



# SALESFORCE-ASSOCIATE<sup>Q&As</sup>

Salesforce Certified Associate

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### QUESTION 1

Get Cloudy Consulting (GCC) wants the ability to:

\*

Send a predefined sequence of scheduled messages to prospective customers.

\*

Track messages that get the best open and response rates.

\*

Send customized messages to existing customers information them for new products and discounts. Which Salesforce cloud solution allows GCC to meet these requirements?

A.

Sales Cloud

B.

Marketing Cloud

C.

Service Cloud

Correct Answer: B

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### QUESTION 2

A Salesforce associate has received a request to create new users for a group of new employees. Where can the associate check the number of licenses available to be assigned to the new employees?

A. Salesforce Help

B. Company Information

C. User Management Settings

Correct Answer: B

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### QUESTION 3

Where should field dependencies for an object be reviewed?

A. Object Manager

B. Profiles



C. App Builder

Correct Answer: A

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#### QUESTION 4

A sales rep at Get Cloudy Consulting asks the new Salesforce associate to give them a report showing all the active accounts for the sales rep's territory. Where should the associate go to create a new report for Accounts?

- A. Setup
- B. Accounts tab
- C. Reports tab

Correct Answer: C

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#### QUESTION 5

A Salesforce associate deletes an Account of a company that recently went out of business. Which other related records are automatically deleted?

- A. Any related leads
- B. Any related cases
- C. Any related opportunities

Correct Answer: C

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