

C_TSCM62_66^{Q&As}

SAP Certified Application Associate - Sales and Distribution, ERP 6.0 EhP6

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QUESTION 1

Which	of the followin	g are split	criteria tha	at prevent the	combination	of sales	orders	into one	delivery	document?
(Choc	se three)									

- A. Incoterms
- B. Ship-to party
- C. Goods issue date
- D. Shipping point
- E. Plant

Correct Answer: ABD

QUESTION 2

During the sales order process, in which document can you assign packing materials for the first time?

- A. Sales order document
- B. Transfer order document
- C. Goods issue document
- D. Delivery document

Correct Answer: A

QUESTION 3

Based on which of the following dates is the availability check (ATP) carried out?

- A. Requested delivery date
- B. Material availability date
- C. Confirmed delivery date
- D. Replenishment lead date

Correct Answer: B

QUESTION 4

What do you have to consider when you change customer master data? (Choose two)



- A. Customer master data is transferred to the sales order and cannot be changed there.
- B. Several different partner functions can be assigned in the sales area data of the customer master.
- C. Address changes in the customer master affect existing documents in the system.
- D. A customer can have only one unloading point.

Correct Answer: BC

QUESTION 5

Which complaint request document is created with a mandatory reference to a billing document?

- A. Returns
- B. Advanced returns request
- C. Credit memo request
- D. Invoice correction request

Correct Answer: D

QUESTION 6

According to the system, there is no stock available; however, you still receive a confirmed schedule line in the sales order.

What is the reason for this confirmation?

- A. Inventory management creates a stock transfer when the sales order is saved.
- B. The availability check was carried out, and on saving, the system immediately rescheduled the sales order according to the customer priority.
- C. The availability check that was carried out included a replenishment lead time in the scope of check.
- D. The system automatically searches other plants for inventory and transfers this inventory to the plant with zero inventory in the sales order.

Correct Answer: C

QUESTION 7

You issue goods from a warehouse to a customer.

What system responses accompany this process? (Choose three)

A. The post goods issue process reduces the corresponding requirements in materials planning.



- B. The post goods issue process leads to a change in value of the corresponding stock accounts in accounting.
- C. The post goods issue process is executed with reference to the respective sales order.
- D. The post goods issue process reduces the stock level.
- E. After the post goods issue process is initiated, the system can begin to pack the materials.

Correct Answer: ABD

QUESTION 8

You are using rental contracts.

Which setting is mandatory for working with periodic billing?

- A. Assignment of the service billing document type FS (Invoice Service/Rent) to the item category of the rental contract item.
- B. Maintenance of a separate billing type that is assigned to the sales document type of the rental contract
- C. Maintenance of a factory calendar that is assigned to the customer master
- D. Assignment of an appropriate billing plan type to the item category of the rental contract item

Correct Answer: D

QUESTION 9

When you create a new sales order, which master data is automatically copied to the sales order? (Choose two)

- A. The incoterms from the sales area data of the sold-to party
- B. The price list from the general data of the bill-to-party
- C. The terms of payment from the company code data
- D. The agreement on partial deliveries from the sales area data of the ship-to party

Correct Answer: AD

QUESTION 10

In addition to the external balance sheet, you want to create an internal balance sheet based on additional criteria particularly with regard to divisions.

How do you fulfill this requirement?

A. Create business areas and assignment rules to determine the particular business area.



- B. Create business areas and assign them directly to company codes.
- C. Create business areas and assign them by using the account assignment group for payers.
- D. Create an additional company code that is flagged as relevant for the internal balance sheet.

Correct Answer: A

QUESTION 11

What is the difference between the SAP sales documents Delivery Free-of-Charge and Subsequent Delivery Free-of-Charge?

- A. Subsequent Delivery Free-of-Charge requires a mandatory reference to a sales document. Delivery Free-of-Charge does not have this requirement.
- B. Subsequent Delivery Free-of-Charge uses item category KLN, which carries out no pricing and no billing. Delivery Free-of-Charge uses item category TAN, which carries out pricing and billing.
- C. Delivery Free-of-Charge must be created with reference to a preceding invoice. Subsequent Delivery Free-of-Charge can be created with reference to an invoice or sales order.
- D. Subsequent Delivery Free-of-Charge is only created in case of partial deliveries. Delivery Free-of- Charge is created with reference to return deliveries only.

Correct Answer: A

QUESTION 12

What is controlled by the item category of a sales document item? (Choose three) A. Whether an item is relevant for billing

- B. Whether an item is relevant for pricing
- C. Whether a customer-material info record is read
- D. Whether you can reject an item in a sales order
- E. Whether you can create schedule lines for the item.

Correct Answer: ABE

QUESTION 13

Which of the following document flows describe possible standard sales processes? (Choose two)

- A. Inquiry ? quotation ? value contract ? order with reference to the value contract ? invoice ? accounting document
- B. Invoice correction request with reference to a standard order? delivery? transfer order? post goods issue? invoice

? accounting document

- C. Inquiry? quotation? order? shipment? transfer order? post goods issue? invoice? accounting document
- D. Standard order with reference to a quotation ? delivery ? transfer order ? post goods issue ? invoice ? accounting document

Correct Answer: AD

QUESTION 14

Which of the following is controlled by the configuration of the billing type?

- A. How account determination takes place
- B. Whether order-related billing is supported when using this billing type
- C. Whether a billing plan is determined when using this billing type
- D. How the item category within the billing document is determined

Correct Answer: A

QUESTION 15

What settings are mandatory when implementing a packing process based on the delivery? (Choose two)

- A. You must activate automatic packing for the relevant delivery item categories.
- B. You must create a sales bill of material (BOM) that determines the packaging materials.
- C. You have to create material master records for the different packaging materials.
- D. For each delivery item category, you have to decide whether the item can be packed, cannot be packed, or must be packed.

Correct Answer: CD

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