



# ADX-201C<sup>Q&As</sup>

Administrative Essentials for New Admins in Lightning Experience +

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#### QUESTION 1

Related Lists display the many side of a one-to-many relationship

- A. True
- B. False

Correct Answer: A

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#### QUESTION 2

What are two considerations for the Org Recycle Bin? (Choose two.)

- A. You can restore reports and dashboards.
- B. Deleted records remain in the recycle bin for 15 days.
- C. Records are permanently deleted when using the "Delete" button.
- D. Records in the Recycle Bin count against your org's storage usage.

Correct Answer: AB

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#### QUESTION 3

To ensure compliance with a platinum Service Level Agreement cases that remain in the Tier 2 queue for more than four hours must be re-assigned to the Tier 3 queue.

Which feature meet this requirement?

- A. Case Comments
- B. Case Assignment Rule
- C. Case Escalation Rule
- D. Auto Response Rule

Correct Answer: C

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#### QUESTION 4

Use a \_\_\_\_\_ picklist to filter the values of one picklist based on the value of another picklist.

- A. Controlling
- B. Multi-select
- C. Dependent



D. Independent

Correct Answer: A

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#### QUESTION 5

You can delete the Standard Price Book or a price book that is on an opportunity.

A. True

B. False

Correct Answer: A

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#### QUESTION 6

List the differences between the Jumpstart Wizard and the Standard Approval Process Wizard:

A. Jump Start Wizard only allows for a single approver.

Correct Answer: A

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#### QUESTION 7

What do Account Teams do?

A. Focuses on Account Records being shared to a specified group of users based on the Account Owner

Correct Answer: A

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#### QUESTION 8

Universal Containers has a private sharing model for Opportunities and uses Opportunity Teams. Criteria-based sharing rules are not used. A sales rep at Universal Containers leaves the company and their user record is deactivated. The rep is later rehired in the same role. The Salesforce administrator activates the old user record. The user is added to the same default Opportunity Teams, but is no longer able to see the same records the user worked on before leaving the company.

What is the likely cause?

A. The records were manually shared with the user.

B. The Stage of the Opportunity records was changed to Closed Lost.

C. Permission sets were removed when the user was deactivated.

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D. The Record Type of the Opportunity records was changed.

Correct Answer: A

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#### QUESTION 9

Select all that are custom field types. (check all that apply)

- A. Phone
- B. List Box
- C. Number
- D. Percent
- E. Email

Correct Answer: ACDE

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#### QUESTION 10

What is Not True About Formulas Select the correct choice?

- A. Formulas cannot reference themselves
- B. Fields that are used in formulas cannot be deleted
- C. Can reference standard, custom, or other formula fields
- D. You cannot use Case statement in a Formula Field

Correct Answer: D

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#### QUESTION 11

Which is true about Storage Limits?

- A. Salesforce will allow a user to enter data up to 5% over capacity,
- B. Salesforce will not allow user to upload data
- C. Document tabs count against overall storage

Correct Answer: B

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#### QUESTION 12

Which statements are true about standard fields?



- A. Std fields are created by Admin
- B. You can delete std fields
- C. You can change the std field labels
- D. You can remove required std fields from a page layout

Correct Answer: C

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#### QUESTION 13

Standard picklists can be the controlling field but not the dependent in a field dependency:

- A. True
- B. False

Correct Answer: A

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#### QUESTION 14

Users at Universal Containers need the ability to save email templates in the following folder:

"Unified Public Email Templates"

Currently, users are unable to do so.

Which action should a System Administrator take to allow users to save emails to this folder?

- A. Navigate to the profile of each user and check the box for Manage Public Templates.
- B. Navigate to the email templates and manually share each with the specific users.
- C. Navigate to the email templates and manually share each with the Profile of the specific users.
- D. Navigate to the user record and check the box for Manage Public Templates.

Correct Answer: A

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#### QUESTION 15

Where are Cases created?

- A. On the Cases Object and Account or Contact Related Lists.

Correct Answer: A

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