



Q&As

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QUESTION 1

Get Cloudy Consulting has the following requirements:

-

Users should only see Accounts they or their subordinates own.

-

All Accounts with the custom field "Key Customer" should be visible to all Senior Account Managers.

-

There is a custom field on the Account record that contains sensitive information and should be hidden from all users, except 10 designated users who require view and edit access.

-

These 10 users come from different user groups, and will change occasionally.

Which three platform security features are required to support these requirements with the minimum amount of effort? (Choose three.)

- A. Apex Managed Sharing
- B. Permission Sets
- C. Criteria-Based Sharing Rules
- D. Owner-Based Sharing Rules
- E. Role Hierarchy

Correct Answer: BCE

QUESTION 2

Which three advanced tools can Salesforce enable for large-scale role hierarchy realignments in organizations with large data volumes?

Choose 3 answers.

- A. Partitioning by Divisions
- B. Granular Locking
- C. Parallel Sharing Rule Recalculation
- D. Deferred Sharing Calculation
- E. Skinny Table Indexing



Correct Answer: ADE

QUESTION 3

Mary is Joe's manager in the role hierarchy. The OWD for a custom Invoice object is Public ReadOnly and

Mary's profile is not granted the Read permission for the Invoice object.

What action can Mary take on Joe's Invoice records?

- A. Read/Write
- B. Edit Only
- C. None
- D. View Only

Correct Answer: C

QUESTION 4

Which users have access to Opportunity records owned by an external user, assuming no other changes to the sharing model have been implemented?

- A. The record owner and any user above the external user in the role hierarchy.
- B. The record owner only.
- C. The record owner and any user below the external user in the role hierarchy.
- D. The record owner and all internal users.

Correct Answer: A

QUESTION 5

Universal Container (UC) wants all full-time internal employees to be able to view all leads. A subset of employees should also be able to see leads.

Which organization default (OWD) approach should an architect recommend that will help UC employee?

- A. Implement a Public Read/write OWD on Lead
- B. Implement a Public Read only OWD on Lead
- C. Implement a Public Read/write/Transfer OWD on Lead.
- D. Implement a Private OWD on Lead.



Correct Answer: D

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