



M2180-651^{Q&As}

IBM PureApplication System Sales MasteryTest v1

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QUESTION 1

Optimized, deployable application patterns from over a hundred leading Independent Software Vendor (ISV) partners can be downloaded via the _____.

- A. IBM PureApplication™ Management Console
- B. IBM Image Construction and Composition Tool
- C. IBM Partner Profiling System
- D. IBM PureSystems™ Centre

Correct Answer: D

QUESTION 2

Which of the following options describes how quickly the IBM PureApplication™ System can be deployed to meet a client's needs?

- A. One day
- B. One week
- C. One month
- D. One year

Correct Answer: A

QUESTION 3

Which one of the following capabilities of the IBM PureApplication™ System includes deeply integrating and tuning hardware and software in a single, ready-to-go system?

- A. Built-in expertise
- B. Integration by design
- C. Simplified experience
- D. Automation control

Correct Answer: B

QUESTION 4

All of the following are resources that can be used when progressing in an IBM PureApplication™ System engagement EXCEPT which option?



- A. Special Bid
- B. PureApplication™ System Tiger Team
- C. Team IBM
- D. PureApplication™ Community

Correct Answer: D

QUESTION 5

Which statement best describes the "consolidate" customer initiative, or use case, of the IBM PureApplication™ System?

- A. Workloads from hundreds of applications can be consolidated, which significantly reduces the total cost of IT operations.
- B. Resource utilization rates run routinely in the single digits.
- C. Business applications are available even during platform upgrades.
- D. It provides dynamic resource allocation to better meet service level agreements.

Correct Answer: A

QUESTION 6

The IBM _____ System is expert at optimally deploying and running applications optimally for rapid time-to-value.

- A. Business Management
- B. PureApplication
- C. Workload Deployer
- D. CloudReady

Correct Answer: B

QUESTION 7

Which one of the following can be created in the IBM PureApplication™ System, exported and imported for sharing across systems, and is available in two types - virtual applications and virtual systems?

- A. Virtualized infrastructure services
- B. Customized scripts
- C. Software application patterns



D. Scaling policies

Correct Answer: C

QUESTION 8

Which one of the following is NOT a business demand that the IBM PureApplication™ System helps enable customers to address?

- A. Capturing business opportunities more quickly
- B. Increased business innovation
- C. Leveraging technology more strategically
- D. Increased business process control

Correct Answer: D

QUESTION 9

_____ are proven best practices for complex tasks that have been optimized to run as built-in executables in the IBM PureApplication™ System.

- A. Runtime capabilities
- B. Patterns of expertise
- C. Cloud accelerators
- D. Role-based processes

Correct Answer: B

QUESTION 10

The IBM PureApplication™ System resources are "virtualized and pooled," which means they are _____.

- A. Cloud ready
- B. Patterned
- C. Optimized
- D. Component redundant

Correct Answer: A

QUESTION 11



Which patterns are packaged for virtual environments, includes automated deployment of middleware topologies, and offers the traditional administration and management model?

- A. OS Images for Existing Software Patterns
- B. Virtual Application Patterns
- C. Virtual System Patterns
- D. Hybrid Patterns

Correct Answer: C

QUESTION 12

Which one of the following options offers users built-in expertise, integration by design, and a simplified IT experience?

- A. Real-time systems
- B. Support management systems
- C. Expert integrated systems
- D. Mainframe systems

Correct Answer: C

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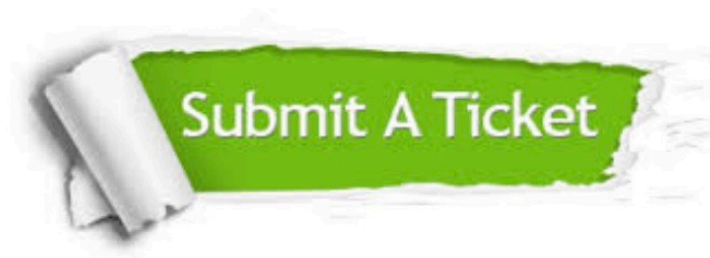
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