



# 1Z0-1077-22<sup>Q&As</sup>

Oracle Order Management Cloud Order to Cash 2022 Implementation  
Professional

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### QUESTION 1

Your customer is in the business of selling laptops.

Which three seeded pricing attributes are available when you set up Customer Pricing Profiles for your customer? (Choose three.)

- A. Customer rating
- B. Cost-to-serve
- C. Customer value
- D. Days Sales Outstanding
- E. Customer credit limit

Correct Answer: ABC

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### QUESTION 2

Which four options apply to the "Lead Time" mode? (Choose four.)

- A. Lead time can be specified in multiple ways.
- B. The item is promised on the requested date irrespective of availability.
- C. Calendars and transit time constraints are respected.
- D. No supply availability search is performed.
- E. The order promising engine does not generate any pegging.

Correct Answer: ACDE

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### QUESTION 3

Your company wants to define different status conditions for fulfillment lines that have different categories assigned to a single orchestration process in Order Management Cloud. Which two configurations would you perform to meet this requirement? (Choose two.)

- A. Define a fulfillment line status rule set for each category.
- B. Create a unique step for each category and assign different "next expected task statuses."
- C. Define orchestration process status values for each category.
- D. Assign the status catalog to the orchestration process.



Correct Answer: CD

An orchestration process is a predefined business process that coordinates the orchestration of physical goods and activities within a single order and automates order orchestration across fulfillment systems.

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#### QUESTION 4

Which process requires the Release Planning recommendation process to be executed manually so that a supply order gets created?

- A. Manual orders using File Based Data Load
- B. Min-Max planning replenishing a transfer order
- C. Back-to-Back Order
- D. Drop Ship Order
- E. Min-Max planning replenishing a purchase request

Correct Answer: C

[http://docs.oracle.com/cloud/latest/scmcs\\_gs/FASCP/FASCP2577133.htm#FASCP2577137](http://docs.oracle.com/cloud/latest/scmcs_gs/FASCP/FASCP2577133.htm#FASCP2577137)

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#### QUESTION 5

Which two attributes can you use to group shipment lines into a single shipment? (Choose two.)

- A. Carrier
- B. FOB
- C. Item
- D. Sales Order
- E. Ship-to location

Correct Answer: BE

A shipment comprises a set of shipment lines, grouped by certain common shipping attributes, that are scheduled to be shipped to a customer's ship-to location on a specific date and time. You can include items from different sales orders in a shipment. You can either manually or automatically group shipment lines to create a shipment. The shipment lines are grouped by the mandatory default criteria: ship-from location and ship-to location. However, you may also include additional grouping criteria, such as customer, freight terms, FOB (Free on board), and shipping method.

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#### QUESTION 6

Identify two valid use cases where a process assignment rule is defined to assign an orchestration process. (Choose two.)



- A. when you require multiple orchestration processes for one fulfillment line
- B. when you require one orchestration process for one fulfillment line
- C. when you require one orchestration process for sales order lines
- D. when you require one orchestration process for multiple fulfillment lines

Correct Answer: AD

### QUESTION 7

Your company has a warehouse that is classified as two different zones to enforce allocation and picking from only one subinventory at a time. The business has a contract with a specific outbound logistics carrier to deliver all orders for a particular customer zone or postal code.

How do you release orders that are scheduled to be fulfilled from a particular subinventory and delivered through a specific carrier?

Order	Item	Item Description	Ordered Quantity	UOM	Warehouse Zone / Sub Inventory	Ship Method
10001	CM6755020	8" Black Case with Bluetooth Keyboard	1	Ea	Zone1	ABC
10001	AT1501010	Vision Networking 150x 10GB Switch	1	Ea	Zone2	ABC
20001	CM6755020	8" Black Case with Bluetooth Keyboard	1	Ea	Zone1	XYZ
20001	AT1501010	Vision Networking 150x 10GB Switch	1	Ea	Zone2	XYZ

- A. Define pick wave release rules specifying the shipment method and the subinventory on the Demand Selection Criteria tab.
- B. Define a release sequence rule using the attribute as subinventory.
- C. Use a picking rule specifying the pickling order for the subinventory.
- D. Define pick wave release rules specifying the shipment method and pick from a subinventory under the Options tab.
- E. Define a release sequence rule using the attribute as shipment priority.

Correct Answer: D

### QUESTION 8

A global Power Systems manufacturer sells Uninterrupted Power Supply (UPS) products through its online portal. To gain competitive advantage, the manufacturer wants to enhance the ability of buyers to select a desired configuration of the high-end UPS models through guided selling options on its online selling portal. The company's product development team has finalized the enhancements, and needs your help to get them implemented on their online selling portal that is supported by Oracle Cloud Configurator.

What four actions would you take in Oracle Cloud Configurator to enhance a buyer's experience? (Choose four.)



- A. You can allow buyers to raise requests if an expected product functionality is not offered.
- B. You can create enhancements to the model structure that supplements the imported configurable structure of a model item.
- C. You can create rules that will guide users in creating a valid model.
- D. You can create user interfaces that will be dynamically presented to users based on the options chosen in the Configurator model.
- E. You can test the behavior of the configured model anytime when you are editing it.
- F. You can enable a checkout option for a model when a valid configuration is finalized.
- G. You can display product reviews of customers who have purchased the same configuration earlier.

Correct Answer: BDFG

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#### QUESTION 9

Your company wants to default the preferred fulfillment warehouse and scheduled ship date as order requested date during order import and skip the scheduling task for a particular order type.

What are the two business rules that must be configured to achieve this requirement? (Choose two.)

- A. Define a branching condition rule.
- B. Define a lead time expression rule.
- C. Define a line selection criteria rule for the scheduling task.
- D. Define a compensation pattern rule.
- E. Define a pre-transformation defaulting rule.

Correct Answer: CE

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#### QUESTION 10

You are creating a sales order and would like to see the sales order as a document. From the actions drop down menu what should you select?

- A. Create Document.
- B. Order documents are not supported.
- C. Create PDF (Portable Document Format).
- D. Edit Additional Information.
- E. Manage Attachments.

Correct Answer: A

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### QUESTION 11

Your customer requires changes be made to the Order Management work areas. The customer would like to rearrange the tab layout and hide attributes. Which statement is true about this requirement and customizations that an administrator will be able to make?

- A. An administrator can only hide attributes and cannot rearrange the tab layout.
- B. An administrator can rearrange the tab layout, hide attributes, and add custom components such as links.
- C. An administrator cannot customize anything within the Order Management work areas.
- D. An administrator can rearrange the tab layout, hide attributes, and change default widths of columns and panels.
- E. An administrator can only add content and rearrange the tab layout. They cannot hide attributes.

Correct Answer: E

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### QUESTION 12

How does Order Management interact with multiple fulfillment systems to fulfill sales order lines?

- A. It has a web service broker that routes requests from the Fulfillment Task Layer.
- B. It has a web service broker that routes requests from the External Interface Layer.
- C. The Fulfillment system routing is defined in the orchestration.
- D. The sales order lines are converted to Fulfillment Lines and fed to the Fulfillment systems.

Correct Answer: A

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### QUESTION 13

Which three statements are false in regard to integrating public Global Order Promising web services with external order capture and management systems? (Choose three.)

- A. You can collect Sales Orders that are scheduled in external order management systems into Global Order Promising.
- B. No steps are required to enable calling Global Order Promising by using public web services.
- C. The services cannot be used to inquire about the availability of supply for a potential order before the order is created in Oracle Order Management.
- D. Several steps are required to enable calling Global Order Promising by using public web services.
- E. You cannot collect Sales Orders that are scheduled in external order management systems into Global Order Promising.



Correct Answer: ACD

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#### QUESTION 14

Which three predefined orchestration groups should you use while assigning an orchestration process to fulfillment lines in process assignment rules? (Choose three.)

- A. Standard
- B. Model / Kit
- C. Order Type
- D. Shipment Set
- E. Order Attribute

Correct Answer: ABD

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#### QUESTION 15

Which two statements describe Net Change Collection? (Choose two.)

- A. Data for the selected entities is replaced in the planning data repository.
- B. It completely refreshes the planning data repository.
- C. Data for the selected entities is deleted from the planning data repository.
- D. It collects only changed data to the planning data repository.
- E. It collects data only incrementally to the planning data repository.

Correct Answer: BE

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