



NCSR-LEVEL-1^{Q&As}

Nutanix Certified Sales Representative (NCSR): Level 1





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QUESTION 1

Which scenario presents an opportunity for Nutanix Solution?

- A. A midsize business needs to encrypt the data in its emails
- B. A midsize business needs to increase the throughput of its network
- C. A midsize business needs want to balance renting and buying infrastructure
- D. A midsize retail company needs to track customer movements while customers are in the store

Correct Answer: C

QUESTION 2

A customer is experiencing performance bottleneck issues. What benefit does Nutanix offer that should be positioned for this customer?

- A. Application marketplace
- B. CVM on each node
- C. Native hypervisor
- D. Unified management console

Correct Answer: B

QUESTION 3

A customer is considering moving to the public cloud. What does the customer need to consider?

- A. Hypervisor choice
- B. Data locality
- C. Security
- D. Virtual machines

Correct Answer: C

QUESTION 4

Which is true for traditional 3tier architecture?

- A. The entire datacenter contained in 4U space



- B. Separate hardware components often from a number of different vendors
- C. Single management interface spanning servers, storage and hypervisor
- D. Single type of appliance continuously stacked to meet the needs of the business

Correct Answer: B

QUESTION 5

How does HCI delivers continuous innovation?

- A. Allows new software features and capabilities to be frequently rolledin, non disruptively
- B. It decouples the compute from the storage, making it easier to upgrade them independent from each other
- C. Future proofs infrastructure for compatibility with the latest specialized hardware
- D. Enables the ability to scale infrastructure on demand, as the business grows

Correct Answer: D

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