



H19-322^{Q&As}

HCS - Pre-Sales - Service Solution (overseas)

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QUESTION 1

In the UniSTAR SCT, the "quote with the set of quotations" supports the quotation of W- type service items?

- A. technical support service
- B. media retention book
- C. set up the health check service
- D. training and certification services

Correct Answer: A

QUESTION 2

It is incorrect to say that Hi-care and Co-care are not correct.

- A. Hi-care is directly delivered by Huawei to customers.
- B. Co-care maintenance is sold and delivered to customers by channel
- C. CoWare maintenance can also be resold after purchase through the certification channel
- D. Hhcare maintains resale by channel

Correct Answer: C

QUESTION 3

The following services that are not part of the SmartNOS service product are

- A. network optimization
- B. Chemical
- C. yS Zhizhi
- D. spare parts missing |)

Correct Answer: D

QUESTION 4

Which of the following is not a training and certification tool and platform provided by Huawei?

- A. The equipment is similar:
- B. is like teaching:



- C. ileaming
- D. online certification tube buried

Correct Answer: C

QUESTION 5

66. Hengli and the evaluation of the three elements of the swallow system, not included (>

- A. BM: BACkupWinOow
- B. length of time left for the backup system
- C. RPO- Recovery Point OBjeCtive
- D. describes "the maximum number of squads that can be tolerated", and the system teaches you to a certain point in time before summer.

Correct Answer: A

QUESTION 6

What type of disaster relief plan type does not contain? (>

- A. Double-activity program
- B. tomb in the Column \$ column layer local high availability program
- C. deposit t;
- B. implementation plan
- C. test certificate
- D. migration implementation

Correct Answer: A

QUESTION 11

The main criterion for the reference design of the National Standards Center is ()

- A. GB50174-20^ "The correct bitter case"
- B. GB50462-2C08
- C. GB50052-2009
- D. GB50352-2005



Correct Answer: A

QUESTION 12

For the consumer goods, which of the following customer support products is under controlled sale?

- A. tomb service ^
- B. single-time repair
- C. mark) t: service ()

Correct Answer: C

QUESTION 13

Which of the following steps does the FusionSphErE let migration basic process include? (multiple delivery)

- A. Migration plan
- B. migration implementation
- C. Migration and collection
- D. Teach and expand

Correct Answer: ABC

QUESTION 14

Advantages of Huawei Data Center L1 Purchasing Platform (multiple choice)

- A. strict production platform for purchases ()
- B. quality service provider ()
- C. language local landing platform
- D. self-study set up supply ()

Correct Answer: ABCD

QUESTION 15

Which of the following sub-cloud computing let 0 ? (multiple choices)

- A. desktop cloud integration 5 _ solution: program implementation {positive level file}
- B. desktop service M-solution: program implementation (correct



C. cloud meter integration service-solution: implementation of the program 2 cut you v Ji MI volume service (> 6

Correct Answer: ABCD

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