



# HP2-E59<sup>Q&As</sup>

Introduction to Selling Servers, Storage, Networking and Services

## Pass HP HP2-E59 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.passapply.com/HP2-E59.html>

100% Passing Guarantee  
100% Money Back Assurance

Following Questions and Answers are all new published by HP Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers





#### QUESTION 1

Which business issue is connected to the proliferation of personal devices on the company network?

- A. Security
- B. Space
- C. Complexity
- D. Analysis

Correct Answer: A

---

#### QUESTION 2

What is customer segmentation?

- A. Subdividing similar customers into groups for prospecting and efficiently uncovering their needs
- B. Dividing a customers network infrastructure into manageable units for efficient control
- C. Dividing customers by physical location and region for defining sales territories
- D. Grouping the people in a company into similar work segments to improve processes and services

Correct Answer: A

---

#### QUESTION 3

You have a small customer who does not have a comms cabinet and the network switch will be installed under a desk in the office. Which feature of the HP 1410 series switches would appeal to this customer?

- A. Fanless cooling for silent operation
- B. Embedded encryption and firewall features
- C. Easy management
- D. Purpose built for HP ProLiant MicroServers

Correct Answer: A

---

#### QUESTION 4

Your customer is entering an expansion phase of their IT infrastructure, after having successfully established a MicroServer/ProLiant ML300 base. Which additional HP products should you recommend to your customer?

- A. HP ProLiant SL6500



- B. HP ProLiant DL500/DL900 series
- C. HP ProLiant Z420 server
- D. HP M220 wireless access point

Correct Answer: B

---

#### QUESTION 5

What are three types of care that HP Technology Services provides? (Select three.)

- A. Proactive Care
- B. Personalized Services
- C. Flexible Care
- D. Simplified Care
- E. Lifecycle Event Services
- F. Foundation Care

Correct Answer: AEF

---

#### QUESTION 6

Which HP series of network switches is unmanaged?

- A. HP 1400-series switches
- B. HP 1800-series switches
- C. HP 1900-series switches
- D. HP 2500-series switches

Correct Answer: A

---

#### QUESTION 7

Your customer is in the starting out phase of the Just Right IT (JRIT) maturity model. Which family of HP ProLiant servers would provide a good entry-level solution for the customer?

- A. HP ProLiant ML tower servers
- B. HP ProLiant MicroServers
- C. HP ProLiant SL HyperScale servers



D. HP ProLiant BL blade servers

Correct Answer: A

---

#### QUESTION 8

Why are HP StoreOnce backup solutions called StoreOnce?

- A. Because they enable faster searches to locate and analyze files for informed business decisions
- B. Because they include architecture to accommodate flash-based storage
- C. Because they include federated deduplication capabilities with many HP patented innovations
- D. Because they eliminate the need to dedicate physical storage until it is actually needed

Correct Answer: C

---

#### QUESTION 9

Which statement about types of care available from HP Technology Services is true?

- A. HP Foundation care offers only hardware services while HP Core Services care offers hardware and software services.
- B. HP Reactive care offers only the standard warranty and on site services while HP Core Services care offers full solution support
- C. HP Foundation care offers only reactive support while HP Proactive care offers reactive support and proactive support.
- D. HP BreakFix care offers only hardware repairs while HP Core Services care offers software and hardware support.

Correct Answer: C

---

#### QUESTION 10

What is unified in the HP unified communications capability?

- A. Wireless communication with Ethernet communication
- B. Device configuration management communication and user authentication communication
- C. Device-to-device communication with device-to-network communication
- D. Secure communication with non-secure communication

Correct Answer: A

---



#### QUESTION 11

What is a valuable customer benefit of using HP ProLiant Gen8 servers?

- A. Reduced need for network security
- B. Reduced need for dedicated IT staff
- C. Reduced need for data backup
- D. Reduced need for redundant power sources

Correct Answer: B

---

#### QUESTION 12

Your retail customer is in the Building Momentum stage of the Just Right IT (JRIT) maturity model. Which value differentiator is most applicable for a storage solution in their corporate office?

- A. Environment-wide entitlement
- B. Unique Tier 1 SMB to enterprise array
- C. Pioneering spatial stream MIMO apps
- D. Innovation leader

Correct Answer: B

[Latest HP2-E59 Dumps](#)

[HP2-E59 Study Guide](#)

[HP2-E59 Braindumps](#)



To Read the [Whole Q&As](#), please purchase the [Complete Version](#) from [Our website](#).

## Try our product !

100% Guaranteed Success  
100% Money Back Guarantee  
365 Days Free Update  
Instant Download After Purchase  
24x7 Customer Support  
Average 99.9% Success Rate  
More than 800,000 Satisfied Customers Worldwide  
Multi-Platform capabilities - [Windows](#), [Mac](#), [Android](#), [iPhone](#), [iPod](#), [iPad](#), [Kindle](#)

We provide exam PDF and VCE of Cisco, Microsoft, IBM, CompTIA, Oracle and other IT Certifications. You can view Vendor list of All Certification Exams offered:

<https://www.passapply.com/allproducts>

## Need Help

Please provide as much detail as possible so we can best assist you.  
To update a previously submitted ticket:



 <p><b>One Year Free Update</b> Free update is available within One Year after your purchase. After One Year, you will get 50% discounts for updating. And we are proud to boast a 24/7 efficient Customer Support system via Email.</p>	 <p><b>Money Back Guarantee</b> To ensure that you are spending on quality products, we provide 100% money back guarantee for 30 days from the date of purchase.</p>	 <p><b>Security &amp; Privacy</b> We respect customer privacy. We use McAfee's security service to provide you with utmost security for your personal information &amp; peace of mind.</p>
---	---	--

Any charges made through this site will appear as Global Simulators Limited.  
All trademarks are the property of their respective owners.  
Copyright © passapply, All Rights Reserved.