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QUESTION 1

Which three best describe the Cisco Borderless Network Architecture? (Choose three.)

A. Infrastructure and network services are the basis for user services.

B. A Cisco Borderless Network is based on a common network infrastructure.

C. Routers and switches provide transport services and operate at Layer 2 and Layer 3 of the Cisco Borderless Network Architecture.

D. A Cisco Borderless Network Architecture provides borderless network services.

E. User services are not part of the Cisco Borderless Network Architecture.?

Correct Answer: ABD

QUESTION 2

Which three of these vendors are the strongest competitors to Cisco in the switching market? (Choose three.)

A. Extreme Networks

B. IBM

C. Juniper

D. Riverbed Technology

E. HP

F. Brocade

Correct Answer: CEF

QUESTION 3

Which two Cisco products can demonstrate the "one policy" approach in the Cisco Unified Access solution? (Choose two.)

A. Cisco WAAS

B. Catalyst 6500 Series Switch

C. Cisco Identity Services Engine

D. Nexus 5000 Series Switch

E. Cisco AnyConnect

Correct Answer: CE

QUESTION 4

Which three are challenges that are related to video deployments that are addressed by borderless network services in Cisco routers and by Cisco MediaNet? (Choose three.)

A. bandwidth issues

B. difficult video performance monitoring

C. difficult configuration of new video devices

D. intermittent broadcast signal

E. Lack of MACSec support on remote video terminals

F. Lack of high-definition video terminals

Correct Answer: ABC

QUESTION 5

Which two Cisco products can demonstrate the "one policy" approach in the Cisco Unified Access solution? (Choose two.)

A. Cisco Mobility Services Engine

B. Catalyst 6500 Series Switch

C. Cisco ISE

D. Cisco WLC

E. Cisco AnyConnect

Correct Answer: CE

QUESTION 6

Which one of these actions is the best way to resolve security challenges in borderless networks?

A. Upgrade all existing security products in the network.

B. Identify the vulnerabilities of only newly deployed services.

C. Identify the vulnerabilities of only newly deployed network devices.

D. Migrate to an architectural approach to security.

Correct Answer: D

QUESTION 7

Which statement correctly describes the importance and role of business processes?

A. Business processes are built on company operations.

B. Operations and, consequently, business processes define the company strategy.

C. Changes in company strategy cause changes in business processes and, consequently, in operations.

D. Tasks in business processes require interaction of various users using the same type of device.

Correct Answer: C

QUESTION 8

What is the role of Cisco AnyConnect in a borderless network?

A. Access control to switch ports is provided by Cisco AnyConnect.

B. Cisco AnyConnect is a host intrusion prevention application with an integrated personal firewall.

C. Cisco AnyConnect enables secure connectivity of authorized devices.

D. Cisco AnyConnect filters malicious content from HTTP traffic.

Correct Answer: C

QUESTION 9

Which statement is true regarding TCO calculations that an account manager prepares for the customer?

A. Different stakeholders always have the same expectations regarding the TCO calculation.

B. Cisco Capital financing should not be presented to the customer.

C. Non-measurable business benefits should never be presented to the customer.

D. TCO calculation should emphasize Cisco strategic values including support of current market transitions.

Correct Answer: D

QUESTION 10

Which three are benefits of a Cisco Borderless Network that go beyond a TCO calculation? (Choose three.)

A. high availability

B. enhanced security

C. cost per port

D. integrated services

E. lowest power consumption

Correct Answer: ABD

QUESTION 11

Which statement accurately describes the impact of BYOD to the network?

A. TCO is reduced because employees use their privately owned devices.

B. BYOD decreases productivity, and IT must find ways to integrate the utilized devices seamlessly with wired as well as wireless networks.

C. BYOD adds the requirement to support multiple operating systems.

D. Corporate users expect the same look and feel when using their own devices.

Correct Answer: C

QUESTION 12

Which statement is correct about Cisco Validated Designs?

A. Cisco Validated Designs consist of systems that are designed, tested, and documented to facilitate and improve customer deployments.

B. Cisco Validated Designs do not support any designs that include third-party devices.

C. Cisco Smart Business Architectures guides are called Cisco Validated Designs.

D. SMARTnet provides access to a demonstration lab for each validated design.

Correct Answer: A

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