



CPCM^{Q&As}

Certified Professional Contracts Manager(CPCM)

Pass NCMA CPCM Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.passapply.com/cpcm.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by NCMA
Official Exam Center

- ⚙️ **Instant Download** After Purchase
- ⚙️ **100% Money Back** Guarantee
- ⚙️ **365 Days** Free Update
- ⚙️ **800,000+** Satisfied Customers





QUESTION 1

The program management discipline is strengthened and program management tools are improved during which phase?

- A. Awakening
- B. implementing
- C. professionalizing
- D. enterprising

Correct Answer: C

QUESTION 2

An underlying characteristic that is casually related to effective or superior performance is called:

- A. Competency
- B. Maturity
- C. Contractual Agreement
- D. Opportunity assessment

Correct Answer: A

QUESTION 3

The point at which sharing changes to 0/100 is called the , which represents a cost figure.

- A. Point of configuration
- B. Point of total assumption
- C. Pattern point
- D. Prototype point

Correct Answer: B

QUESTION 4

The contract negotiation process has which of the phases?



- A. Conducting
- B. Documenting
- C. Planning
- D. All of the above

Correct Answer: D

QUESTION 5

In acceptance principle according to Civil law, no mirror image rule exists

- A. True
- B. False

Correct Answer: A

QUESTION 6

The process of ensuring that each party's performance meets contractual requirements is known as:

- A. Contract management
- B. Contract negotiation
- C. Contract administration
- D. Contract formation

Correct Answer: C

QUESTION 7

Which of the following is NOT the phase of Commission on Government Procurement Model?

- A. Sourcing
- B. Needs and Funding
- C. Planning
- D. Selection

Correct Answer: A



QUESTION 8

Governments commonly use what type of contracts when contracting with universities and non-profit organizations for research projects?

- A. Written contracts
- B. Variable contracts
- C. Cost reimbursement contracts
- D. Cost sharing contracts

Correct Answer: C

QUESTION 9

Lucent's program management organization rapidly went through which four distinct phases:

- A. Awakening, implementing, production, enterprising
- B. Awakening, implementing, professionalizing, integration
- C. Awakening, implementing, professionalizing, enterprising
- D. Awakening, dealing, professionalizing, enterprising

Correct Answer: C

QUESTION 10

Which of the following has the fundamental purpose to motivate desired performance in one or more specific areas?

- A. Contract incentive
- B. Contract pricing
- C. Objective incentive
- D. Contract penalties

Correct Answer: A

QUESTION 11

Which of the following shows the designated performance area in the subjectively-based and evaluated incentives?



- A. Award fees
- B. Other special incentives
- C. Both A and B
- D. Neither A nor B

Correct Answer: C

QUESTION 12

What is used to process the information about potential sources?

- A. Independent system
- B. Weighting system
- C. Multiple attributes system
- D. Screening system

Correct Answer: D

QUESTION 13

is a model law developed to standardize commercial contracting law among the states.

- A. Uniform Commercial Code
- B. Commercial Credit Act
- C. Commercial Code Form
- D. Uniform Code of Conduct

Correct Answer: A

QUESTION 14

In which activity of Contract Management Process, if the input is proposal and by using weighting system as a tool the output will be contract?

- A. Solicitation planning



B. Source selection

C. Contract administration

D. Solicitation

Correct Answer: B

QUESTION 15

The range between the extremes of an optimistic and pessimistic prediction about future costs is called range of:

A. Possible costs

B. Final costs

C. Scope costs

D. Limit costs

Correct Answer: A

[Latest CPCM Dumps](#)

[CPCM Practice Test](#)

[CPCM Study Guide](#)