P1000-015^{Q&As}

IBM B2B Collaboration Solutions Technical Mastery v2

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QUESTION 1

For B2B Collaboration Solutions pricing, what are entitlements controlled by?

A. PPA/IPLA agreement

B. The level of security required

C. Keys

D. The industry sector of the client

Correct Answer: A

QUESTION 2

Which offering is NOT a part of B2B Collaboration solutions?

A. Sterling File Gateway

B. Supply Chain Insights

C. IBM Control Center

D. Sterling Connect:Direct

Correct Answer: B

QUESTION 3

Which IBM strength should be highlighted when going against competitors in the B2B/MFT space?

A. IBM tools include Watson, which can automatically build data maps

B. IBM\\'s B2B Solutions are tightly integrated with our WebSphere Commerce platform

C. IBM is a very strong in Security and this solution has never been breached

D. IBM B2B/MFT Solutions are available in 10 languages

Correct Answer: B

Reference: https://www.ibm.com/case-studies/elektronabavawebspherecommerce

QUESTION 4

Who is IBM B2B Software\\'s biggest competitor. In terms of B2B Cloud Services offering?

A. webMethods

B. TIBCO

C. Opentext/GXS

D. Axway

Correct Answer: D

Reference: https://www.itcentralstation.com/products/ibm-b2b-integrator-alternatives-and-competitors

QUESTION 5

Who is considered a key buyer for B2B Collaboration solutions?

A. Chief Supply Chain Officer

B. Chief Financial Officer

C. Chief marketing Officer

D. Business Continuity Manager

Correct Answer: D

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