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QUESTION 1

What should you offer to a customer with a major pain point of IT management and device maintenance across their organizations?

- A. HP Services
- B. HP DaaS one-year pack
- C. HP Care Pack
- D. HP Support Assistant

Correct Answer: B

QUESTION 2

What does HP offer to customers looking to blend the virtual and physical worlds?

- A. HP Omen fanny pack
- B. HP Multi Jet Fusion 3D Printer
- C. HP Virtual Reality solutions
- D. HP Z8 G4 Workstation

Correct Answer: B

Reference: <https://www.itbusiness.ca/news/how-hp-will-bridge-the-digital-and-physical-worlds-withblended-reality/54458>

QUESTION 3

How does HP lead the industry with security?

- A. by forcing all users to use multi-factor authentication
- B. by enforcing policies for all users to regularly update Microsoft Windows and any security programs
- C. by providing complete security stack that includes built-in security features
- D. by adding digitally-enforced Kensington locks to all devices

Correct Answer: C

Reference: https://h41369.www4.hp.com/taw/article/PR/GB/TAW_001952

QUESTION 4



Which display would be best for a hot desk solution with built-in docking support?

- A. HP USB-C Dock G5
- B. HP EliteDisplay S340c 34-inch Curved Monitor
- C. HP Thunderbolt Dock G2
- D. HP EliteDisplay E243d 23.8-inch Docking Monitor

Correct Answer: D

Reference: <https://cdn.cnetcontent.com/syndication/mediaserverredirect/6d59e29ab0a203d5907fa27f0477543e/original.pdf>

QUESTION 5

Your customer shares with you that their previous devices were unable to handle demanding software, such as Autodesk?3D Max?

Which HP series should you offer?

- A. HP Z series
- B. HP Pro series
- C. HP Elite series
- D. HP Business series

Correct Answer: A

Reference: https://www8.hp.com/hk/en/pdf/hp_autodesk_tcm_187_1531720.pdf

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