



C_ARSOR_2108^{Q&As}

SAP Certified Application Associate - SAP Ariba Sourcing

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QUESTION 1

Once the sourcing request is fully approved, which of the following data is copied into the sourcing project from the sourcing request? Note: there are 2 correct answers to this question.

- A. Process status
- B. Departments
- C. Name
- D. Currency

Correct Answer: BD

QUESTION 2

Which of the following price attributes will be used in calculating the saving within a line item?

- A. Historic price
- B. Reserve price
- C. Initial response
- D. Ceiling/floor value

Correct Answer: A

QUESTION 3

What master data is relevant for SAP Ariba Sourcing deployments? Note: there are 3 correct answers to this question.

- A. Purchasing organizations
- B. Partitioned suppliers
- C. Commodity codes
- D. Units of measure
- E. Departments

Correct Answer: CDE

QUESTION 4

Which of the following event templates should be used when sourcing a commodity product that is a subject to frequent price fluctuations, and where participants bid in discounts relative to a baseline?



- A. Index-based auction
- B. Traffic light auction
- C. Total cost auction
- D. Reverse auction with a bid transformation

Correct Answer: A

QUESTION 5

When you manage event templates (rankjead bid, etc.) which of the following rule types controls the visibility of participant information?

- A. Bid agreement rules
- B. Market feedback rules
- C. Supplier eligibility criteria
- D. Bidding rules

Correct Answer: B

QUESTION 6

How can BOMs be imported to SAP? Note: there are 2 correct answers to this question.

- A. Via Simple Excel import
- B. Via SAP Ariba Cloud Integration Gateway
- C. Via a manual CSV import
- D. ViaCxml

Correct Answer: BC

QUESTION 7

Which of the following integration options leverages comma-separated values (CSV) upload over HTTPS?

- A. SAP direct connectivity
- B. Mediated connectivity (Customer middleware)
- C. Batch file channel transfer with the integration toolkit (ITK)
- D. Web services (SOAP)



Correct Answer: C

QUESTION 8

Which steps are required to set up a total cost term? Note: there are 3 correct answers to this question.

- A. Create a line item within the event
- B. Add each term to the event template
- C. Set the answer type and acceptable value for all non-numeric terms
- D. Access the sourcing Library for a list of approved terms
- E. Designate if the term is an adder, subtracter, multiplier, or percentage discount

Correct Answer: ACE

QUESTION 9

Which are the benefits of using advanced conditions instead of basic conditions? Note: there are 2 correct answers to this question.

- A. Ability to assign conditional expression
- B. Ability to apply conditions to specific suppliers
- C. Ability to use fields from the sourcing project header
- D. Ability to include multiple questions

Correct Answer: AD

QUESTION 10

Why do you use a price breakdown in a sourcing event? Note: there are 2 correct answers to this question.

- A. To obtain pricing for every item within a lot
- B. To gain insight into how suppliers arrive at their prices
- C. To account for non-price factors using a formula
- D. To require suppliers to bid in the cost components of an item

Correct Answer: BD

QUESTION 11



For which of the following products or services might you conduct an index-based auction? Note: there are 2 correct answers to this question.

- A. Natural gas
- B. Promotional products
- C. Raw materials
- D. Chemical
- E. Mobile phones

Correct Answer: ACD

QUESTION 12

When compared to a quick project, what are the unique tabs that appear in a full sourcing project? Note: there are 3 correct answers to this question.

- A. Team
- B. Tasks
- C. History
- D. Documents
- E. Overview

Correct Answer: ACD

QUESTION 13

Which of the following content items can be created as a prerequisite to view event content?

- A. Question
- B. Requirement
- C. Lot/LinItems
- D. Attachment

Correct Answer: A

QUESTION 14

How do suppliers bid in a Dutch reverse auction?

- A. They submit technical qualifications only with no pricing data



- B. They watch the buyer increase the price periodically and bid at their lowest acceptable price
- C. They read the buyers specifications and submit their best price
- D. They submit progressively lower bids to beat their competitors

Correct Answer: B

QUESTION 15

Who benefits from the online communication in SAP Ariba Sourcing? Note: there are 3 correct answers to this question.

- A. Sourcing stakeholders
- B. Requisitioners
- C. Sourcing managers;
- D. Invoice managers
- E. Suppliers;

Correct Answer: ACE

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