



74-678^{Q&As}

Designing and Providing Microsoft Volume Licensing Solutions to Large Organisations

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QUESTION 1

A customer wants to buy Online Services and perpetual licenses for on-premises software through one agreement. The customer wants to add Software Assurance (SA) to some of the licenses for the on-premises products.

You need to recommend an agreement for the customer.

What should you recommend?

- A. Open
- B. Open Value Non-Company-wide
- C. Server and Cloud Enrollment (SCE)
- D. Select Plus

Correct Answer: B

The Open Value program comes with two options Non-Company-wide and Company -wide. The Open Value Non-company-wide option offers simplified license management for more control over your IT investment and better management of software costs with the advantages of Software Assurance.

QUESTION 2

A company named Contoso, Ltd. wants to standardize the Microsoft Core CAL Suite for all of its users. Contoso indicates that it has a fluctuating user count due to the seasonality of its business.

You need to recommend a licensing program for Contoso.

What should you recommend?

- A. Microsoft Products and Services Agreement (MPSA)
- B. Enterprise Subscription Agreement
- C. Enterprise Agreement
- D. Open

Correct Answer: B

<https://ladylicensing.wordpress.com/page/14/>

Enterprise Subscription Agreement permits you to reduce your PC count at the anniversary date if you have a fluctuating or seasonal business, bear in mind you cannot reduce lower than the program minimum of 250PCs

QUESTION 3

This question requires that you evaluate the underlined text to determine if it is correct.



Roaming Use Rights provides a customer with the ability to have a visualized Microsoft Exchange Server 2013 server move between visualization hosts within a company.

Review the underlined text. If it makes the statement correct select "No change is needed." If the statement is incorrect select the answer choice that makes the statement correct.

- A. No change is needed.
- B. Backup for Disaster Recovery
- C. License Mobility within Server Farms
- D. License Mobility through Software Assurance (SA)
- E. Visualization Rights for Windows

Correct Answer: C

Examples of some of the "application servers" that are eligible for License Mobility through Software Assurance are Microsoft SQL Server database software, Microsoft Lync Server, Microsoft Dynamics CRM Server, Microsoft System Center, Microsoft Exchange Server, and Microsoft SharePoint Server.

QUESTION 4

This question requires that you evaluate the underlined text to determine if it is correct.

License Mobility through Software Assurance (SA) is an SA benefit that provides users with the right to access Microsoft Office Professional Plus in a company\\'s Virtual Desktop Infrastructure (VDI) from computers that are not company-owned, such as kiosk computers at hotels.

Review the underlined text. If it makes the statement correct select "No change is needed." If the statement is incorrect select the answer choice that makes the statement correct.

- A. No change is needed.
- B. License Mobility within Server Farms
- C. Home Use Program
- D. Roaming Use Rights
- E. Windows Companion Subscription License

Correct Answer: D

QUESTION 5

How should SharePoint Server 2013 be licensed for the custom application for the company\\'s partners and suppliers?

- A. By using a SharePoint Server 2013 External Connector license



- B. By using a SharePoint Server 2013 server license
- C. By using a SharePoint Server 2013 server license and User CALs
- D. By using a SharePoint Server 2013 for Internet Sites license

Correct Answer: A

*

Scenario: A Datum spent a significant amount of time developing a custom application that will be used by hundreds of the company's partners and suppliers. The application will always run on the latest version of SQL Server and

SharePoint Server. A Datum wants the application to be available to the users immediately.

*

an External Connector (EC) license is offered for some products as an optional alternative to address specific customer scenarios.

*

If you want external users--such as business partners, external contractors, or customers--to be able to access your network, you have two licensing options:

Acquire CALs for each of your external users.

Acquire External Connector (EC) licenses for each server that will be accessed by your external users.

QUESTION 6

A customer has an Enterprise Agreement that has Windows Enterprise Upgrade, Microsoft Office Professional Plus, and Microsoft Core CAL Suite licensed per device. The customer wants to purchase Office 365 add-ons. For each of the following statements, select Yes if the statement is true. Otherwise, select No.

Hot Area:

**Answer Area**

	Yes	No
The customer can purchase Office 365 Enterprise E3 add-ons for some users.	<input type="radio"/>	<input type="radio"/>
The customer can only purchase add-ons if Core CAL Suite is licensed per user.	<input type="radio"/>	<input type="radio"/>
There is a maximum number of add-ons that the customer can purchase.	<input type="radio"/>	<input type="radio"/>

Correct Answer:

Answer Area

	Yes	No
The customer can purchase Office 365 Enterprise E3 add-ons for some users.	<input checked="" type="radio"/>	<input type="radio"/>
The customer can only purchase add-ons if Core CAL Suite is licensed per user.	<input type="radio"/>	<input checked="" type="radio"/>
There is a maximum number of add-ons that the customer can purchase.	<input checked="" type="radio"/>	<input type="radio"/>

* You can add Office 365 E3, which includes those Enterprise capabilities, to a subset of employees who need them, rather than buying them for everyone

QUESTION 7

A customer has an Enterprise Agreement that includes Microsoft Office Professional Plus, Microsoft Core CAL Suite, and Windows Enterprise Upgrade.

The customer wants a Microsoft Exchange Server infrastructure hosted by Microsoft and Office 365 ProPlus licensed



per user.

You need to recommend a licensing option for the customer.

What should you recommend?

- A. Office 365 ProPlus
- B. Office 365 Enterprise E1 Add-on
- C. Exchange Online Plan 2
- D. Exchange Online Plan 1
- E. Office 365 Enterprise E3 Add-on

Correct Answer: D

Exchange Online is available as a standalone service or you can get it as part of an Office 365 plan that includes Office, SharePoint, and Lync.

QUESTION 8

Which licenses should A Datum purchase through the Enterprise Agreement to license the servers in the server farm for Windows Server 2012 R2? To answer, select the number and type of licenses in the answer area.

Hot Area:

Answer Area

<div>▼</div>	<div>▼</div>
6	Windows Server 2012 R2 Standard licenses
12	Windows Server 2012 R2 Datacenter licenses
18	

Correct Answer:

Answer Area

<div>▼</div>	<div>▼</div>
6	Windows Server 2012 R2 Standard licenses
12	Windows Server 2012 R2 Datacenter licenses
18	

QUESTION 9



Which three products must be activated when purchased through a Volume Licensing agreement? Each correct answer presents a part of the solution.

- A. Microsoft System Center 2012 R2
- B. Windows Server 2012 R2
- C. Microsoft SQL Server 2014
- D. Microsoft Office 2013
- E. Windows 8.1

Correct Answer: ADE

With Volume Licensing for products such as Windows 8.1, Windows Server 2012 R2, Windows Server 2012 R2 for Embedded Systems, Windows 7, Windows Server 2008 R2, Windows Vista, Windows Server 2008, Microsoft Office 2010, and Office 2013, you must use Volume Activation (VA).

QUESTION 10

You need to recommend a solution for a customer that meets the following requirements:

Provide access to Office Online.

Include hosted email.

Minimize costs.

What should you recommend?

- A. Microsoft Exchange Online Plan 1
- B. Microsoft Office 365 Enterprise E3
- C. Microsoft Office 365 Enterprise K1
- D. Microsoft Office 365 Enterprise E1

Correct Answer: C

Kiosk would be cheaper compared to E1 and E3.

Incorrect:

Not A: Microsoft Exchange Online Plan 1 does not include Office Online.

QUESTION 11

A Datum needs to identify whether the company has the rights to assign some of its SQL Server 2014 licenses to Microsoft Azure to run SQL Server 2014 on virtual machines on Azure. Which document should the company review?

- A. Volume Licensing Online Services Terms (OST)



B. Microsoft Product List

C. Volume Licensing Product Use Rights (PUR)

D. Microsoft Service Provider Use Rights (SPUR)

Correct Answer: A

Online Services Terms (OST) When you subscribe to an Online Service through a Microsoft Volume Licensing program, the service terms for how you can use the service are defined in the Volume Licensing Online Services Terms (OST) document, Product List document, and program agreement

QUESTION 12

You need to identify the minimum number of Core licenses that must be assigned to a virtual machine that has Microsoft SQL Server installed. How many Core licenses should you identify?

A. 1

B. 2

C. 3

D. 4

Correct Answer: D

There is a minimum four licenses required per VM regardless of VM cores.

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