



# NCSR-LEVEL-3<sup>Q&As</sup>

Nutanix Certified Sales Representative (NCSR): Level 3

## Pass Nutanix NCSR-LEVEL-3 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.passapply.com/ncsr-level-3.html>

100% Passing Guarantee  
100% Money Back Assurance

Following Questions and Answers are all new published by Nutanix  
Official Exam Center

- ⚙️ **Instant Download** After Purchase
- ⚙️ **100% Money Back** Guarantee
- ⚙️ **365 Days** Free Update
- ⚙️ **800,000+** Satisfied Customers





### QUESTION 1

An application owner of a regional financial institution receives reports of slow response times from customers who use their online banking system. This slow response times are affecting customer experience.

Which business value should you highlight with the application owner?

- A. Increase application performance
- B. Provides fractional consumption
- C. Delivers faster time to value
- D. Offers freedom of choice

Correct Answer: A

---

### QUESTION 2

A regional retail company plans to open 50 additional stores during the next 2 years. The company hires a services organization to install satellite locations. However the company has limited staff to manage these additional locations.

With whom should you conduct an ease of management value proposition discussion at this retail company?

- A. CIO
- B. IT Manager
- C. Store Manager
- D. Application Owner

Correct Answer: A

---

### QUESTION 3

A Vmware customer evaluating HCI prefers VSAN. The customer understand that Nutanix is market leader, but believes that VSAN is "good enough" for their needs.

What is an example of a question that you should respond in this situation?

- A. What is your IT budget for next year?
- B. Are you interested in reducing your virtualizing licensing cost?
- C. What hardware platform would you run Nutanix on given the choice?
- D. What VMs would you run in the public cloud?

Correct Answer: B

---



#### QUESTION 4

A prospect is not interested in HCI. They are looking for additional storage capacity. Which question should you ask to uncover more about this opportunity?

- A. Who is your SAN provider?
- B. How much additional capacity does your team currently need?
- C. What is prompting the need for this additional capacity?
- D. Have you evaluated the public cloud for additional resources like this?

Correct Answer: C

---

#### QUESTION 5

How can I easily learn more about Nutanix Ready AHV validated solutions?

- A. Visit Nutanix Ready compatibility Matrix available online in the Support portal
- B. This information is not available. It is confidential
- C. Since AHV is an open platform, you don't have to worry about compatible solutions
- D. We are working on Nutanix Ready AHV validated solutions, but they are not ready yet

Correct Answer: A

[Latest NCSR-LEVEL-3 Dumps](#)

[NCSR-LEVEL-3 VCE Dumps](#)

[NCSR-LEVEL-3 Braindumps](#)