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QUESTION 1

Get Cloudy Consulting wants to group its contacts by Region. On most records, this text field is blank or misspelled. Which action is recommended to ensure there is correct data for this field?

- A. Convert the Region field to a picklist field.
- B. Create a validation rule to enforce correct spelling.
- C. Email users a list of region names with correct spelling.

Correct Answer: A

QUESTION 2

How can a report of all Accounts with Opportunities be created?

- A. Use the Accounts report type.
- B. Use the Accounts with Opportunities report type.
- C. Use the Opportunities report type.

Correct Answer: B

QUESTION 3

A Salesforce associate is using Global Search to find a record but does not remember the name of the record they want to find. What should the associate use to search for the record?

- A. List view for each object
- B. Object Manager
- C. Wildcards and operators

Correct Answer: C

QUESTION 4

Get Cloudy Consulting (GCC) wants to simplify its sales teams Account Record page with the following recommendations:

Adding tabs Hiding components Making fields conditionally visible

Where should GCC's Salesforce associate go to draft these changes for review?

- A. Lightning App Builder



B. Record Types

C. Page Layouts

Correct Answer: A

QUESTION 5

The salesforce account executive for Get Cloudy Consulting's (GCC) advises the company to use United Clouds to assist with its transition to using Salesforce as its CRM. GCC also plans to add an app in salesforce from Connected Mail. What is the role of each of these companies?

- A. Get Cloudy Consulting - Customer Connected Mail -independent Software Vendor (ISV) United Clouds - Partner
- B. Get Cloudy Consulting - Customer Connected Mail - Consultant United Clouds -Partner
- C. Get Cloudy Consulting -Customer Connected Mail - Product United Clouds -partner Independent Software Vendor (ISV)

Correct Answer: A

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