SHARING-AND-VISIBILITY-ARCHITECT Q&As

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QUESTION 1

Universal containers has a customer that meets criteria for two Enterprise Territory Management territories (Portugal and Southern Europe). What is necessary to assign opportunities to a territory for this account?

A. Create a process builder process that updates the territory field on the opportunity.

B. The territory with the highest territory type priority is automatically assigned to the opportunity.

C. Create an Apex class that implements Filter-Based Opportunity Territory Assignment.

D. Create a criteria-based sharing rule on the opportunity to assign it to a territory

Correct Answer: B

QUESTION 2

Which are two valid use cases for programmatic sharing?

Choose 2 answers.

A. An external system manages user record access.

B. Frequent user ownership changes based on re-alignments.

C. Native sharing functionality does not meet requirements.

D. Setting user ownership for standard and custom objects.

Correct Answer: AC

QUESTION 3

In order to allow community users to collaborate on Opportunities, which license type must the users?

A. Sales Community

B. Customer Community

C. Partner Community

D. Customer Community plus

Correct Answer: C

QUESTION 4

Universal Containers (UC) has a private Organization-Wide Defaults (OWD) model for the Account object and needs to control the access of records and fields according to these requirements:

1.

Sales reps can view/edit only their own records and cannot access the field";segmen"; inaccount page.

2.

Service reps need to view all accounts but cannot edit any information.

3.

Sales managers can modify any account of reps reporting to them.

4.

Service managers can modify any account.

How can a Salesforce architect provide an optimal solution for this scenario?

A. Use profiles, sharing rules, and change OWD to public read-only.

B. Use profiles, manual sharing, and field-level security.

C. Use profiles, permission sets, and field-level security.

D. Use profiles, permission sets, role hierarchy, and field-level security.

Correct Answer: D

QUESTION 5

At Universal Containers there is a team of auditors distributed through the organization that all need access to high-value Opportunities.

With a private sharing model, which two option should an architect recommend when designing a solution for this requirement?

Choose 2 answers A. Put the auditors as the highest level of the role hierarchy.

B. Add the auditors to the default Opportunity Team.

C. Create a criteria-based sharing rule to give access to the public group for high-value Opportunities.

D. Create a public group and assign the Auditors to the group.

Correct Answer: CD

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