NCSR-LEVEL-2^{Q&As}

Nutanix Certified Sales Representative (NCSR): Level 2

Pass Nutanix NCSR-LEVEL-2 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

https://www.passapply.com/ncsr-level-2.html

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Nutanix Official Exam Center

QUESTION 1

A customer is using legacy infrastructure. The existing legacy infrastructure vendor\\'s sales team is competing for this project. The customer wants to continue to use thatserver platform. What should a Nutanix seller position to the customer in this case?

A. Prism

B. Nuatnix NX

C. Nutanix Software

D. Xi

Correct Answer: C

QUESTION 2

A prospect has regulatory concerns and requires network isolation of VMs that processpersonally identifiable information (PII). Which Nutanix solution address this concern?

A. Prism Pro

B. Calm

C. Acropolis

D. Flow

Correct Answer: D

QUESTION 3

What is the benefits of term-based licensing offered from Nutanix?

A. It is the only software offering that applies to all hardware platforms

B. It includes a free subscription to Prism Pro

C. It is transferable from one Nutanix validated hardware platform another

D. It includes special features such as deduplication and compression

Correct Answer: C

QUESTION 4

For which type of user is Nutanix community edition (CE) designed?

A. A user interested in benchmarking their datacenter

B. A user who wants to test the performance capabilities of Nutanix

C. A user interested in test driving features on their own test hardware and infrastructure

D. A user who needs a backup environment while upgrading to the latest version of Acropolis

Correct Answer: C

QUESTION 5

A customer is considering moving from ESXi to AHV. What key benefit of AHV should drive this decision?

A. Virtualize servers

B. Reduce recovery time objective

C. True single-pane management

D. High availability

Correct Answer: C