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Vendor: Cisco

Exam Code: 646-048

Exam Name: Advanced Routing and Switching for
Account Manager

Version: Demo

QUESTION: 1

Which three are major trends that fuel the demand for routing and switching?
(Choose three.)

- A. mobility
- B. video
- C. bandwidth optimization
- D. cloud
- E. IT standardization

Answer: A, B, D

QUESTION: 2

What does not need to be considered when looking into the customer workflow?

- A. How does the customer access the online software solutions?
- B. How many different switch products are in use at the customer network?
- C. How can the service partner instantly connect with outsourced engineers?
- D. How can customer and service collaborate and start video communication?

Answer: B

QUESTION: 3

Which three statements accurately describe the evolution of the workplace and the importance of the network? (Choose three.)

- A. Mobility causes location borders to shift.
- B. Cloud services cause end-user locations to shift.
- C. Cloud services cause application borders to shift.
- D. IT consumerization causes location borders to shift.
- E. IT consumerization causes device borders to shift.

Answer: A, C, E

QUESTION: 4

Which two statements best describe the challenges that customers have to face when providing services in a borderless world? (Choose two.)

- A. How do you control energy consumption of devices that are owned by employees?
- B. How can you support video in the whole network?
- C. How can you integrate cloud services seamlessly in your network?
- D. Which type of firewall should you deploy?

Answer: B, C

QUESTION: 5

Which statement does not correctly describe the impact of business video applications to the network?

- A. Video applications rapidly increase the traffic within the network.
- B. In order to ensure business quality video, video traffic needs to be prioritized.
- C. Various devices with different capabilities need to be able to join video conferences.
- D. Video conferences reduce the network load by eliminating the need to exchange files over the network in order to share information.

Answer: D

QUESTION: 6

Which two statements accurately describe the impact of BYOD to the network? (Choose two.)

- A. TCO is reduced because employees use their privately owned devices.
- B. BYOD increases productivity, but IT must find ways to integrate the utilized devices seamlessly with wired as well as wireless networks.
- C. BYOD adds the requirement to support multiple operating systems.
- D. Corporate users expect the same look and feel when using their own devices.

Answer: B, C

QUESTION: 7

Which statement is true regarding IPv6?

- A. Nowadays, all devices in the network support IPv6.

- B. IPv6 has built-in and always-on security features, eliminating the need for additional security products in the network.
- C. Cisco Transformative Networking Initiative provides an analysis of the network regarding the device capabilities to support IPv6.
- D. IPv6 is a technology that is only applicable to service provider core networks.

Answer: C

QUESTION: 8

Which three are main drivers for changing operations? (Choose three.)

- A. change of market trends
- B. change of competition
- C. change of application software version
- D. change of relative strengths
- E. migration of the enterprise network to IPv6
- F. migration to Cisco single-vendor networking solution

Answer: A, B, D

QUESTION: 9

Which of the following statements does not correctly describe business processes?

- A. Operations is built on business processes.
- B. Each task in a process requires interaction and collaboration of various people that are using different devices.
- C. Company strategy determines operations and its associated business processes.
- D. Changes in business processes cause changes in strategy.

Answer: D

QUESTION: 10

Which of the following statements best describes the strategic importance of the network?

- A. The network is most important for internal applications.
- B. The network is most important for providing customers with access to company services.

- C. The network supports business processes by integrating people and devices with applications.
- D. The network integrates internal and external users and their devices.

Answer: C

QUESTION: 11

Which two statements describe the role of core technologies with regard to business processes? (Choose two.)

- A. An end-to-end borderless network architecture builds the foundation for integrating people and tasks in changing market environments.
- B. Operational agility is important for businesses today. A constant, stable core allows IT to focus on the rapidly changing applications.
- C. In order to react to market changes, operations and processes have to be modified as well. The network infrastructure has to match the changed requirements.
- D. Requirements to core technologies are rather static and are therefore independent of market changes.

Answer: A, C

QUESTION: 12

Which two statements best describe an enterprise architecture? (Choose two.)

- A. The organizing logic for business processes and IT infrastructure reflects the integration and standardization requirements of the company operating model.
- B. The organizing logic for business processes and communication paths reflects the requirements of the company operational model.
- C. Various elements and systems are aligned into one holistic entity.
- D. The operating model is the desired state of business process integration and business process standardization for delivering goods and services to customers.
- E. The operational model is the desired state of the IT infrastructure that is required for delivering goods and services.

Answer: A, D

QUESTION: 13

Which three best describe the Cisco Borderless Network Architecture? (Choose three.)

- A. Infrastructure and network services are the basis for user services.
- B. A Cisco Borderless Network is based on a common network infrastructure.
- C. Routers and switches provide transport services and operate at Layer 2 and Layer 3 of the Cisco Borderless Network Architecture.
- D. A Cisco Borderless Network Architecture provides borderless network services.
- E. User services are not part of the Cisco Borderless Network Architecture.?

Answer: A, B, D

QUESTION: 14

Which two other architectures is the Cisco Borderless Network Architecture linked to? (Choose two.)

- A. Cisco MediaNet Architecture
- B. Cisco Security Architecture C.
- Cisco TrustSec Architecture
- D. Cisco Collaboration Architecture

Answer: B, D

QUESTION: 15

Which two Cisco Catalyst families are modular switches that are used in the core or distribution of the campus LAN? (Choose two.)

- A. Cisco Catalyst 6500 Series
- B. Cisco Catalyst 4500 Series
- C. Cisco Catalyst 3750 Series
- D. Cisco Catalyst 3560 Series
- E. Cisco Catalyst 2960 Series
- F. Cisco Catalyst Express Series

Answer: A, B

QUESTION: 16

Which three are the most important business-driven considerations regarding networking equipment? (Choose three.)

- A. The network is a source of innovation and one of the most strategic assets.
- B. You should accept that networking innovation has ended.
- C. A next-generation network enables business benefits and customer engagement.
- D. The network has to support security and energy efficiency.
- E. Social networking and video services do not drive decisions on networking equipment.
- F. Virtualization and remote access solutions should be considered as a Software as a Service solution.

Answer: A, C, D

QUESTION: 17

Which of the following Cisco Catalyst switch families is typically deployed outside the wiring closet?

- A. Cisco Desktop Switches
- B. Cisco Compact Switches
- C. Cisco Catalyst 1000 Series
- D. Cisco Catalyst 2000 Series

Answer: B

QUESTION: 18

Which three apply to Embedded Event Manager (EEM)? (Choose three.)

- A. EEM provides proactive diagnostics, creates alarms in real time, generates Web-based reports, and routes information to the correct TAC team.
- B. EEM monitors specific events.
- C. EEM provides proactive health checks by running diagnostics.
- D. EEM automates operational management in real time.
- E. EEM can invoke predefined actions to correct, take remedial action, and report events.

Answer: B, D, E

QUESTION: 19

Which of the following is not a challenge to the enterprise campus?

- A. cloud services
- B. collaboration services
- C. increasing the number of smart phones and tablets
- D. power consumption of the data center

Answer: D

QUESTION: 20

Which three statements best describe the Cisco Borderless Network switch portfolio and its primary usage? (Choose three.)

- A. The Cisco Catalyst 2000 family is a lead access platform.
- B. The Cisco Catalyst 3000 family is a lead access platform.
- C. The Cisco Catalyst 4500 family is a lead access platform.
- D. The Cisco Catalyst 6000 family is a lead distribution and core platform.
- E. The Cisco Nexus 7000 family is a lead core platform.

Answer: B, C, D

QUESTION: 21

Which three statements are true about Cisco distribution switches? (Choose three.)

- A. The Cisco Catalyst 3750 Series Switches are suitable for small site aggregation.
- B. The Cisco Catalyst 4500 Series Switches are suitable for collapsed access and distribution.
- C. The Cisco Catalyst 4500 Series Switches are typically used at small branches.
- D. The Cisco Catalyst 6500 Series Switches are suitable for collapsed core and distribution.
- E. The Cisco Catalyst 4500 and 6500 Series Switches both support borderless service modules and the Virtual Switching System (VSS).

Answer: A, B, D

QUESTION: 22

Which two statements are true regarding positioning of the Cisco Catalyst 6500 Series versus the Cisco Nexus 7000 Series? (Choose two.)

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