



# SALESFORCE-NET-ZERO-CLOUD<sup>Q&As</sup>

Salesforce Net Zero Cloud Accredited Professional

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#### QUESTION 1

A sustainability manager has received a file of electricity bills to import into Salesforce. What is the best way to avoid duplicating records? (1)

- A. Merge Leads Function
- B. Validation rules
- C. Insert new records with Data Loader
- D. Update/Insert records with Data Import Wizard

Correct Answer: C

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#### QUESTION 2

What initiatives is Salesforce driving with their suppliers? (1)

- A. Helping them reduce their carbon emissions
- B. Volunteer activities with suppliers to give back in local communities
- C. Work with suppliers to set their own emissions reduction targets by 2024
- D. Planting trees with suppliers to reach goal of 1 trillion trees by 2030

Correct Answer: D

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#### QUESTION 3

Which three answers are Paris Climate Agreement? (3 options)

- A. Adopt the Sustainable Development Goals
- B. Below 1.5 degreeed Celsius
- C. Innovate to adopt new technology frameworks that reverse global warming
- D. All countries ... [no recuerdo bien]
- E. Europe and Asia compliance

Correct Answer: ABC

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#### QUESTION 4

What is an example of Scope 2 GHG? (1)



- A. Business travel
- B. Electricity use in offices and data centers
- C. Capital goods
- D. Corporate private jet travel

Correct Answer: B

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#### QUESTION 5

Which is true of the Net Zero Cloud experience for Managers on a mobile device? (1)

- A. Need mobile to upload an image of the utility bills
- B. Compact Layouts control which fields appear in header
- C. Entering records is the same buy report are only on desktop
- D. Requires additional licensing to use in mobile

Correct Answer: B

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