

Vendor: IBM

Exam Code: C2050-241

Exam Name: IBM Sterling Order Management V9.2

Solution Design

Version: Demo

#### **QUESTION 1**

A retailer's delivery rules do not allow shipping for an open box television (TV) that is more than 150 miles away. However, they do support moving this TV through a network of stores that are spread throughout the country, until it reaches a store that supports delivery to the customer. The retailer needs to configure such a multi-hop transfer of inventory through the supply chain and provide an accurate promise date to a customer who is over 1000 miles away from the store with the open box TV. In order to do so, Sterling Order Management considers all the following configuration settings EXCEPT for:

- A. Receiving store calendar.
- B. Receipt Processing Time.
- C. Delivery resource pool capacity.
- D. Transfer relationship across stores.

Correct Answer: C

#### **QUESTION 2**

A customer purchased a DVD player from a store, and later realized that some of the required features were missing. The customer tries to return the DVD player for a refund, but the sales order cannot be located in the Sterling application. Which type of return should be created in the Sterling application?

- A. Refund Order
- B. Exchange Order
- C. Blind Return Order
- D. Speed Exchange Order

Correct Answer: C

#### **QUESTION 3**

A customer would like a purchase order (PO) to be "Created", but it should only treat 80% of future supply as available. This should happen until the PO receives a status update that indicates its been "Approved", at which point 90% of the future supply can be considered for promising. Future supply can be considered when scheduling orders but should not be considered when releasing the pick instructions to the fulfillment center. In order to model this requirement with MINIMAL custom logic, the solution design must:

- A. 1. Create an extended status of PO "Created" which is "Approved".2. Create a new supply type corresponding to the "Inbound approved" status.3. Map the PO status "Approved" to the supply type "Inbound approved" and status "Created" to supply type "Purchase order placed".4. Set up the appropriate safety factor of 80% for supply type "Purchase order placed" and 90% for supply type "Inbound approved".5. Use Inventory considerations to map the demand type corresponding to schedule transaction to future supplies.6. Use Inventory considerations to map the demand type corresponding to release transaction to use only onhand supplies.
- B. 1. Create an extended status of PO "Created" which is "Approved".2. Create a new supply type corresponding to the "Inbound approved" status.3. Map the PO status "Approved" to the supply type "Inbound approved" and status "Created" to supply type "Purchase order placed".4. Set up the appropriate safety factor of 80% for demand type "Scheduled" and 90% for demand type "Released".5. Use Inventory considerations to map the demand type corresponding to schedule transaction to future supplies.6. Use Inventory considerations to map the demand type corresponding to release transaction to use only onhand

supplies.

- C. 1. Create an extended status of PO "Created" which is "Approved".2. Create a new supply type corresponding to the "Inbound approved" status.3. Map the PO status "Approved" to the supply type "Inbound approved" and status "Created" to supply type "Purchase order placed".4. Use Inventory considerations to map the demand type corresponding to schedule transaction to future supplies.5. Use Inventory considerations to map the demand type corresponding to release transaction to use only onhand supplies.6. Implement the Supply corrections user exit to only show 80% or 90% of supply as applicable.
- D. 1. Create an extended status of PO "Created" which is "Approved".2. Create a new supply type corresponding to the "Inbound approved" status.3. Map the PO status "Approved" to the supply type "Inbound approved" and status "Created" to supply type "Purchase order placed".4. Use Inventory considerations to map the demand type corresponding to schedule transaction to future supplies.5. Use Inventory considerations to map the demand type corresponding to release transaction to use only onhand supplies.6. Implement the Availability corrections user exit to only show 80% or 90% of supply as applicable.

Correct Answer: A

#### **QUESTION 4**

A business requirement is to charge payment for the exchange order upfront and then refund the customer when the returned item is received. This requirement should be configured as a:

- A. even exchange.
- B. regular exchange.
- C. advanced exchange.
- D. advanced pre-paid exchange.

Correct Answer: D

#### **QUESTION 5**

A business needs to configure a drop ship from a vendor to a customer directly with visibility into the purchase order (PO) created by the vendor and status updates on the PO. What should be done to meet this requirement?

- A. 1. Model the vendor as a seller and node, where the organization does not have a hierarchical relation with the seller organization on theorder.2. Do not check "Suppress chained order creation even if seller requires" setting.3. Run Chained\_Order\_Create to create the purchase order.PO getting shipped will result in the corresponding sales order line being shipped.
- B. 1. Model the vendor as a seller and node, where the organization has a hierarchical relation with the seller organization on the order.2. Check the "Suppress chained order creation even if seller requires" setting.3. Run Chained\_Order\_Create to create the purchase order.PO getting shipped will result in the corresponding sales order line being shipped.
- C. 1. Model the vendor as a seller and node, where the organization has a hierarchical relation with the seller organization on the order.2. Check the "Suppress chained order creation even if seller requires" setting.3. Run Chained\_Order\_Create to create the PO. Place custom logic on PO "Shipped" event to update the corresponding sales order status to "Shipped".
- D. 1. Model the vendor as a seller and node, where the organization does not have a hierarchical relation with the seller organization on theorder.2. Implement a listener on the PO pipeline that updates the sales order pipeline.3. Implement custom logic to stamp the PO's delivery location as customer's address.PO getting shipped will result in the corresponding sales order line being shipped.

#### **QUESTION 6**

Which of the following Sterling Call Center business requirements CANNOT be implemented using the out of the box application?

- A. Monitor orders for FTC compliance.
- B. Schedule appointments for delivery items.
- C. Initiate returns and refunds to customers immediately, if required.
- D. Retrieve a WebSphere Commerce shopping cart from the Sterling Call Center.

Correct Answer: D

#### **QUESTION 7**

In the integration between Sterling Order Management V9.2 and WebSphere Commerce, which of the following actions will a customer service representative be UNABLE to take when entering orders through the Sterling application?

- A. Make manual adjustments in an order.
- B. Enter orders for a customer who has no customer ID.
- C. Pre-populate customer information from WebSphere Commerce.
- D. Tell customers about promotions and discounts applied to the order.

**Correct Answer:** C

# **QUESTION 8**

Which of the following functionalities is NOT available in Sterling Store?

- A. Cycle Count
- B. Ship from store
- C. Backroom Pick
- D. Receive at store

**Correct Answer:** A

### **QUESTION 9**

In the out of the box integration with Sterling Order Management V9.2, which two of the following modules are hosted by WebSphere Commerce?

A. Pricing Module

- B. Order Management
- C. Inventory Management
- D. Enterprise Service Bus
- E. Website Inventory Cache

#### **QUESTION 10**

A customer placed an order through the web, and calls the Customer Service Representative (CSR) to locate the nearest store for order pickup. The CSR navigates to "Alternate store pickup location search" in Sterling Call Center and updates the customer with the inventory availability and store details. Which two APIs are called from Sterling Call Center?

- A. getSurroundingNodeList API to return a list of ship nodes
- B. findInventory API to retrieve the inventory availability information
- C. getInventorySupply API to retrieve the inventory availability information
- D. getSupplyDetails API to obtain an inventory picture for an item on each node
- E. determineRouting API to identify the stores closest to the customer's location

Correct Answer: AB

#### **QUESTION 11**

For item pricing, quantity tiers that have both absolute and percentage adjustments are defined in the price list. How will the price of the item be calculated?

- A. Only absolute adjustment would be applied.
- B. Only percentage adjustment would be applied.
- C. First percentage adjustment, and then absolute adjustment would be applied.
- D. First absolute adjustment, and then percentage adjustment would be applied.

**Correct Answer:** C

# **QUESTION 12**

A retailer needs to track the complete lifecycle of an order containing stock merchandising items, delivery service items and installation items. The requirement is to track: 1.statuses through which the delivery progresses 2.payment status of the order 3.fulfillment status of the order 4.track progress of picking lifecycle at the distribution center Which of the following are BEST suited to model each of the requirements above and the granularity at which these statuses are tracked in the product?

- A. 1. Tracked using a work order status maintained at header level.2. Tracked on sales order as payment status maintained at order header level.3. Tracked on sales order line quantity level status maintained at quantity level.4. Tracked on shipment, status maintained at a shipment header level.
- B. 1. Tracked using a sales order status maintained at header level.2. Tracked on sales order as payment

- status maintained at order header level.3. Tracked on sales order line quantity level status maintained at quantity level.4. Tracked on shipment, status maintained at a shipment line level.
- C. 1. Tracked using a work order status maintained at header level.2. Tracked on work order as payment status maintained at order header level.3. Tracked on sales order line quantity level status maintained at schedule level.4. Tracked on work order status maintained at a shipment header level.
- D. 1. Tracked using a work order status maintained at header level.2. Tracked on order line as payment status maintained at order line level.3. Tracked on sales order line quantity level status maintained at schedule level.4. Tracked on work order status maintained at a shipment header level.

#### **QUESTION 13**

A business has a requirement not to backorder specific items when inventory is not available. The business wants to allow the item to be scheduled, assuming it can be procured within the allowed shipment delay window. How can this requirement be implemented?

- A. Set UseUnplannedInventory flag at item catalog level.
- B. Configure assume infinite inventory beyond lead time as "Y" on the scheduling rule.
- C. Invoke findInventory API with UseUnplannedInventory flag as 'Y' at the order line level.
- D. Invoke CreateOrder API with IsFirmPredefinedNode attribute as 'Y' at the order line level.

Correct Answer: A

#### **QUESTION 14**

Which of the following is a concept related to provided services and delivery services?

- A. Resource pool
- B. Naming service
- C. Composite service
- D. Resource hierarchy

Correct Answer: A

#### **QUESTION 15**

A business has three distribution centers (DC) and 300 stores across the country. Some items are only available in stores. The business has the facility to move inventory from the stores to the DC, and vice versa. It takes one day to transfer inventory. The business has the following requirements: 1.Inventory should first ship from DC, then if necessary, from the stores (first considering stores closest to the Ship To Address). 2.The order should be fulfilled as long as inventory exists somewhere. 3.The business guarantees that (non-backordered) items are shipped to the customer within three days of order creation. Which two of the following options can MOST EFFICIENTLY model this fulfillment requirement?

A. Create a region based (i.e. East / West / Central) sourcing rules with each having ->-sequence 1 as Source from Distribution Group that includes all DC and All Stores

- B. Create region based (i.e. East / West / Central) sourcing rules with each having ->-sequence 1 as Source from All Nodes of Type "DC"-sequence 2 as Source from All Nodes of Type "Store"
- C. Create region based (i.e. East / West / Central) sourcing rules with each having ->-sequence 1 as Source from Distribution Group that includes all DC-sequence 2 as Source from Distribution Group that includes first priority group of stores-sequence 3 as Source from Distribution Group that includes second priority group of stores
- D. Create region based (i.e. East / West / Central) sourcing rules with each having ->-sequence 1 as Source from All Nodes of Type "DC"-sequence 2 as Source from All Nodes of Type "Store" within radius of 500 KM of Ship To Address-sequence 3 as Source from All Nodes of Type "Store" within radius of 1500 KM of Ship To Address
- E. Create a region based (i.e. East / West / Central) sourcing rules with each having ->-sequence 1 as Source from DC-sequence 2 as Source from All Nodes of Type "Store" within radius of 50 KM of Ship To Address-sequence 3 as Source from All Nodes of Type "Store" within radius of 100 KM of Ship To Address-sequence 4 as Source from All Nodes of Type "Store" within radius of 150 KM of Ship To Address-sequence 5 as Source from All Nodes of Type "Store" within radius of 200 KM of Ship To Address-sequence 6 as Source from All Nodes of Type "Store" within radius of 250 KM of Ship To Address-sequence 6 as Source from All Nodes of Type "Store" within radius of 250 KM of Ship To Address-sequence 6 as Source from All Nodes of Type "Store" within radius of 250 KM of Ship To Address-sequence 6 as Source from All Nodes of Type "Store" within radius of 250 KM of Ship To Address-sequence 6 as Source from All Nodes of Type "Store" within radius of 250 KM of Ship To Address-sequence 6 as Source from All Nodes of Type "Store" within radius of 250 KM of Ship To Address-sequence 6 as Source from All Nodes of Type "Store" within radius of 250 KM of Ship To Address-sequence 6 as Source from All Nodes of Type "Store" within radius of 250 KM of Ship To Address-sequence 6 as Source from All Nodes of Type "Store" within radius of 250 KM of Ship To Address-sequence 6 as Source from All Nodes of Type "Store" within radius of 250 KM of Ship To Address-sequence 6 as Source from All Nodes of Type "Store" within radius of 250 KM of Ship To Address-sequence 6 as Source from All Nodes of Type "Store" within radius of 250 KM of Ship To Address-sequence 6 as Source from All Nodes of Type "Store" within radius of 250 KM of Ship To Address-sequence 6 as Source from All Nodes of Type "Store" within radius of 250 KM of Ship To Address-sequence 6 as Source from All Nodes of Type "Store" within radius of 250 KM of Ship To Address-sequence 6 as Source from All Nodes of Type "Store" within radius of 250 KM of Ship To Address-sequence 6 as Source from All

#### **QUESTION 16**

A solution designer needs to provide a "Copy Order" functionality where specific attributes of an order and order line are copied from one order into another. This can be accomplished by:

- A. modifying the input template of copyOrder API.
- B. overriding the output template of copyOrder API.
- C. modifying the copy order template in sales order process type.
- D. implementing custom logic to copy only the specific attributes and call createOrder API.

**Correct Answer:** C

## **QUESTION 17**

An enterprise dealing with electronic appliances fulfills customer orders using Sterling Order Management. The enterprise uses multiple distribution centers to ship the orders. Due to the size and weight of the items, a shipment can be shipped in multiple boxes. The enterprise would like to provide tracking information of the boxes to its end customer, and would also like to bill the customer only once per shipment. Which of the following options will be a good way of modeling this requirement?

- A. The various boxes and the associated tracking number can be modeled as containers within a shipment. Shipment level invoice can be raised to ensure the customer is invoiced only once per shipment.
- B. The various boxes and the associated tracking number can be modeled as a hang-off table to YFS\_SHIPMENT. Shipment level invoice can be aised to ensure the customer is invoiced only once per shipment.
- C. Since the carriers treat each box as a separate shipment, the various boxes and the associated tracking number should be modeled asindividual shipments. Order line level invoicing can be used to invoice the customer once per shipment.
- D. Since the carriers treat each box as a separate shipment, the various boxes and the associated tracking number should be modeled asindividual shipments. Deliver Shipment transaction can be used to group shipments delivered to the customer create a single invoice.

#### **QUESTION 18**

A business has implemented Sterling Order Management and inventory is maintained within the system with a daily update from Sterling Warehouse Management System (WMS). In some cases, the inventory picture published by the warehouse is incorrect. For example: the evening update to Sterling Order Management indicated that the warehouse had 100 of item X, when in fact the warehouse only had 1. Once a warehouse sends notification that a particular item is on backorder or not available, the business does not want any more orders for that item to be sent to that warehouse (regardless of whether the Sterling inventory picture indicates inventory is available).

How can this requirement be BEST met?

- A. Configure the "When line is backordered, backorder against the highest priority ship node" rule.
- B. Configure the "Put inventory on hold for Sourcing on Backorder from Node" rule for the seller's inventory organization.
- C. Implement a call to changeOrder API to populate OrderLineSourcingControls element to indicate node inventory picture is incorrect.
- D. Implement the INVGetSupplyCorrectionsUE to override the inventory picture at the warehouse when WMS notifies Sterling Order Managementof a BackOrder from Node scenario.

Correct Answer: B

#### **QUESTION 19**

Which of the following is NOT a valid type of pricing rule or coupon rule?

- A. Order total
- B. Bundle total
- C. Item quantity
- D. Shipping surcharge

Correct Answer: B

#### **QUESTION 20**

There are four nodes defined in Sterling Order Management, with the following distances from the ship-to address within a Distribution Group: Node1 - 30 miles Node2 - 40 miles Node3 - 60 miles Node4 - 75 miles All these have the resource capacity to deliver and install a product. While sourcing the order, the business wants the application to first consider the nodes within a 60 mile radius. If no resource capacity is found, it should then consider all the nodes in the Distribution Group regardless of the distance. How can this requirement be configured in the Sterling Distributed Order Management system?

- A. Configure a scheduling rule to optimize the sourcing path based on the distance.
- B. Configure sourcing rule based on expand to the next sourcing sequence to minimize number of shipments.
- C. Configure sourcing rule based on shipping and delivery inventory window, and specify the radius on the order line.

D. Configure a sequence of sourcing rules based on the radius; the system will expand only those nodes in the Distribution Group whose distancefrom the ship-to location is within the set radius.

Correct Answer: D

#### **QUESTION 21**

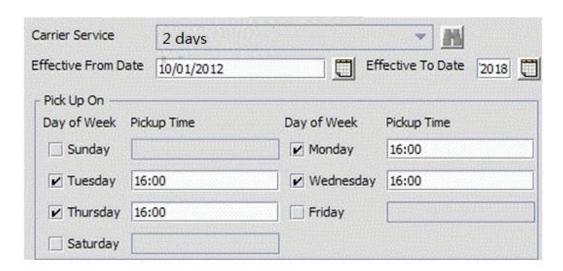
A business has a warehouse "N1" that has the following characteristics and schedules:

- ships Monday-Friday, 11:00-13:00 and 15:00-18:00
- receives Monday-Friday, 06:00-10:00
- uses end of shift = Y
- Min Notification Time for Item1 is 6 hrs
- Processing Time is 2 days for all items

The inventory at N1 is as follows:

- ONHAND 10
- PO 12 ETA 10/03

The current date/time is 10/03/2012 09:30 AM Wednesday



Refer to the exhibit. When searching for Qty 22 to be shipped with Carrier Service "2 DAY", what values will findInventory/promising layer return for product ship date?

Note: "ship date" is the date the product can be shipped as opposed to the date it is available. In some APIs, this is returned as ShipDate, and in others as FirstDate/LastDate. For the purpose of this question, we will refer to it as "ship date".

- A. Qty 10 can ship 10/4 at 16:00 and Qty 12 can ship 10/8 at 16:00
- B. Qty 10 can ship today at 16:00 and Qty 12 can ship 10/5 at 16:00B.Qty 10 can ship today at 16:00 and Qty 12 can ship 10/5 at 16:00
- C. Qty 10 can ship 10/4 at 16:00 and Qty 12 can ship 10/5 at 13:00C.Qty 10 can ship 10/4 at 16:00 and Qty 12 can ship 10/5 at 13:00
- D. Qty 10 can ship today at 16:00 and Qty 12 can ship 10/8 at 13:00D.Qty 10 can ship today at 16:00 and Qty 12 can ship 10/8 at 13:00

#### **QUESTION 22**

A retailer wants to enable the selling of open box items online. How can this be modeled?

- A. Model this as supply type and match the supply and demand using supply type.
- B. Model this as an inventory segment and have the supply and demand match on segment.
- C. Model the item as tag controlled and have the system match supply and demand using the tag.
- D. Model the item as serial tracked and have the system match supply and demand using the serial.

Correct Answer: C

#### **QUESTION 23**

A business needs to charge the positive invoice instead of the negative invoice to be consolidated, but wishes to keep the overall positive versus negative invoices separately.

For the sales order, the invoices generated are:

- \$ 100
- \$ 50
- \$ -45
- \$ -50

Using the following two rules,

- \* Do Not Allow Debit And Credit Invoices To Settle Each Other
- \* Do Not Consolidate Settlement Or Refund Requests Across Invoices

what configuration is needed in Financial Rules to get the invoice charges as \$ 150, and \$ -95?

- A. Enable "Do Not Allow Debit And Credit Invoices To Settle Each Other" Enable "Do Not Consolidate Settlement Or Refund Requests Across Invoices"
- B. Disable "Do Not Allow Debit And Credit Invoices To Settle Each Other"Disable "Do Not Consolidate Settlement Or Refund Requests Across Invoices"
- C. Enable "Do Not Allow Debit And Credit Invoices To Settle Each Other"Disable "Do Not Consolidate Settlement Or Refund Requests Across Invoices"
- D. Disable "Do Not Allow Debit And Credit Invoices To Settle Each Other" Enable "Do Not Consolidate Settlement Or Refund Requests Across Invoices"

**Correct Answer:** C

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