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# SALESFORCE-ASSOCIATE<sup>Q&As</sup>

Salesforce Certified Associate





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### QUESTION 1

Two users in the same opportunity record are seeing different fields.

What is the reason for this?

- A. The missing fields are marked as hidden in Object Manager.
- B. The users are assigned different profiles and page layouts.
- C. The users have been configured with different Locales.

Correct Answer: B

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### QUESTION 2

What should be considered before changing the field type of a custom field?

- A. The field is a required field that cannot be changed.
- B. The field type can be changed for all custom field.
- C. There is possible data loss when changing the field type.

Correct Answer: C

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### QUESTION 3

A Salesforce associate wants to locate a record within the custom object called Shipment\'. What is the most efficient way to find a record within this object?

- A. Global Search
- B. App Launcher
- C. Object Manager

Correct Answer: A

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### QUESTION 4

How can a user see only contacts from a specific city on the \"New This Week\" list view without changing what other users see?

- A. Change the permissions so they can only see records from the specific city.
- B. Clone the list view with a new name, and filter by the specific c
- C. Build a private report for contacts that is filtered by the specific city.



Correct Answer: B

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#### QUESTION 5

Cloud Kicks (CK) became a North American subsidiary of Get Cloudy Consulting (GCC).

What should the Salesforce associate do to show that GCC is part of the CK portfolio when creating the CK Account record?

- A. View account hierarchy and select Add Child Account.
- B. Select New on the child accounts related list.
- C. Add Get Cloudy Consulting to the Parent Account field

Correct Answer: A

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