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QUESTION 1

Universal Containers (UC) has recently changed its internal policy to follow market regulations and create an internal team to manage the collection process. Only this team should have access to Invoke records. currently, invoke is a child in a Master-Detail relationship to Account. Although related lists have been removed from the page layouts, some profiles stills have access to the invoice object.

Which approach should an architect recommend to fix this problem?

A. Create a new Profile with no access to the Invoice object and assign it to all unauthorized users.

B. Create a Permission Set with No Access to the Invoice object and assign it to unauthorized users.

C. Replace Account and Invoke Master Detail Relationship by a Lookup and remove Invoice Access from the unauthorized profiles,

D. Change the Invoke organization-wide default from Controlled by Parent to Private and remove invoke access from the unauthorized

Correct Answer: C

QUESTION 2

Jane, a support representative at Universal Containers, created a report to view all her open cases that have been created in the past 7 days and saved the report in the "Private Reports" folder.

Who can view and run the report?

A. The report owner and any users who have been given access to the "My Private Reports" folder

B. The report owner and anybody in the role hierarchy above the report owner

C. The report owner

D. The report owner and users with the "View All Data" permission

Correct Answer: C

QUESTION 3

Sales operations at Universal Containers (UC) wants to create list views to filter opportunities for certain geographies. How should UC hide list views that are not relevant to an individual user since there will be more than SO list views?

A. Share the list views with the appropriate public group.

B. Share the list views with the appropriate queue.

C. Share the list views with the appropriate individual users.

Correct Answer: A



QUESTION 4

Sales reps at Universal Containers (UC) complain about the manual activities they need to perform in order to grant access to supporting internal users (legal, engineering, finance, and so forth) for customer records when they need help. In general, the sales reps involved in the deals will not change.

How can a Salesforce architect help IK to Improve sales reps productivity?

- A. Create a permission set with "view all data" and assign to supporting users.
- B. Create a public group and replace the account ownership with it.
- C. Create a criteria-based sharing rule to grant access to other users.
- D. Leverage default Account team.

Correct Answer: CD

QUESTION 5

Universal Containers has junction object called "Job Production Facility", with 2 master- detail relationships to the Job and Production Facility custom objects. Both master records have a private sharing model.

What statement is true if a user\\'s profile allows access (Create/Read) to the Job, but no access to the Production Facility Object?

- A. The user will be granted read access to the Production Facility record
- B. The user will see the junction object and the link to the Production Facility.
- C. The user will see the junction object but not the link to the Production Facility.
- D. The user will not be able to see the junction object records or the field values.

Correct Answer: D

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