



# SALESFORCE-NET-ZERO-CLOUD<sup>Q&As</sup>

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### QUESTION 1

A sustainability manager has received a file of electricity bills to import into Salesforce. What is the best way to avoid duplicating records? (1)

- A. Merge Leads Function
- B. Validation rules
- C. Insert new records with Data Loader
- D. Update/Insert records with Data Import Wizard

Correct Answer: C

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### QUESTION 2

A Sustainability Manager wants to update the Net Zero Cloud package. How can they ensure that customized fields or Supplemental Emissions are not changed when they update Net Zero Cloud with a new release? (1)

- A. The managed package will automatically deploy with each release and maintain custom fields
- B. Upgrade via the Partner who originally installed the package who will manage the custom fields
- C. A managed package can be deployed manually when the customer is ready and will maintain custom fields
- D. Nothing needs to be done because Net Zero Cloud updates automatically three times per year

Correct Answer: C

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### QUESTION 3

What is false about a managed package? (1)

- A. Packages are not upgradeable
- B. Packages are upgradeable
- C. Contain obfuscated Apex
- D. Contains locked components

Correct Answer: A

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### QUESTION 4

What differentiates a Scope 1 emission from a Scope 2 emissions? (1)

- A. Scope 1 is direct emissions from owned assets; Scope 2 is indirect emissions that your organization consumes



- B. Scope 1 is from fossil fuels; Scope 2 is from renewables
- C. Scope 1 is from assets owned; Scope 2 is from assets leased and your value chain
- D. Scope 1 is from manufacturing; Scope 2 is from other business operations

Correct Answer: C

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#### QUESTION 5

A Sustainability Manager needs to load in new energy use records into Salesforce. What two things are true about data loading? (2)

- A. It is not possible to use Data Loader for Energy Use Records
- B. When using the Data Import Wizard, the column headers must match the API name of the fields
- C. It is important to create a Carbon Footprint before the client loads Energy Use Records
- D. Use CSV files with the Data Import Wizard and the Data Loader tool
- E. When using the Data Import Wizard, the client must load different record types separately

Correct Answer: DE

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