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QUESTION 1

What is the key feature of the Xi Disaster Recovery service that enables reliable execution of a DR process?

- A. Built-in security
- B. One-click failover
- C. Nutanix community edition
- D. ESXi to AHV conversion

Correct Answer: B

QUESTION 2

A customer is using HPE hardware but is interested in Nutanix software. What is the appropriate solution to highlight with this customer?

- A. Nutanix software running on HPE Synergy
- B. Nutanix software running on HPE DL380
- C. Nutanix NX Appliance
- D. Nutanix software running on HPE Apollo

Correct Answer: B

QUESTION 3

An existing customer requires Nutanix support for both hardware and software. What is the appropriate solution to highlight with the customer?

- A. Lenovo HX
- B. DellEMC XC core
- C. Nutanix NX
- D. Nutanix software

Correct Answer: C

QUESTION 4

A prospect buys a very expensive ELA for vSphere Enterprise Plus. Which Nutanix product can replace the most common vSphere functions and is included in the solution at no additional cost?



- A. AHV
- B. Prism Pro
- C. Calm
- D. Xi

Correct Answer: A

QUESTION 5

A prospect is looking for a cost-effective, on-prem alternative to AWS ElasticFile Services (EFS). What should you highlight to this prospect?

- A. Nutanix ABS exposes iSCSI block storage and is natively integrated into Nutanix
- B. Nutanix ACS is natively integrated into Nutanix and has a broad ecosystem
- C. Nutanix AFS is simple, scalable, enterprise class, and is natively integrated into Nutanix
- D. Nutanix AFS has broad ecosystem support and can handle high enterprise performance requirement

Correct Answer: C

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