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QUESTION 1

Why is the HP Endpoint Security Controller integral to the HP security stack?

- A. It is the foundation of the HP security stack that creates the root of trust between the HP security solutions and the PC hardware.
- B. It is user-ready software that connects HP security services to the PC in a simple, intuitive way.
- C. It is another name given to the Trusted Platform Module (TPM), a dedicated microcontroller designed to secure the hardware through integrated cryptographic keys.
- D. It controls which information is sent to 3rd party security providers, including Intel and Microsoft.

Correct Answer: A

Reference: <https://www8.hp.com/h20195/v2/GetPDF.aspx/4AA7-2796ENW.pdf> (2)

QUESTION 2

What are the characteristics of the new work style that results from moving into the experience age?

- A. computer-based workflow in the office; flexible working hours; fixed location
- B. cloud-based workflow in the office; nothing stored on local computers; more personalized, faster experience
- C. cloud-based workflow; office will be wherever you are with no fixed location; people will stay in a job for around 3 years on average
- D. cloud-based workflow; working from home; people staying in jobs for around 5 years

Correct Answer: B

QUESTION 3

What is the correct response to the following customer question? What does HP Sure Run do for me?

- A. It has the capability to run all your office programs in the cloud to give you more speed on your computer.
- B. It monitors critical processes, alerts users and IT of any changes, and restarts stopped processes automatically. It is designed to keep you safe with little disruption.
- C. It monitors all applications to see if they are running correctly and not consuming too much memory, it also informs IT when you need more cloud storage space.
- D. While carrying your HP EliteBook, it monitors how many steps you take daily to keep you healthy.

Correct Answer: B



QUESTION 4

What are the characteristics of the workforce under 37 years of age?

- A. eco-friendly, mid-levels of education, faithful
- B. technology focused with flexibility demands and light loyalty
- C. tech-friendly, not keen to share information, highly educated
- D. directionless, cash rich, highly innovative
- E. various masters, remote workers, trustworthy

Correct Answer: B

QUESTION 5

How does HP Sure Recover help customers in the case of a breach?

- A. It checks the device image via the Manageability Integration Kit plug-in for Microsoft\ SCCM before deploying across a fleet to recover time.
- B. It checks the network firewall and recovers the local firewall after a breach.
- C. It recovers lost programs, office files, photos, videos, and user files.
- D. It restores their machines quickly and securely to the latest image.

Correct Answer: D

Reference: <https://www8.hp.com/h20195/v2/GetPDF.aspx/4AA7-4556ENW.pdf> (4)

QUESTION 6

What should you offer to a customer with a major pain point of IT management and device maintenance across their organizations?

- A. HP Care Pack
- B. HP Services
- C. HP Support Assistant
- D. HP DaaS one-year pack

Correct Answer: B

QUESTION 7

Which HP product has HP Sure View Gen3 as an option?



- A. HP ProBook 400 G6 series Notebook PC
- B. HPPro0ne600G4Ai0PC
- C. HPEliteOne800G5AiOPC
- D. HPChromebook14G5

Correct Answer: C

Reference: <https://www.thurrott.com/hardware/196696/hp-introduces-third-gen-of-hp-sure-view-with-new-elitebook-x360-830-eliteone-800-all-in-one>

QUESTION 8

As a result of HP's mission to reinvent technology, which "world's first" HP inventions help businesses modernize their working environment? (Select three.)

- A. world's longest battery life in an AMD-based mainstream business notebook
- B. world's first bezel-less screen
- C. highest screen-to-body ratio in a business convertible
- D. world's longest battery life in a 14" business convertible
- E. world's first facial scanner
- F. world's first fingerprint reader
- G. world's first detachable digital pen

Correct Answer: CDG

QUESTION 9

Which display would be best for a hot desk solution with built-in docking support?

- A. HP USB-C Dock G5
- B. HP EliteDisplay S340c 34-inch Curved Monitor
- C. HP Thunderbolt Dock G2
- D. HP EliteDisplay E243d 23.8-inch Docking Monitor

Correct Answer: D

QUESTION 10

What does HP offer to customers looking to blend the virtual and physical worlds?



- A. HP Z8 G4 Workstation
- B. HP Multi Jet Fusion 3D Printer
- C. HP Omen fanny pack
- D. HP Virtual Reality solutions

Correct Answer: D

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