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**Vendor:** IBM

**Exam Code:** M2010-701

**Exam Name:** IBM Maximo Enterprise Asset Management  
Sales Mastery Test v4

**Version:** Demo

**QUESTION 1**

There are several ways to price Maximo solutions. Which group is valid pricing for Maximo solutions?

- A. Per authorized User, per limited Use or per PVU
- B. Per authorized User, per limited Use Authorized User, per asset, or per install
- C. Per authorized User, per install, or per package
- D. Per package, or per authorized user

**Correct Answer:** A

**QUESTION 2**

In the current release, which back end products within the Cloud & Smarter Infrastructure portfolio does Maximo Anywhere support?

- A. It supports Maximo in current release (phase I) with plans to support TRIRIGA and SCCD in phases II.
- B. It supports both Maximo and TRIRIGA in current release (phase I), but it will support SCCD in next release.
- C. It supports Maximo, TRIRIGA, and SCCD
- D. It supports both Maximo and SCCD with the current release.

**Correct Answer:** C

**QUESTION 3**

What mobile OS does current Maximo Anywhere 7.5 support?

- A. It supports all popular mobile OS except Blackberry.
- B. It supports Android right now, but other OS will be supported in next releases.
- C. It supports both iOS and Android
- D. It supports iOS only.

**Correct Answer:** B

**QUESTION 4**

In what kind of circumstance would a client purchase Express User license?

- A. Entering service requests and viewing the status of their service requests.
- B. Viewing information on assets they own. Creating and viewing requisitions,
- C. Viewing templates and viewing drafts via the Desktop Requisitions application,
- D. Updating a work order

**Correct Answer:** D

**QUESTION 5**

Which statement is correct?

- A. If the user is Mobile Only (i.e. no desktop access to Maximo required), the user only requires Maximo Anywhere Work Management (only bundle available in phase 1) license.
- B. If a customer requires full Maximo Desktop access plus mobile, they require Maximo Anywhere bundle (s) license + Maximo LUAU
- C. If a customer requires Limited Use Auth User Maximo Desktop Access plus mobile, they require Maximo Anywhere bundle(s) + Maximo Auth User licensing
- D. If a customer is current Maximo user adding mobile, sell Maximo Anywhere + Maximo + Worklight licensing

**Correct Answer:** A

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