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QUESTION 1

A Salesforce standard profile end user is looking for specific information on an Opportunity record page. They are overwhelmed by the required scrolling to see the page. What should the user do to simplify the page to see only what they want?

- A. Collapse detail sections.
- B. Remove activities.
- C. Change page layout assignment.

Correct Answer: A

QUESTION 2

A manager is creating a dashboard for their team and wants each team member to receive a copy of the dashboard results by email each week. What should the team members do to ensure they receive their weekly results?

- A. Like the dashboard.
- B. Subscribe to the dashboard
- C. Follow the dashboard

Correct Answer: B

QUESTION 3

What is the maximum number of rows that will display?

- A. 2,000
- B. 5,000
- C. 3,000

Correct Answer: A

QUESTION 4

Get Cloudy Consulting's growing marketing team is on a custom profile named Marketing Team. The team currently has Read access to leads and opportunities. Two marketing managers need Edit access on leads. What should the Salesforce associate do to grant them the access they need?

- A. Create a permission set that grants Edit access to leads and assign it to the marketing managers.
- B. Create a permission set that grants Edit access to leads and assign it to the marketing team.



C. Create a new profile that grants Edit access to leads and assign it to the marketing managers.

Correct Answer: A

QUESTION 5

A Salesforce associate wants a visual summary of opportunities in a list view. The associate would like to summarize, filter, and move opportunities along the pipeline. What should they do to meet this requirement?

- A. Create an Opportunity Summary report.
- B. Create an Opportunity List View.
- C. Create an Opportunities Kanban View.

Correct Answer: C

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