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QUESTION 1

What do Nutanix nodes use to communicate with each other?

- A. Calm
- B. Top of rack switch
- C. DSF
- D. The chassis

Correct Answer: B

QUESTION 2

Which is true for traditional 3tier architecture?

- A. The entire datacenter contained in 4U space
- B. Separate hardware components often from a number of different vendors
- C. Single management interface spanning servers, storage and hypervisor
- D. Single type of appliance continuously stacked to meet the needs of the business

Correct Answer: B

QUESTION 3

What HCI term refers to the ability to pay for infrastructure as an organization grows?

- A. Scaleup infrastructure
- B. Total cost of ownership (TCO)
- C. Fractional consumption
- D. Rapid time to deploy

Correct Answer: C

QUESTION 4

Which value proposition is appropriate to Nutanix's "pay as you grow" web scale infrastructure?

- A. Predictive capacity planning and analysis
- B. Continuous innovation and feature updates



- C. Automation and selfhealing capabilities
- D. A single unified management pane

Correct Answer: A

QUESTION 5

Which scenario presents a Nutanix sales opportunity?

- A. A manufacturing customer revamping its SAP environment
- B. A manufacturing customer wants software to monitor their factory production
- C. A manufacturing customer wants the ability to regulate the physical security in its warehouse
- D. A manufacturing company wants to revamp its automation tools during the manufacturing process

Correct Answer: A

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