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Vendor: IBM

Exam Code: M2060-729

Exam Name: IBM Managed File Transfer Sales Mastery
Test v2

Version: Demo

QUESTION 1

IBM Sterling ConnectDirect Advanced is used for which MFT use case?

- A. System-centric
- B. Community-centric
- C. Person-centric use
- D. Extreme

Correct Answer: A

QUESTION 2

Which of the following is NOT a business benefit that has been achieved by Aspera customers?

- A. Speed the process synchronization for digital supply chains
- B. Transform data to provide a unified interchange standard for business partners
- C. Provide high performance distribution and synchronization of Big Data sets
- D. Enable organizations to reliably, quickly and securely move new workloads to/from the cloud

Correct Answer: B

QUESTION 3

Key competitors to Aspera XFT include:

- A. Signiant
- B. Axway
- C. Filecatalyst
- D. A and C

Correct Answer: A

QUESTION 4

Which of the following is NOT a potential discovery opportunity for MFT in general?

- A. How does the company monitor whether the business application has successfully processed the files that were sent to it?
- B. Does the company have failed security audits and struggle to comply with company, industry or government mandates?
- C. Do they still have a "siloed" approach to exchanging files internally and externally using multiple servers and platforms?
- D. Where in the organization do they still use FTP to move files either internally or externally?

Correct Answer: C

QUESTION 5

Which of the following is NOT a "Key" area that MFT supports?

- A. Processes
- B. Projects
- C. Personal Privacy
- D. Policies

Correct Answer: C

QUESTION 6

Which of the following is NOT an IT challenge related to data movement?

- A. Adoption and integration with Cloud based platforms
- B. Cloud capacity requires significant capital investment
- C. Big data and advanced analytics require movement between platforms
- D. Enterprise level security and synchronization of mobile device data

Correct Answer: B

QUESTION 7

Which of the following products would you position when the customer wants to exchange files internally between applications (a system-centric use case)?

- A. File Gateway or File Transfer Service
- B. IBM Connect:Direct Advanced
- C. IBM Sterling Control Center
- D. None of the above

Correct Answer: A

QUESTION 8

Which of the following is NOT a value proposition associated with the IBM Sterling File Transfer Service?

- A. Reduce IT operational and infrastructure costs
- B. Simplify B2B file transfer processes
- C. Eliminates the need to transfer files from internal systems to the cloud
- D. Grow your business

Correct Answer: D

QUESTION 9

Which of the following is NOT a capability of Control Center?

- A. Have visibility into all file transfer activity from a central console
- B. React to transfer events before they impact SLAs
- C. Easily provide compliance reporting and mobile monitoring
- D. Monitor security breaches

Correct Answer: D

QUESTION 10

Which of the following products supports the "Person-centric" MFT use case also known as person-to-person file transfers?

- A. File Gateway (SFG)
- B. Connect:Direct
- C. MG Managed File Transfer
- D. Aspera Faspex

Correct Answer: D

QUESTION 11

Which of the following set of use cases involves transfer of files between applications that are automated, reliable, and secure, and are typically "point to point"?

- A. System-centric
- B. Community-centric
- C. File sharing and collaboration
- D. Person-centric

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