



700-751^{Q&As}

Cisco SMB Product and Positioning Technical Overview

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QUESTION 1

How do Cisco catalyst SMB switches enable new business outcomes?

- A. Power over Ethernet (PoE) to allow the network to keep running during power outages.
- B. Significant Reduction in cabling cost
- C. Fully mobility enabled
- D. Highly scalable architecture

Correct Answer: C

QUESTION 2

Which are two advantages of Umbrella branch package? (Choose two.)

- A. No client side configuration required
- B. Umbrella connector easy to install in Cisco ISR 4K routers
- C. All policy management and reporting at ISR
- D. Prevent already-infected devices from connecting to command and control
- E. Prevent guest or corporate users from connecting to malicious domains and IP addresses

Correct Answer: BE

QUESTION 3

How is an Organization defined within the context of the Meraki Dashboard?

- A. It serves as the boundary of the account's administrative domain, including license, inventory, and user management.
- B. It is defined by the user's network construct and categorized as either small-medium enterprise (SME), campus, or a distributed enterprise.
- C. It contains Cisco Meraki devices, their configurations, statistics, and any client-device information.
- D. It consists of multiple service provider resources, including support ticket management and API sandboxes.

Correct Answer: C

QUESTION 4

Which two are key benefits of 3504 controllers? (Choose two.)



- A. Supports 150 APs and 3000 clients
- B. Supports 1Gbps throughput
- C. Available in various form factors
- D. Supports HA with SSO capability
- E. Supports modular power supply

Correct Answer: AC

QUESTION 5

Which three products are in the Cisco Calling portfolio? (Choose three.)

- A. Unified Communications Manager
- B. Webex Calling
- C. Business Edition
- D. Skype for Business
- E. Mobility Express
- F. IP Office

Correct Answer: ABC

QUESTION 6

Which are two main features enabled by Catalyst 3650CX and the Cisco Catalyst 2960L in education? (Choose two.)

- A. Interactive white board
- B. POS/MICROS
- C. IP camera
- D. Classroom polling
- E. Display/E-banner

Correct Answer: BD

QUESTION 7

Which two statements best highlight Cisco's commitment to partners and customers? (Choose two.)

- A. Cisco leads in the invention and development of the industry's most advanced machine learning platform.



- B. Cisco's investment in R&D to maintain first-to-market approach for innovative technologies and solutions.
- C. Cisco shapes the future of the Internet by creating opportunity for investors and ecosystem partners.
- D. Cisco has the most comprehensive portfolio in the networking industry to help connect, collaborate, compute, and protect your customer's business.
- E. Cisco works closely with leading research institutions and lets them take the lead in the development of enterprise security solutions.

Correct Answer: BD

QUESTION 8

Which two statements describe how Cisco can achieve Threat Centric Defense? (Choose two.)

- A. Cisco applications constantly scan the environment and analyze outputs to gain a more comprehensive view of potential threats
- B. Limit secure access to growing set of Cloud applications
- C. Cisco delivers a common platform across network, infrastructure, appliances and the cloud
- D. Cisco network analytics provides visibility and real-time awareness across the entire network by leveraging anomaly detection and network telemetry
- E. Cisco offers the industry's broadest set of enforcement and remediation options for usage control to accelerate deployment and unify management

Correct Answer: DE

QUESTION 9

What are the two features licenses (subscriptions) available for MX security appliances? (Choose two.)

- A. Comprehensive
- B. Advanced security
- C. Enterprise
- D. Essential
- E. Defended

Correct Answer: BC

QUESTION 10

Which are two benefits of Cisco catalyst SMB switches that benefit the customer the most? (Choose two.)



- A. Logical upgrade and replacement for the Cisco Catalyst 2960-Plus, at the same price
- B. Contains advanced encryption functionality
- C. Built for large scale deployments
- D. Niche business functionality
- E. Cool, quiet, fan-less design ideal for labs, open spaces and the workplace

Correct Answer: BD

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