project Operations in order to enter timesheets and expenses against a project.	<input type="radio"/>	<input type="radio"/>
Budget entries can be created from a Microsoft Excel workbook.	<input type="radio"/>	<input type="radio"/>

Correct Answer:

### Answer Area

Statements	Yes	No
Account segments can be defined and used in an organization's chart of accounts.	<input checked="" type="radio"/>	<input type="radio"/>
You must have Project Operations in order to enter timesheets and expenses against a project.	<input type="radio"/>	<input checked="" type="radio"/>
Budget entries can be created from a Microsoft Excel workbook.	<input checked="" type="radio"/>	<input type="radio"/>

Reference: <https://docs.microsoft.com/en-us/learn/modules/budgets-exchange-rates-dynamics-365-business-central/3-export-import>

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