



ADX-201^{Q&As}

Administrative Essentials for New Admins in Lightning Experience

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QUESTION 1

Which of the following are true about List Views?

- A. Save list views for future use.
- B. Specify which groups of users have access to the list view.
- C. Print list views.
- D. Follow records and view related Chatter posts.
- E. Export List View data to Excel
- F. All of the above

Correct Answer: ABCD

QUESTION 2

Will users have to use their security token when logging into connect for outlook if their IP range has already been added to a trusted IP range?

- A. True
- B. False

Correct Answer: B

QUESTION 3

Based on existing Master-Detail and Lookup relationships between objects, Sys Admins can create Custom Report Types to:

- A. Choose which standard and custom objects to display
- B. Select which fields can be used as columns
- C. Define both inner and outer joins

Correct Answer: ABC

QUESTION 4

If single sign-on is enabled for your organization, API and desktop client users cannot log in to Salesforce CRM unless their IP address is included on your organization's list of trusted IP addresses or on their profile, if their profile has IP address restrictions set.

- A. True



B. False

Correct Answer: A

QUESTION 5

Which of the following are setting options for the User Interface?

- A. Enable Collapsible Sections
- B. Show Quick Create
- C. Show customer Sidebar Components on All Pages
- D. Transfer all Open Opportunities
- E. Enable Drag-and-drop scheduling on List Views

Correct Answer: ABCE

QUESTION 6

Adding and Searching for Records: Which search option allows me to search across multiple fields including notes, descriptions, and comments?

- A. Advanced Search
- B. Sidebar Search
- C. Both

Correct Answer: A

QUESTION 7

Which of the following are standard Salesforce applications? (Select all that apply)

- A. Ideas
- B. Campaigns
- C. Administration
- D. Call Center
- E. Sales Center

Correct Answer: AD



QUESTION 8

Export to Excel is available for Printable Lists:

- A. True
- B. False

Correct Answer: B

QUESTION 9

Identify the maximum number of leads / contacts that you can add from a report at one time using Integrated Campaign Builder:

- A. 25000
- B. 50000
- C. 75000
- D. 100000

Correct Answer: B

QUESTION 10

Which of these has many-to-many relationship?

- A. Each solution is associated with one case, one case associated with only one solution
- B. Each solution is associated with one case, but a case can be associated with multiple solutions
- C. Each solution can be associated with multiple cases, but a case can be associated with only one case
- D. Each solution can be associated with multiple cases and a case can be associated with multiple solutions

Correct Answer: D

QUESTION 11

Can an end user import Members into a Campaign?

- A. True
- B. False

Correct Answer: B



QUESTION 12

Custom Web Tab may consist of all the following EXCEPT:

- A. A URL
- B. A URL that passes salesforce.com data like an organization\\'s name
- C. An S-Control
- D. An S-Control snippet

Correct Answer: B

QUESTION 13

A Workflow rule can only be triggered when a record is created.

- A. True
- B. False

Correct Answer: B

QUESTION 14

Ursa Major Solar is importing data and has many records that do NOT meet the data validation criteria. What will occur?

- A. The import process will require user authentication in order to import the invalid records.
- B. The import process will ignore the data validation criteria.
- C. The import process will abort when it encounters the first invalid record.
- D. The import process will fail, but only for the records with invalid data.

Correct Answer: D

QUESTION 15

Can you include attachments in the Data Export.

- A. True
- B. False

Correct Answer: A



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