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QUESTION 1

What best describes the function of Nutanix Calm?

- A. Application Block Services
- B. Cloudbased disaster recovery
- C. Application automation
- D. Enterprise file services

Correct Answer: C

QUESTION 2

What yearly event does Nutanix host for customer appreciation?

- A. XTreme
- B. .NEXT
- C. Activate
- D. Xlive!

Correct Answer: B

QUESTION 3

Which initial service does Xi Cloud offer?

- A. Disaster Recovery Service
- B. VDI Service
- C. Database Service
- D. Email Service

Correct Answer: A

QUESTION 4

Which scenario presents an opportunity for Nutanix Solution?

- A. A mid-sized business needs to encrypt the data in its emails
- B. A mid-sized business needs to increase the throughput of its network



C. A midsized business needs want to balance renting and buying infrastructure

D. A midsized retail company needs to track customer movements while customers are in the store

Correct Answer: C

QUESTION 5

A prospect is concerned about large upfront expenditures for a datacenter refresh. Which value proposition of HCI should be positioned to this prospect?

A. Continuous Innovation

B. Rapid Time to Market

C. OneClick Simplicity

D. Fractional IT Consumption

Correct Answer: D

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