M2020-620^{Q&As}

IBM Risk Analytics Sales Mastery Test v1

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QUESTION 1

Which one of the following is a business process that the IBM Risk Analytics portfolio is focused on improving?

A. Deploying predictive maintenance capabilities

B. Reducing customer churn

C. Reducing the cost of compliance

D. Improving propensity analysis

Correct Answer: C

Reference:http://www-03.ibm.com/software/products/us/en/category/SWQ40(4th bullet)

QUESTION 2

Which Risk Analytics solution set focuses on helping companies deliver solutions for actuaries to be able to analyze insurance risk?

A. Algo One

B. OpenPages

C. Algo CLM

D. Algo Financial Modeler

Correct Answer: D

Reference:http://www-01.ibm.com/software/analytics/algorithmics/actuarial- modeling/index.html(first bullet)

QUESTION 3

According to the 2012 Gartner Magic Quadrant report for enterprise Governance, Risk and Compliance (GRC) platforms, what is one of the key strengths identified for OpenPages?

A. Core system ability

B. Offering Strategy

C. Vertical / Industry Strategy

D. Geographic strategy

Correct Answer: C

Reference:http://www.citia.co.uk/content/files/magic-quadrant-for-enterprise-governance-risk-andcompliance-platforms-2012_70384698.pdf(see page 5, strengths, last para)

QUESTION 4

Based on feedback from IBM clients on the shifting landscape, which of the following is a spending priority?

A. Accelerate risk management while meeting regulatory requirements.

B. Reduce the cost of new systems acquisitions.

C. Increase appointment of Risk Management head count.

D. Improve Algorithmic trading platforms.

Correct Answer: C

Reference:http://www.ibmbigdatahub.com/blog/analytics-banking-services(risk analytics, first para)

QUESTION 5

How does IBM describe the scope of the IBM Risk Analytics solution set?

A. Provides a comprehensive risk management process for each vertical.

B. Provides effective line of business risk management.

C. Creates an enterprise risk management framework across the entire IT infrastructure.

D. Optimizes enterprise risk management through a comprehensive horizontal and vertical risk integration strategy.

Correct Answer: C