

Exam : M2010-668

Title : IBM Tivoli Enterprise Asset
Management Sales Mastery
Test v3

Version : DEMO

1. Identify IBM TRIRIGA Solutions that help to reduce costs through smarter space utilization.
- A. Real Estate Management, Capital Project Management, Maintenance Management, and IT Management.
 - B. Real Estate Management, Facilities Management, Capital Project Management, Maintenance Management, and Environment & Energy Management.
 - C. Real Estate Management, Facilities Management, Capital Project Management, Maintenance Management, Environment & Energy Management, and Transportation Infrastructure
 - D. Real Estate Management, Facilities Management, Capital Project Management, Maintenance Management, and Environment & Energy Management.
 - E. Real Estate Management, Facilities Management, Capital Project Management, and Maintenance Management.

Answer: B

2. Who should care about reducing facility costs?
- A. Everyone in the organization
 - B. Nobody except CEOs
 - C. All executives and line managers
 - D. Finance executives, Real Estate and Facility Executives, and Sustainability Executives
 - E. Only CEOs and CFOs

Answer: D

3. Which benefits statement below best explains TRIRIGA's value?
- A. Aggregates Data, Streamlines Processes, Simplifies Reporting.
 - B. Smaller, Faster, Cheaper.
 - C. Reduces Operating Costs, Improves Building Operations, and Lowers Energy Consumption.
 - D. Reduce Costs, Grow Revenue, Increase Customer Satisfaction.

Answer: C

4. What is IBM Maximo Spatial Asset Management?
- A. Geospatially enabled asset and service management
 - B. A Maximo add-on that provides remote asset management
 - C. An asset management solution used by NASA
 - D. An asset management solution to manage linear asset

Answer: A

5. In which of the following industries are customers less likely to purchase Maximo Calibration?
- A. Government
 - B. Oil & Gas
 - C. Life Sciences
 - D. Nuclear

Answer: D

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