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QUESTION 1

Universal Containers (UC) is implementing Sales Cloud. During the last quarter of the financial of the financial year, .. They requested a solution in Salesforce to allow them to specify an assistance agent on the opportunity.. the assistance field. The system should automatically remove access from the previous assistant and .. What is the optimum solution to meet the requirements?

- A. Use share group to share opportunities with the assistant agent.
- B. Use opportunity team and create an assistant field, use apex to share opportunities with the assistant
- C. Use sharing rule to share opportunities with the assistant agent.
- D. Use apex sharing to share and unicast opportunities with the assistant agent.

Correct Answer: B

QUESTION 2

Universal Containers created a public group with certain sales engineers to help on complex deals, as well as a sharing rule to grant access to these opportunities. The Opportunity organization-wide default is Private,

What is the impact of these sharing settings?

- A. Other sales engineers who are in the same Role Hierarchy as the sales engineers of the public group will also have access to these records.
- B. Sales engineers and their managers in the Role Hierarchy will also have access to these records.
- C. Subordinates of managers who have sales engineers in the public group will also have access to these records.

Correct Answer: C

QUESTION 3

Universal Containers (UC) operates worldwide with offices in more than 100 regions in 10 different countries role hierarchy to control data visibility. In the new fiscal year, UC is planned to reorganize the roles and reassign accounts owners. Which two points should an architect consider in this situation?

Which two point should an Architect consider in this situation? Choose 2 answers

- A. Using a temporary parking lot account to improve performance.
- B. Changing complex role hierarchy can cause a high level of sharing recalculation.
- C. Restricting the organization-sharing configurations to private.
- D. Replacing Account records ownerships massively can cause data skew.

Correct Answer: BD



QUESTION 4

The Architect at Universal Containers has created a List View to show all open Opportunities that were created in the last month, and would like to make this list view visible to certain groups of users. Which two options are available to the Architect for sharing the List View?

- A. Public Groups
- B. Profiles
- C. Roles and Subordinates
- D. Manual Sharing

Correct Answer: AC

QUESTION 5

Universal Containers (UC) has created a custom Invoice object. Standard sales users at UC can see the records in search layout, but when they click to view the detail, only record name, created date, and last modified date are shown. When the system admin accesses it, he or she sees the full record detail with many more data fields.

What is the likely cause of this issue?

- A. Sales users profile does not have access to the remaining fields.
- B. Page layout assigned to sales user profile has only read-only access to the fields.
- C. Org-wide sharing settings have been set to Private and need to be adjusted to Public Read/Write.
- D. A role-based sharing is missing and should be added for the sales user's role to grant access to the fields.

Correct Answer: A

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