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QUESTION 1

Description, impact assessment, probability and countermeasures are usually recorded for which of the following?

- A. Requirements.
- B. Risks.
- C. Stakeholder-s.
- D. Key Performance Indicators.

Correct Answer: B

QUESTION 2

In which of the following circumstances do buyers have high bargaining power?

- A. When available sources of supply are available and easy to find.
- B. When the cost of a product or service is low.
- C. When switching costs are high.
- D. When the supplier brand is powerful.

Correct Answer: A

QUESTION 3

In which of the following circumstances is supplier power high?

- A. When switching costs are low.
- B. When there are relatively few customers.
- C. When the supplier brand is powerful.
- D. When alternatives are readily available.

Correct Answer: C

QUESTION 4

"The system should allow a user to enter customer details and select appropriate customers for a mailshot". What is wrong with this requirement?

- A. It consists of two requirements which should be separately defined.



- B. It contains the word "should" which must not be used in a requirement.
- C. It should be specific about the user it refers to.
- D. It should not contain the word "system" in the requirement.

Correct Answer: A

QUESTION 5

Which of the following statements is true?

- A. Shadowing is an effective way of preparing test scripts for user acceptance.
- B. Rich pictures and mind maps are used to document the requirements for the IT system.
- C. Interviews are effective in building a consensus view and securing agreement from a diverse group.
- D. Ethnographic Studies are concerned with the long term observation of the business environment.

Correct Answer: D

QUESTION 6

An analyst investigating a sales system wishes to ask questions about how a customer order form is completed in the current system. What investigation technique is the analyst using?

- A. Activity sampling.
- B. Protocol analysis.
- C. Document analysis
- D. Structured observation.

Correct Answer: C

QUESTION 7

Which of the following statements about a BAM is correct?

- A. The BAM is concerned with who carries out the activities.
- B. The BAM is concerned with where activities are carried out.
- C. There will be one BAM for each business perspective.
- D. The BAM is an AS-IS model of the real world.

Correct Answer: C



QUESTION 8

Which of the following describes the objectives in a MOST analysis?

- A. The statements declaring what the business is in and what it intends to achieve.
- B. The approach the organisation intends to take to achieve its declared mission.
- C. The goals against which the organisation's achievements can be measured.
- D. The detailed means by which an agreed business strategy will be implemented.

Correct Answer: C

QUESTION 9

Which of the following may be used as a basis for scripting acceptance tests?

- A. Stepwise refinement.
- B. Context diagrams.
- C. Mind maps,
- D. Scenario analysis.

Correct Answer: D

QUESTION 10

An analyst is defining the requirements for an online booking system and wishes to show the business managers the look and feel of the system in order to elicit usability requirements. What investigation technique should the analyst use?

- A. Workshops.
- B. Interviewing.
- C. Ethnographic study
- D. Prototyping.

Correct Answer: D

QUESTION 11

When undertaking business system modelling how many Business Activity Models (BAMs) are initially produced?



- A. One for each system under consideration.
- B. One for each CATWOE.
- C. One for each Actor.
- D. One to reflect the perspective of the Owner.

Correct Answer: B

QUESTION 12

Which of the following diagrams explicitly shows the sequence of tasks?

- A. A swim-lane diagram.
- B. A use case diagram.
- C. A business activity model.
- D. A class model.

Correct Answer: A

QUESTION 13

Which stage of the Requirements Engineering process is concerned with tracking requirements from inception to implementation?

- A. Requirements documentation
- B. Requirements management
- C. Requirements validation.
- D. Requirements analysis.

Correct Answer: B

QUESTION 14

Which of the following statements is TRUE?

- A. The IRR of every project is based on it achieving a Net Present Value of zero.
- B. It is preferable for the calculated IRR of a project to be below bank interest rates,
- C. Discounted cash flows do not usually take into account the time value of money.
- D. When comparing two projects, the one with the lower NPV should be preferred.



Correct Answer: A

QUESTION 15

During which stage of the Business Analysis Process Model would a gap analysis be carried out?

- A. Define requirements.
- B. Analyse needs.
- C. Evaluate the options.
- D. Investigate situation.

Correct Answer: B

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