700-265^{Q&As}

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Cisco Advanced Security Architecture for Account Managers

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QUESTION 1

Which three options are a result of utilizing a fragmented security model? (Choose three.)

A. additional fragmentation that reduces the risk from malicious files

B. fragmented security that provides disbursed protection

C. decreased network accessibility through multiple applications

D. patchworked applications that continually increase in complexity

E. individual components pieced together that are incompatible

F. multiple points of access that can be exploited by cyber criminals

Correct Answer: DEF

QUESTION 2

Which two benefits do partners gain when they use the software lifecycle? (Choose two.)

A. Adaptable deployment

B. Software portability

C. Improved sales performance

D. Cisco incentives

E. Increased efficiencies

F. Sales promotions

G. Customer support

Correct Answer: CE

QUESTION 3

Which three options are Cisco Advanced Threat Solutions? (Choose three.)

A. Next-Generation Intrusion Prevention System

B. Stealthwatch

C. remote access VPN

D. identity and access control

E. web security

F. cognitive Threat analytics

Correct Answer: BDF

QUESTION 4

Which three main points of the Cisco Security and Threat Landscape module are true? (Choose three.)

A. An effective security solution provides customers with the necessary tools and resources to overcome their ever-growing security challenges.

B. The Cisco Security Solutions Portfolio drives customer business outcomes.

C. The business case for security is defined in the threat landscape.

D. The threat landscape is expanding and increasing costs for customers.

E. Customers need an easy to manage and fully integrated solution.

F. Customers must understand how vulnerable they are.

Correct Answer: ABE

QUESTION 5

Which two aspects of Cisco solutions save customers money? (Choose two.)

A. 100 percent effectiveness

B. Faster integration

C. Fewer resources to manage

D. Lowest-cost solutions

E. Incentives programs

F. Complete replacement of current infrastructure

Correct Answer: BC

QUESTION 6

Which option lists business outcomes that most customers are working to achieve in response to the current security threat landscape?

A. complete protection, increased fragmentation, enabled business

B. increased scalability, visibility and control, blocking only current threats

C. increased scalability, blocking only current threats, enabled business

D. complete protection, visibility and control, enabled business

Correct Answer: D

QUESTION 7

Which three options are solutions and features of the cloud apps threat-centric solution? (Choose three.)

A. Cloud App Security

B. CTD and Network Analytics

C. remote access VPN

D. accelerated threat response

E. complete policy management

F. cloud data loss prevention

Correct Answer: ADF

QUESTION 8

Which three attack vectors are protected by web security? (Choose three.)

A. voicemail

B. mobile

C. cloud apps

D. web

E. virtual machines

F. endpoints

Correct Answer: BDF

QUESTION 9

Which customer use case is challenged by device incompatibility, OS diversity, and a multitude of third-party application?

A. Compliance issue

B. Growing business

C. Vulnerable cloud

D. Small budget

E. Limited mobility

Correct Answer: A

QUESTION 10

Which customer use case is challenged by inconsistent protection, coverage gaps, and exposing businesses to unwanted security vulnerabilities?

A. Growing business

B. Compliance issue

C. Limited mobility

D. Vulnerable cloud

E. Small budget

Correct Answer: D

QUESTION 11

How does Cisco TrustSec help secure sensitive data and regulating network access?

A. email security

B. leverage file reputation

C. ensure compliance

D. provide customer choice

E. traffic tagging

Correct Answer: E

QUESTION 12

Which two options are products and benefit of email threat-centric solution? (Choose two)

A. Meraki

B. Cloudlock

C. Cisco Registered Envelope Service

D. Cisco Umbrella

E. Web Filtering

F. AMP for Endpoints

Correct Answer: DF

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