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QUESTION 1

What can be accomplished with "OneClick" in Prism?

- A. Fibre Channel provisioning
- B. Storage Pool creation
- C. Infrastructure Upgrade
- D. CRM management

Correct Answer: C

QUESTION 2

Which Nutanix product provides ease of application, automation, and lifecycle management?

- A. XRay
- B. Calm
- C. Xtract
- D. AHV

Correct Answer: B

QUESTION 3

Which scenario presents an opportunity for Nutanix Solution?

- A. A school has standardized on Dell hardware and uses HyperV
- B. A school is exploring options to optimize classroom productivity
- C. A school needs options for BYOD in the classroom
- D. A school needs to regulate network traffic to certain websites

Correct Answer: A

QUESTION 4

When pitching the value of 1click simple upgrades, which proof point should be used?

- A. 71% less time to manage Nutanix environment
- B. 5 year ROI of 510%



- C. 98% fewer occurrence of unplanned downtime
- D. Average investment payback period of 7.5 months

Correct Answer: A

QUESTION 5

A prospect wants the benefits of HCI, but wants to avoid removing its existing Cisco UCS Infrastructure. What should be brought to the prospect's attention in this situation?

- A. Nutanix Enterprise Cloud software is fully tested to run on Cisco UCS servers at high performance with unlimited scalability
- B. Nutanix Enterprise Cloud software is 100% compatible with all hardware vendor platforms
- C. Nutanix provides the freedom to replace the Cisco hardware when it goes endoflife, after implementing the Nutanix Enterprise Cloud software solution
- D. When running on a cisco hyperflex, the company can still use its Cisco UCS infrastructure

Correct Answer: A

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