

# SALESFORCE-ASSOCIATE Q&As

Salesforce Certified Associate

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#### **QUESTION 1**

A Salesforce associate wants to refresh a report and email it to an executive team each week. Which functional	ity of
Salesforce Reports should the associate use?	

- A. Refresh
- B. Notifications
- C. Subscriptions

Correct Answer: C

#### **QUESTION 2**

A Salesforce associate wants to update an opportunity record they just closed. Which relationship is standard as a Lookup field on an opportunity?

- A. Stage
- B. Account
- C. Quote

Correct Answer: B

### **QUESTION 3**

Get Cloudy Consulting requires a value in the Status field every time a record is created or edited. What should they do to enforce this?

- A. Make the field required in Object Manager.
- B. Make the field required with a validation rule.
- C. Make the field required in organization-wide defaults.

Correct Answer: A

#### **QUESTION 4**

Get Cloudy Consulting (GCC) has a Contact that works at two different Accounts. How should GCC related this Contact to two Accounts?

- A. Use Contacts to multiple Accounts
- B. Create two contact records
- C. Merge the two Account records



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Correct Answer: A

#### **QUESTION 5**

A Salesforce associate has been tasked with creating new fields on the Contact object and determining what type of field be used for each one. Where should the associate go to understand the differences between the data types?

- A. Salesforce Help
- B. Customer Support
- C. App Launch

Correct Answer: A

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