



# HP2-W104<sup>Q&As</sup>

Selling HP TippingPoint Security Solutions

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#### QUESTION 1

What is a key feature of the HP TippingPoint NGIPS Platform?

- A. Automated, scalable threat protection, leading threat research
- B. Load balancing across a number of IPS devices to increase in-line throughput
- C. Host-based anti-virus protection
- D. Decrypting of web application traffic

Correct Answer: A

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#### QUESTION 2

What do HP TippingPoint solutions (NGFW/NGIPS) deliver?

- A. A simple, effective, and reliable set of network security products that protects against known and unknown vulnerabilities
- B. A superior, enhanced, and reactive set of network security products that protects against known vulnerabilities
- C. A complex and intrinsic set of application security products that protects against known and unknown vulnerabilities
- D. A simple, effective, and reliable set of network security products that protects against known exploits only

Correct Answer: A

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#### QUESTION 3

Which HP ESP solution improves developer productivity as it reduces the vulnerability profile of enterprise applications and systems?

- A. HP Fortify
- B. HP TippingPoint
- C. HP Atalla
- D. HP ArcSight

Correct Answer: A

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#### QUESTION 4

What does reducing risk with proactive risk reduction mean?

- A. Deploying "best of breed" security technologies within corporate networks



- B. Having internal users\' laptops running with anti-virus software and personal firewalls
- C. Developing security awareness programs and keeping up to date with security technologies
- D. Analyzing everything in Information Security and IT Operations, providing context, and acting appropriately

Correct Answer: A

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#### QUESTION 5

What is the purpose of an Intrusion Prevention System (IPS)?

- A. To block anomalies and allow everything that is within the baseline
- B. To deny everything except what is explicitly allowed (a white list)
- C. To provide access control between two networks of identical trust level
- D. To monitor all network traffic and attempt to block malicious activity in real-time

Correct Answer: D

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#### QUESTION 6

What is HP TippingPoint\'s Web Application Digital Vaccine (WebApp-DV)?

- A. HP TippingPoint Web applications delivered through the Threat Management Center
- B. HP TippingPoint Web applications delivered through ThreatLinQ
- C. An advanced mobile application that scans to uncover source code vulnerabilities
- D. A program that scans individual Web applications to see where they need protection, and then builds targeted IPS filters to provide it

Correct Answer: D

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#### QUESTION 7

What is a major pain point that customers face in general when managing software vulnerabilities?

- A. The lack of manpower to administer open source software vulnerabilities
- B. The time lag between vulnerability full disclosure and responsible disclosure
- C. The time lag between vulnerability discovery and availability of vendor patches
- D. The rising cost of troubleshooting server vulnerabilities

Correct Answer: C

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#### QUESTION 8

Who are competitors for HP TippingPoint NGIPS?

- A. Cisco-Tandberg, IBM-AppScan, NetIQ
- B. Cisco-SourceFire, IBM-ISS, Intel-McAfee
- C. Bluecoat-Solera, FireEye, LogRhythm
- D. IBM-Q1 Labs, Cisco-Aironet, Intel-NUC

Correct Answer: A

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#### QUESTION 9

What is an HP TippingPoint unique selling point for its hardware appliances?

- A. Designed to be an inline and proactive Intrusion Prevention System
- B. Designed to decrypt TLS traffic with hardware acceleration
- C. Designed to be a passive Network Behavior Anomaly Detection engine
- D. Market-leading, hardware-based sandboxing technology

Correct Answer: A

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#### QUESTION 10

Who are competitors for HP TippingPoint NGFW?

- A. F5 Networks, Gigamon, Huawei
- B. Symantec, McAfee, Kaspersky
- C. Palo Alto Networks, Check Point, Fortinet
- D. Bluecoat, IBM, McAfee

Correct Answer: C

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