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QUESTION 1

A customer wants to decrease costs and increase efficiency by eliminating NAS silos and adopting a cloud-like mindset. Which Nutanix product meets these requirements?

- A. Nutanix Calm
- B. Nutanix Xi Frame
- C. Nutanix Files
- D. Nutanix Beam

Correct Answer: C

QUESTION 2

A systems engineer needs to size a new project that requires offsite backup using Veeam. The prospect requires an RPO of 24 hours, and the ability to restore from the past 7 days of backups. The prospect's data change rate is 1%.

How should the SE configure the SE configure Sizer for this scenario?

- A. Yes
- B. Mine
- C. Veeam
- D. Async
- E. HYCU

Correct Answer: AB

QUESTION 3

Which two VMs require further data analysis to accurately size resources? (Choose two)

- A. prodsrv02
- B. prodsrv05
- C. prodsrv06
- D. prodsrv07

Correct Answer: BD

**QUESTION 4**

AN SE determines that a POC is necessary to overcome competitive FUD in an opportunity with an Enterprise account evaluating several HCI solutions. The customer will evaluate three solutions in their datacenter simultaneously over the course of 4 days.

The customer schedules all necessary personnel to be available during this time.

Which two network planning items should the SE determine prior to allocation hardware for the POC? (Choose two)

- A. VLAN tags
- B. CVM and hypervisor IP address
- C. TOR switch redundancy configuration
- D. Switch port type
- E. Source and number of cables

Correct Answer: DE

QUESTION 5

A customer asks for a quote for a hybrid cluster to run general purpose VMs and an ERP application. The customer has a vSAN ReadyNode quote already and is looking for a comparable Nutanix solution. They share the following bill of materials:

1.
3 Hosts
2.
2x E5-2640v4 CPUs
3.
512GB RAM
4.
1 x 480GB SSD
5.
2 x 8TB HDD
- 6.



2 x 1GB NIC

What are two reasons to avoid sizing to match a competitor's bill of materials ? (Choose two)

- A. Sizing data from the competition was shared.
- B. There is no visibility to the actual customer requirement
- C. The assumptions made in the competitor's sizing cannot be determined.
- D. Nutanix Collector is better at capturing the metrics needed

Correct Answer: BC

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