



C4090-959^{Q&As}

Enterprise Storage Sales V3

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QUESTION 1

A customer wants to design a new storage infrastructure that will have a common pool of storage. There is a mix of POWER and x86 servers, and the high performance servers will use Fibre Channel adapters. Both high availability and disaster recovery over a long distance are necessary. Which piece of information is most important in order to connect a SAN to the network?

- A. Which protocols must be supported
- B. Number of hops between different servers
- C. Number of Fibre Channel and network attached devices
- D. Speed of the Fibre Channel and network attached devices

Correct Answer: A

QUESTION 2

A customer is interested in a DS8870 feature that transfers frequently accessed blocks of data between spinning disk and solid state disk to increase system performance. Which feature provides that capability?

- A. Easy Tier
- B. Thin Provisioning
- C. Hierarchical Storage Management
- D. FlashCopy

Correct Answer: A

Reference:

http://www-01.ibm.com/common/ssi/ShowDoc.wss?docURL=/common/ssi/rep_ca/1/877/ENUSZG12-0291/index.html&lang=en&ndrequest_locale=en

QUESTION 3

A customer is looking for a new enterprise storage solution with Power servers and want a virtualized storage pool that uses only SAS drives in a RAID 10 array that can meet* to 600 TB. Which IBM solution can be recommended to this customer?

- A. A non-cluatarad Storwize V7000
- B. SAN Volumna Controllar with N7960T
- C. SAN Volumna Controllar with DS8870
- D. SAN Volumna Controllar with XIV Gan3

Correct Answer: C



QUESTION 4

A POWER customer is looking for a backup solution that will handle all of their small files that use Tivoli Storage Manager. Which solution should be recommended to this customer?

- A. N7900
- B. TS7650A
- C. TS3500 with LTO-5
- D. TS3500 with Jaguar

Correct Answer: B

QUESTION 5

A customer wants a proposal for storage that includes three years, 7x24 coverage for their DS8800 storage array. How should a sales specialist respond?

- A. Three years, 9x5 is the standard with an option to provide 7x24.
- B. By choosing the correct machine type, three years, 7x24 will be included.
- C. One year, 9x5 is the standard, with an option to provide three years, 7x24.
- D. One year, 7x24 is the standard, with an option to provide three years, 7x24.

Correct Answer: B

QUESTION 6

A customer has a large amount of storage being utilized. However, the customer believes that much of the storage is being used by duplicate copies and inappropriate content. Which IBM product can be recommended to this customer in order to identify duplicate copies and inappropriate content?

- A. ProtecTIER Gateway
- B. SAN Volume Controller
- C. Tivoli Storage Productivity Center
- D. Tivoli Storage Manager Enterprise Edition

Correct Answer: C

Reference: <http://webobjects.cdw.com/webobjects/media/PDF/IBM-TSM-advantages.pdf>

QUESTION 7



The Real-time Compression Appliance can bring compression capabilities to which product?

- A. XIV
- B. HDS USP
- C. NetApp FAS3140
- D. Storwize V7000 Unified

Correct Answer: C

QUESTION 8

A customer has a number of older storage arrays that are approaching their end of lease. The customer has 100 TB in use and is looking for a solution to easily migrate the data to new storage arrays. Which IBM solution can be proposed to meet these needs at the lowest cost?

- A. N7900
- B. XIV Gen3
- C. SAN Volume Controller with DS8800
- D. SAN Volume Controller with XIV Gen3

Correct Answer: B

QUESTION 9

A customer is implementing a storage solution behind their System x servers. The customer has a unique application that requires support for RAID 4. Which IBM storage solution should be recommended to this customer?

- A. N7900
- B. DS8800
- C. XIV Gen3
- D. Storwize V7000

Correct Answer: A

QUESTION 10

An IBM customer that provides cloud storage has issues with the management of large data volumes across an environment consisting of several different storage products. Some applications have insufficient storage capacity or performance

in their current locations. A possible resolution for this issue would be to consolidate the applications onto D58 800.



Why is this?

- A. Easy Tier will provide automatic archiving of unused data to reduce capacity issues.
- B. Active Cloud Engine will provide automatic rebalancing of the data across the tiers.
- C. Active Cloud Engine will move data to Solid State disk to increase performance levels.
- D. Easy Tier will automatically rebalance the data across tiers and provide better performance.

Correct Answer: D

QUESTION 11

What is one clear advantage of IBM's TS3500 Tape Library over Oracle's SL-8500 Library?

- A. FC0E connectivity
- B. Higher number of robots
- C. Modularity of storage units
- D. Capability for handling mixed media

Correct Answer: C

QUESTION 12

A customer is looking to move to a cloud environment and wants a solution that can manage servers and storage from a single console. Which IBM solution should be discussed with the client?

- A. IBM System Storage Interoperation Center
- B. IBM Systems Director Storage Control
- C. IBM Tivoli Storage Productivity Center
- D. IBM System Storage Productivity Center

Correct Answer: B

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