



650-987^{Q&As}

Cisco Data Center Unified Computing Design Specialist

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QUESTION 1

Which characteristic would you describe as a key differentiator for the Cisco C-Series Rack- Mount Servers as compared to the competition?

- A. serviceability
- B. virtualization
- C. scalability
- D. availability

Correct Answer: B

QUESTION 2

What is the purpose of the Netformx DesignXpert tool?

- A. design verification
- B. sizing
- C. BOM creation
- D. performance analysis

Correct Answer: C

QUESTION 3

Which two functionalities differentiate the Cisco UCS C-Series from its competitors? (Choose two.)

- A. extended memory feature
- B. most I/O PCs
- C. maximum amount of memory
- D. virtualized adapters

Correct Answer: AD

QUESTION 4



Which two statements best describe the benefits of the Cisco UCS C-Series Rack-Mount Servers? (Choose two.)

- A. the use of patented Cisco Extended Memory technology
- B. 40-GB Ethernet Unified Network Fabric
- C. single-vendor infrastructure
- D. proprietary high-latency 1-GB Ethernet Unified Fabric
- E. a platform purpose-built for virtualization

Correct Answer: AE

QUESTION 5

What are two ultimate goals of virtualization? (Choose two.)

- A. space consolidation
- B. improved operations
- C. operational flexibility
- D. low CapEx
- E. low OpEx
- F. deployment simplicity

Correct Answer: BC

QUESTION 6

- A. Software-as-a-Service
- B. Storage-as-a-Service
- C. Platform-as-a-Service
- D. Infrastructure-as-a-Service
- E. Security-as-a-Service
- F. IP Communications-as-a-Service

Correct Answer: ACD

QUESTION 7

What is the purpose of a data center?



- A. to provide maximum server availability
- B. to support enterprise applications
- C. to provide innovative technology resources
- D. to provide cooling for servers

Correct Answer: B

QUESTION 8

What are typical CapEx and OpEx reductions that can be achieved with Cisco Unified Computing System deployment?

- A. 40% and 50%
- B. 20% and 30%
- C. 10% and 20%
- D. 30% and 40%

Correct Answer: B

QUESTION 9

What is the only technology that touches all aspects of a typical business process?

- A. servers
- B. Internet
- C. storage
- D. network

Correct Answer: D

QUESTION 10

What is the best answer to the question, "Why is a unified computing system important in today's IT industry?"

- A. Platform costs remain flat, while management costs are increasing dramatically.
- B. The Internet is rapidly evolving.
- C. Organizational and management costs have gone down.
- D. More servers and switches are being deployed without significant advancement in management integration.



Correct Answer: D

QUESTION 11

How would you respond to an objection that a Cisco Unified Computing System solution is expensive and may not have a good ROI?

- A. Competitive solutions use less physical cabling and thus have less redundancy.
- B. Cisco UCS C-Series servers offer a cost-effective solution where customers buy only what they need, reducing upfront costs while offering integration possibilities in the future.
- C. Cisco UCS C-Series servers allow easy integration with your existing server implementation by supporting legacy hardware such as RISC processors.
- D. Cisco UCS C-Series servers reduce long-term TCO by storing excessive power in onboard batteries.

Correct Answer: B

QUESTION 12

In a Cisco Unified Computing solution, which two actions are the easiest ways to increase connectivity throughput? (Choose two.)

- A. Add additional Cisco UCS 6100 Fabric Interconnect switches to the Cisco UCS cluster.
- B. Move some servers into a separate Cisco UCS cluster.
- C. Add additional servers in the Cisco UCS cluster.
- D. Use additional uplinks on a Cisco UCS 2104XP I/O module.
- E. Use two Cisco UCS 2104XP I/O modules per chassis.

Correct Answer: DE

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