



# P1000-015<sup>Q&As</sup>

IBM B2B Collaboration Solutions Technical Mastery v2

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#### QUESTION 1

When pricing for Sterling File Gateway (SFG), what is a "Connection"?

- A. A client technical contact in support.
- B. An EDI data map.
- C. A file that SFG connects to.
- D. A directly configured endpoint, including application interfaces.

Correct Answer: D

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#### QUESTION 2

Who is IBM B2B Software's biggest competitor. In terms of B2B Cloud Services offering?

- A. webMethods
- B. TIBCO
- C. Opentext/GXS
- D. Axway

Correct Answer: D

Reference: <https://www.itcentralstation.com/products/ibm-b2b-integrator-alternatives-and-competitors>

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#### QUESTION 3

What are two available add-ons for B2B integrator?

- A. FIPS Module
- B. Gentran
- C. WebSphere Partner Gateway
- D. Sterling File Gateway(SFG)
- E. C:D Solo Edition

Correct Answer: DE

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#### QUESTION 4

Which two statements about providing sales quotes for Watson Supply Chain offerings are correct?



- A. Quotes are based on part numbers and the quantity required, and other factors such as historical spend with IBM
- B. Sales reps do not need to check the Global Watch List
- C. The manager is required to review every quote before it is released
- D. To encourage cross-selling, quotes are based on the number of solutions purchased by the client location only
- E. Sellers must use quotes generated from the SQO system

Correct Answer: AB

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#### QUESTION 5

Which is NOT a core functionality of IBM B2B Integration solutions?

- A. Improved SLA management
- B. Provides secure and reliable data movement inside and outside of the enterprise
- C. Improves customer and partner on-boarding
- D. Provides improved visibility into potential supply chain disruptions and mitigates risk

Correct Answer: A

Reference: <https://www-356.ibm.com/partnerworld/gsd/showimage.do?id=42249>

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